Trade and Industry

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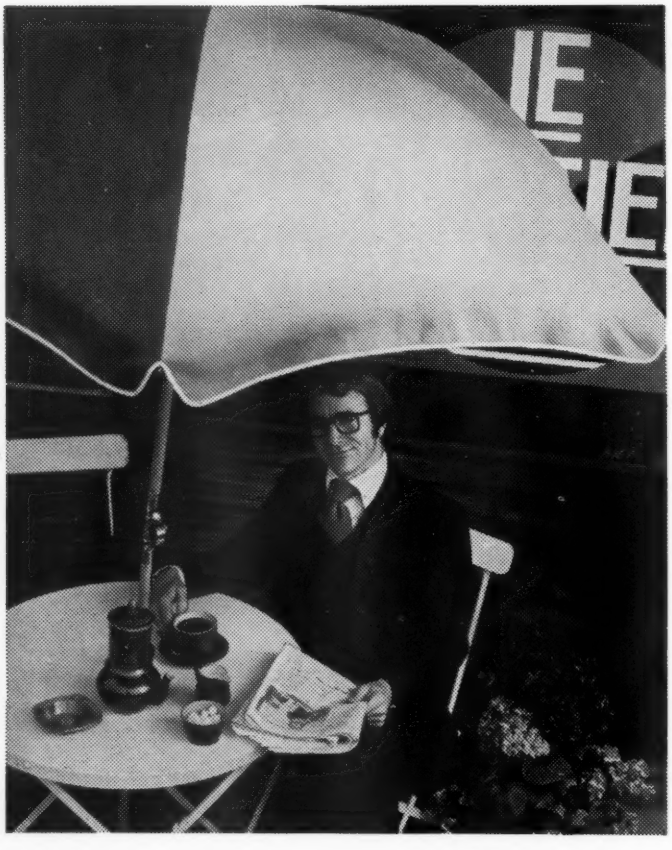

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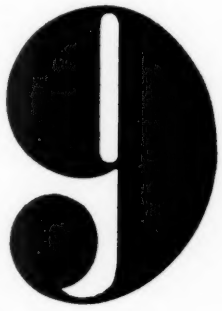
Trade and Industry

17 October 1975

News from the Departments of Industry·Trade·Prices & Consumer Protection



News of the Nine . . . every week in *Trade and Industry* we publish news and analyses on the European Community, plus a number of regular features. See page 166.

Trade and Industry

Incorporating the Board of Trade Journal

Volume 21. No. 3.

Pages 125 to 196. 17 October 1975.

Price 20p. Net subscription post inclusive, £15.34

Editorial address
Room 437, 1 Victoria Street,
London SW1H 0ET, Tel: 01-215 5730

Editor:	Alan Williams	01-215 5653
Deputy editor:	C. R. Kabraji	01-215 5654
Features & technology:	R. Stiles	01-215 5656
	Jennifer Clarke	01-215 5074
European Community:	Gillian Samuel	01-215 5620
Art and pictures:	Bob Priestley	01-215 3118
Circulation control:	Christine Swinyard	01-215 5021

Advertisements: T. G. Scott & Son Ltd., 1 Clement's Inn, London WC2A 2ED. Tel: 01-242 6264 or 01-405 4743.

Subscriptions: HMSO, PO Box 569, London SE1. 01-928 6977 ext. 472

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Home News

Concorde noise monitoring figures

The results of noise monitoring undertaken during Concorde's endurance flying programme from London Airport (Heathrow) were given by Peter Shore, Secretary of State for Trade in Parliament on 13 October. Mr Shore, who was answering a written Parliamentary Question from Mr. Neville Sandelson (Hillingdon, Hayes and Harlington); said:

'Noise measurements were taken at Heathrow's 13 fixed monitoring sites and at 17 additional sites, using mobile equipment, the locations of which were selected after consultation with local environmental groups, and in the light of interests expressed by hon Members. The maximum take-off readings recorded at the fixed points, and the maximum take-off and landing readings at the mobile points, are shown below together with all the locations. For ease of reference, a map showing these locations has been placed in the Library.

'The noise levels are expressed in PNdB (perceived noise decibels), the normal unit of measurement used at Heathrow. Earlier published figures for Concorde noise have been in EPNdB (effective perceived noise decibels), the unit commonly used internationally for measurement and comparison of aircraft noise. The EPNdB scale makes adjustments for dominant pure tones, such as fan whine, and for the duration of the noise, factors which substantially affect individual reactions to aircraft noise. In the case of Concorde, noise measurements are lower when expressed in EPNdB. There were variations in noise between individual flights, caused by a number of operating factors including differences in procedures.

'The results are fully consistent with noise measurements made earlier at Casablanca, in accordance with the International Civil Aviation Organisation techniques contained in Annex 16 of the Chicago Convention.

'These figures will in due course be published by my Rt Hon Friend the Secretary of State for Industry.'

CONCORDE ENDURANCE FLYING PROGRAMME NOISE MONITORING RESULTS FOR DEPARTURES FROM LONDON HEATHROW

			Maximum noise at fixed monitoring site		Noise at mobile monitoring sites (see footnote 2)					
Date	Time	Runway (see footnote 1)	Site No.	PNdB	Site No.	PNdB	Site No.	PNdB	Site No.	PNdB
7.7.75	12.46	10R	1	112*	26	107	25	109	27	109
8.7.75	15.22	10R	3	120*	26	118	25	106	27	108
9.7.75	12.45	28L	11	111	19	95	18	108		
11.7.75	10.18	28L	7	105	18	92				
12.7.75	15.04	28L	7	107	18	101	19	86		
24.8.75	09.21	28L	11	113	19	95	18	108		
24.8.75	18.24	28R	12	118	19	92				
25.8.75	09.30	28R	12	112	19	86	18	104		
25.8.75	18.36	28L	11	111	18	107	19	95		
26.8.75	09.18	28L	10 & 11	108	19	93	18	109		
27.8.75	08.16	28L	7	104						
27.8.75	19.21	10R	3	120						
28.8.75	07.21	28L	11	108						
28.8.75	16.26	10R	4	121	26	100	25	116		
29.8.75	07.25	28R	12	114						
30.8.75	17.29	28R	12	120**						
31.8.75	09.51	10R	2 & 3	114						
31.8.75	18.49	28R	12	125						
1.9.75	07.55	28L	11	111						
1.9.75	16.02	28L	11	109	18	105	30	101		
2.9.75	10.39	28R	12	120	18	102	30	101		
2.9.75	19.26	28R	12	119						
3.9.75	07.27	28L	10	103						
3.9.75	16.23	28R	13	110	17	112	30	105		
4.9.75	07.43	28L	11	107						
4.9.75	16.03	28R	12	113	17	105	30	99		
5.9.75	10.31	28L	10 & 11	107	14	95	30	101		
5.9.75	19.14	28L	11	114						
6.9.75	07.18	28R	12	112						
6.9.75	15.45	28L	11	114						
7.9.75	08.20	28R	12	112						
7.9.75	16.27	28L	11	109	30	97				
9.9.75	10.05	28R	12	112	17	103	19	94		
10.9.75	10.51	28R	12	111	28	96	30	100		
11.9.75	08.21	28R	12	111	17	106	30	104		
11.9.75	18.37	28R	Equipment under going maintenance		17	104	30	104		
12.9.75	09.05	28R			17	94				
12.9.75	19.16	28L			17	112				
13.9.75	08.42	28R	12	111	17	109				
13.9.75	18.38	10R	2 & 4	120						

* Points 4 and 5 not operative.
** Point 11 not operative.

1 28R is the northern runway when used in an east to west direction.
28L is the southern runway when used in an east to west direction.
10R is the southern runway when used in a west to east direction.

2 Readings not available for every take off.

LOCATION OF MONITORING SITES

Fixed Microphones

Site No.

1 Waye Avenue, Cranford
2 Beaver Lane, Hounslow
3 Wellington Road South, Hounslow
4 Wyndham Crescent, Hounslow
5 Feltham
6 SW Middlesex Crematorium
7 Long Lane Recreation Ground, Stanwell
8 Waterboard River, Staines
9 Hythe End Lane, Wraysbury
10 The Green, Wraysbury
11 Sunnymeads, Wraysbury
12 Horton Green
13 Colnbrook

Air service agreement with Ivory Coast

The United Kingdom signed its first Air Service Agreement with The Ivory Coast on 9 October. The Agreement names British Caledonian as designated carrier.

Record earnings from tourism

Last year 7,935,000 overseas visitors came to Britain, compared with 7,724,000 in 1973. Earnings from this traffic, including fares paid to British air and shipping lines, totalled £1,072 million, compared with £873 million in 1973.

These facts are revealed in the annual report of the British Tourist Authority, published on 13 October.

Reviewing international tourism in 1974, the report says the storm created by the oil crisis of the previous year struck at the economies of most countries. Massive price increases, lack of confidence, rapid inflation, became a world-wide pattern. Few destination countries, no matter how well or long established their tourist trades, did not experience long periods of uncertainty coupled with substantial loss of traffic.

'Britain, in retrospect, fared quite well,' says the BTA report. 'Certainly better than had been thought, better than many competitors.'

Of tourism earnings, the report comments: 'Particularly signficant in current economic circumstances was the increase in the net surplus on the travel account to £181 million.'

A disturbing feature of 1974 was the fall by 15 per cent in the number of American visitors to Britain.

CONCORDE ENDURANCE FLYING PROGRAMME NOISE MONITORING RESULTS FOR ARRIVALS AT HEATHROW

Date	Time	Runway (see footnote 1)	Noise at mobile monitoring sites (see footnote 2) Site No.	PNdB	Site No.	PNdB	Site No.	PNdB
7.7.75	22.15	10L	16	86	17	89	14	111
8.7.75	19.22	28L						
9.7.75	15.45	28L	21	93	23	109	24	110
12.7.75	12.57	28R	21	108	24	92		
22.8.75	16.38	28L	21	89	23	106		
24.8.75	15.33	28L	21	93	24	111	23	104
24.8.75	21.56	28L	22	87	23	102	24	110
25.8.75	16.07	28R	24	92	22	105		
25.8.75	22.02	28R	21	113	22	101		
26.8.75	15.24	28L	21	95	24	113	23	101
27.8.75	17.00	10L	17	90	14	107	15	101
27.8.75	22.25	10R						
28.8.75	13.21	10L	17	88	14	110	15	102
28.8.75	19.56	10L	17	90	14	110	15	100
29.8.75	08.30	28L						
30.8.75	20.59	28L						
31.8.75	15.59	10L						
31.8.75	22 18	28L						
1.9.75	13.48	28L	24	106	23	103	22	89
1.9.75	21.52	28L						
2.9.75	16.46	28L	24	109	21	91	22	85
2.9.75	22.51	28L						
3.9.75	13.16	28L	24	106	23	103	22	89
3.9.75	19.53	28L	24	108	23	104		
4.9.75	13.40	28L	24	109	23	104	22	92
4.9.75	18.36	28L						
5.9.75	16.44	28L	23	106	24	109		
5.9.75	22.44	28L						
6.9.75	13.23	28L						
6.9.75	21.51	28L						
7.9.75	14.05	28L	24	111				
7.9.75	22.24	28L	24	108	23	102		
9.9.75	18.24	28R	21	111	22	102		
10.9.75	21.46	28R	21	109	22	105		
11.9.75	16.01	28R	24	85	21	109		
11.9.75	22.07	28L	24	107	23	105		
12.9.75	16.40	28R	24	87	23	92	21	109
12.9.75	22.47	28R	24	90				
13.9.75	16.10	10L						
13.9.75	21.47	10L						

1 28R is the northern runway when used in an east to west direction.
28L is the southern runway when used in an east to west direction.
10R is the southern runway when used in a west to east direction.
10L is the northern runway when used in a west to east direction.
2 Readings not available for every landing.

Mobile Microphones

Site No.

14 Southlea, Datchet Common
15 Oakley Green
16 Windsor Forest – approx 2½ miles SE of Windsor
17 Manor Farm, Old Windsor
18 Cornwell Road, Old Windsor
19 St. Johns College, near Runnymede
21 Old Isleworthians Sports Ground, Springrove
22 Dukes Meadows, Chiswick
23 Lewin Road, Mortlake
24 Mogden Sewage Works, Isleworth
25 Twickenham Technical College Playing Field
26 Lincoln Avenue, Twickenham
27 Esher Park Avenue, Esher
28 Ham Fields, near Sunnymeads
30 Maidens Green, near Winkfield

£20m assistance scheme for clothing industry

Lord Beswick, Minister of State, Department of Industry, on 15 October, announced details of a £20 million scheme of assistance to the clothing industry. It will provide assistance for reorganisation and restructuring in the industry and encourage firms to invest in modern equipment and other measures which will lead to increased productivity and efficiency.

The scheme, which will be in operation until the end of 1978, was developed from proposals submitted to the Department by the Clothing Industry Economic Development Committee earlier this year.

Carriage by Air (Sterling Equivalents) Order 1975

A new Carriage by Air (Sterling Equivalents) Order* published on 14 October will increase the sterling limits on the liability of an air carrier. It will come into operation on 24 October.

The Order has been made under the Carriage by Air Act 1961, which gives effect in the United Kingdom to the Warsaw Convention as amended at the Hague. Under the Act the air carrier's liability for death and personal injury to passengers, and loss or damage to baggage or cargo, is in most cases limited by reference to gold francs. The sterling equivalents are fixed by an Order of the Secretary of State for Trade.

The present Order will increase the sterling equivalent by just over 6 per cent:

Passenger liability	*1974 Order*	*1975 Order*
most international flights	£8,723.20	£9,265.00

Some UK and foreign airlines have voluntaruly raised their limit of liability of £25,000 on international flights and as from 1 October 1975 all British airlines are operating this higher limit as a condition of their Air Transport Licence.

Baggage and cargo liability	*1974 Order*	*1975 Order*
Non-international flights	£30,531.20	£32,427.50
Registered baggage and cargo	£8,73 per kilo	£9.27 per kilo
Baggage in charge of passenger	£174.47 per passenger	£185.30 per passenger

The sterling equivalents have been calculated by reference to the Special Drawing Right (SDR) value of a gold franc converted into sterling at an average SDR/Sterling exchange rate taken over a recent period.

The increased limits will apply to claims not settled before 24 October 1975, as the limit is applied at the date of judgement by the Court or settlement, not the date of the accident.

* The Carriage by Air (Sterling Equivalents) Order 1975 (SI 1975 No. 1613) is available from HMSO, price 5p (11½p including postage).

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Company_____

Nature of Business_____

Address_____

The Areas for Expansion

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ISSUED BY THE DEPARTMENT OF INDUSTRY
IN ASSOCIATION WITH THE SCOTTISH ECONOMIC PLANNING DEPARTMENT AND THE WELSH OFFICE.

Regional Development Grants: transfer of areas of responsibility

Responsibility for the administration of regional development grants in the Intermediate Areas listed below has been transferred from the Regional Development Grants Office at Cardiff to the Regional Development Grants Office, St. Peter's House, Stanley Precinct, Bootle, Merseyside, L20 3LZ (Tel: 051-922 4030; Telex 627162; Answer Back: INGRA BOOTLE).

INTERMEDIATE AREAS (in terms of Employment Exchange Areas)

Chesterfield, Clay Cross, Eckington and Staveley (formerly Derelict Land Clearance Areas).

Alfreton, Heanor, Sutton-in-Ashfield, Oswestry, Worksop.

All applications for regional development grants in respect of new building and works provided on premises situated in the above areas (except Chesterfield, Clay Cross, Eckington and Staveley) should be sent, in future, to the Regional Development Grants Office at Bootle at the address shown above.

As the Regional Development Grants Office at 24–26 Newport Road, Cardiff CF2 1SY, will continue to deal with applications for grant in respect of the Derelict Land Clearance Areas, applicants in respect of premises situated in the former Derelict Land Clearance Areas of Chesterfield, Clay Cross, Eckington and Staveley, who in the past have submitted their application to the Regional Development Grants Office at Cardiff, should continue to send their applications to the Cardiff Office unless they have been advised individually to the contrary by that Office. All *new* applicants (except new Derelict Land Clearance Area applicants) in these areas should send their applications to the Regional Development Grants Office at Bootle at the address shown above.

1975 – a turning point in Britain's economic history?

A single-figure inflation rate by the end of 1976 means a very tough battle ahead – but we can win it, said Shirley Williams on 10 October. Speaking to members of Merseyside Industries Dinners, the Secretary of State for Prices and Consumer Protection went on:

'Today we are faced with a genuinely new problem of breaking out of a whirlpool of inflation and depression. Coupled with this, our economic objectives are, as they have always been, sustained economic growth, stable prices, and a tenable balance of payments – aims that have never been achieved simultaneously in the past and are today set against a background of severe world recession and world inflation. The Government is attacking these seemingly irreconcilable goals with determination and energy.

'The White Paper, "The Attack on Inflation", outlines seven main areas of action: (i) the setting of an inflation target for next year; (ii) a universal pay limit of £6 per week; (iii) the application of sanctions in both the public and private sectors; (iv) the preparation of a price restraint scheme; (v) better consumer information; (vi) containment of public expenditure; (vii) firm monetary policy.

'I think there are certain important new features in this package, which should not be ignored in a welter of cynicism.

'First, the establishment of an inflation target is something new in Britain. It provides a goal for all of us to move towards and a standard by which to judge all our efforts at the end of the day. This is the first time that we have undertaken so deliberate and definite an economic course so openly.

'Second, the pay limit is something that the TUC has proposed. It is not a Government imposition. It reflects a broad national recognition that we are all responsible to some extent for the future rate of inflation in the country and that we can all do something to help bring it down. It also represents a major commitment by the TUC to the principles of the Social Contract and the importance of this commitment should not be underestimated.

'Third, the acceptance by the TUC of a deferment of the introduction of a matching price-restraint scheme was a major act of statesmanship.

'Fourth, the growing awareness that we cannot afford to reflate until inflation has been conquered marks a major shift in public psychology.

'Fifth, and perhaps this is as important as any individual element, the attack on inflation forms part of an overall strategy to act on all domestic factors contributing towards inflation and blocking modernisation and growth. The attack on inflation is not just based on picking out pay or prices or public expenditure or money supply and ignoring the long-term needs of industry. It represents a co-ordinated programme of action on pay, prices, public expenditure, money supply and the development of a new industrial strategy.

'If the anxiety that pervades so many of our people changes their perceptions sufficiently both to recognise that today's restraint in private incomes and public expenditure releases resources for tomorrow's growth and to take the necessary action to turn this recognition into material reality, then 1975 could well mark a major turning-point in our post-war economic history.'

100,000th inquirer for Small Firms Information Service

The Government's Small Firms Information Service received its 100,000th inquirer at the Luton Centre last week. Gregor MacKenzie, Minister of State for Industry, with special reponsibility for small firms attended a reception at Luton on 14 October to mark the occasion.

The 100,000th inquirer was Mundford Marine Ltd. of Ickburgh in Norfolk, manufacturers of pleasure craft and service vessels. The company got in touch with the Luton Small Firms Information Centre on the day it opened some two years ago. Since then it has made considerable use of the service.

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DIAMOND MOTOR

Above: The Vauxhall Cavalier GL Coupe is given a long, sporty look by its air-dam front-end, low waistline, large area of glass, and sports-type road wheels with 185 x 13 radial tyres. Reverse lamps are included in the neat rear-lamp cluster.

Left: Prototype Lucas electric taxi. It is a front-wheel-drive model with a top speed of about 55 mph and a projected range of about 100 miles per battery charge. Two prototype taxis have been built to meet the specification of the London Metropolitan Police Public Carriage Office, from which guidance has been obtained, and they have the same turning circle as present London cabs. The body, designed and built for Lucas by Ogle, was evolved to minimise the overall dimensions and to keep down drag and weight to accomplish maximum utilisation of the energy available from the lightweight Lucas lead-acid batteries.

Left: The Austin Allegro 2 – 1300 Super 4-door model. Improvements in the Allegro 2 range, following experience since the launch of its predecessor in 1973, include increase in interior space, better ride and handling, reduced road noise, improved gearbox, smoother-running power units and transmission, more sophisticated trim and equipment, crisper exterior appearance, and improved ventilation.

Below: The Reliant Kitten, a new 850cc four-seat car with a claimed petrol consumption of 60 miles to the gallon. It will be available in saloon form at £1,499 and as an estate car, costing £1,575, from the first week in December. The Kitten has a glass fibre body mounted on a steel chassis. It will cruise at 70 mph and Reliant say it has the best turning circle, under 24 ft and best fuel consumption of any four-wheeled four-seater.

15-25 October

JUBILEE SHOW

Above: The 150 mph Jaguar XJ-S, an extension of the XJ range in the realm of the GT car. The 5.3-litre V12 engine has electronic fuel injection and ignition. Steering and handling of the car have evolved from an extensive development programme. The new Jaguar incorporates new tyres, new instruments, new headlamps, new bumpers and new seats – all British.

Right: The new Jensen Coupe, bred from the Jensen Interceptor and Convertible with a similar technical specification which includes a 7.2-litre Chrysler V8 engine and Torque-Flite transmission, has been created to take advantage of the international recognition given to the graceful styling of the Jensen Convertible. It has a steel top trimmed externally in black vinyl and internally with West of England cloth, and incorporates tinted glass panels which extend into the roof section. The cost will be about £11,750.

Right: The Morris Marina 2 – 1.3 Super 4-door model. Changes include major suspension and steering improvements, new facia design and a freshening-up of style and specifications. The original Marina range was launched in spring 1971 and sales reached half a million early in 1975.

Below: The Rolls-Royce Camargue, based on components from the Corniche and Silver Shadow. A 6,750cc aluminium alloy V8 engine provides the power and an automatic three speed torque converter transmission gives the car almost imperceptible gear changes. An air conditioning unit maintains constant temperature and humidity. Price? A mere £31,000.

Price Commission interventions during September

During September the Price Commission rejected seven notifications of price increases from manufacturing and service companies in Categories I and II. In another 18 cases the companies concerned withdrew their notifications of intended increases and in 54 cases the extent of the increases was reduced by the Commission. See lists below.

Since the beginning of Stage 4 on 20 December 1974, the Commission have rejected a total of 107 notifications and modified 691. 223 notifications were withdrawn.

During September, following discussions with the Price Commission, 13 distributors, one manufacturer and one construction enterprise in Category II agreed to make price reductions amounting to £1.56 million in order to eliminate excess gross or net profits as revealed in their periodic returns.

Following inspection of records kept by enterprises in Category III, the Commission's Regional Offices secured the agreement of 55 distributors, 20 manufacturers, six service enterprises, six professional enterprises and one construction enterprise to make price reductions amounting to £1.74 million in order to eliminate excess gross or net profits. In addition, the Regional Offices secured a total of 75 individual voluntary price reductions following investigation of complaints about price increases.

Rejections

Company	Product	% increase sought
Category I		
Delta Flow Ltd.	Water fittings	9.42
ICI Ltd.	Vulkide 'O'	13.40
Category II		
Johnsons Wax Ltd.	'US' range of personal care products	5.30
Scaffolding (GB) Ltd.	All products	2.32
Stevens Press Ltd.	Letterpress and other printing	19.33
Wedgwood Ltd.	Masons ironstone	10.90
	William Adams pottery	10.50

Withdrawals

Company	Product	% increase sought
Category I		
Brooke Bond Oxo Ltd.	Ground coffee	18.36
Peerless Refining Co. Ltd.	Margarines, cooking fats and oils	Not specified
Rank Leisure Services Ltd.	Cinema admission prices	7.42
The Wallpaper Manufacturing Co. Ltd.	Wallpaper and vinyl wallcovering	8.76
Category II		
Aeroquip (UK) Ltd. – Yates and Burco Division	Swivel joints, pipe couplings and cargo control devices	7.20
Avon Cosmetics Ltd.	Whole range of cosmetics	1.00 to 12.50 +£0.01 to £0.25
Bairdtex Ltd.	Outerwear range of fabrics	21.60
Berry Wiggins Ltd.	Bituminous compounds and building materials	5.00 to 10.00
Cynamid of GB Ltd.	Davis and Geck sutures	20.00
Elwell Sections Ltd.	Cold rolled sections	15.00
English Metal Powder Co. Ltd.	Aluminium paste	5.48
Category II		
ITW Ltd. Conex Division	Disposable plastic containers	7.50
Ladbroke Group Ltd. (Hotel Division)	General trading	Not specified
M and R Martini and Rossi Ltd.	Martini vermouth	Not specified
Myson Brooks Ltd.	Industrial ventilation and heating equipment	3.71
Ruston-Bucyrus Ltd.	Mechanical and hydraulic cranes and excavators and spare parts	5.61
Ernest A Webb Ltd.	Precision seed drills	19.49
Worcester Parsons Ltd.	Hinges and builders' hardware	10.49

Modifications

Company	Product	% increase sought	% reduction made (percentage points)
Category I			
Berni Inns Group Ltd.	Food, liquor and accommodation	6.13	0.18
British Steel Corporation	Colliery arches	6.66	0.55
Dale Farm Foods Ltd.	Cream	12.65	0.05
	Dairy desserts	10.67	1.57
Delta Enfield Cables (Holdings) Ltd.	Rubber and plastic insulated cables and flexibles	3.64	0.16
The Derby Daily Telegraph Ltd.	Display and classified advertisement rates 'Derby Evening Telegraph'	12.13	0.18
Dornay Foods Ltd.	Granule products	33.29	1.50
GEC Diesels Ltd.	Supply of spares to UK markets	6.11	0.15
U G Glass Containers Ltd.	Glass containers	8.55	0.06
Hull and Grimsby Newspapers Ltd.	Advertising rates	11.91	1.22
	Photograph sales		
	Block charges		
ICI Ltd.	Perspex	11.72	0.16
B. Lansdowne and Son Divn Of Westminster Press	Cover price and advertisement rates (The Wiltshire Times and News)	15.02	6.56
Longman Group Ltd.	Reprinting of books	16.26	0.15
Monsanto Ltd.	Diphenyl/aroclor pyrodor/ and HB 40 complex	2.36	0.46
Newmarket Transistors Ltd.	Germanium transistors	63.38	29.76
	To – 1		
	To – 3		
	To – 5		
Ross Foods Ltd.	Frozen foods	6.11	0.25
Scot Bowyers Ltd.	Canned ox tongue	14.13	0.89
Scottish Farmers Dairy Co. Ltd. and Sloanes Dairy Ltd.	Fresh cream	14.00	0.14
The Southern Publishing Co. Ltd. Divn. of Westminster, Press	Advertisement rates	17.35	2.94
Thorn Consumer Electronics Ltd.	Colour and mono TV, radio receivers, and audio reproduction equipment	6.75	0.23
Van den Berghs and Jurgens Ltd.	Margarines, spreads compound and cooking oil	5.82	0.10
The Western Morning News Co. Ltd.	Display and classified advertisement rates	10.56	4.36
Westmorland Gazette Divn. of Westminster Press	Advertisement rates	8.57	0.67
Category II			
Avon Rubber Co. (Bridgend) Ltd.	Tread rubber	11.04	0.20
AVP Osbourne Craig Ltd.	Industrial pumps and mixing equipment	16.54	5.83
Britax Ltd.	Automatic car safety belts	6.00	0.21
Carreras Rothmans Ltd.	Cigarettes	1.10	0.01
Carrs Flour Mills Ltd.	Biscuit flour	7.84	2.98
Charcon Products Ltd.	Precast concrete products	3.30	0.20
Faberge Inc (UK)	Brut	7.43	0.06
	Faberge West	7.64	0.03
Favor Parker Ltd.	Animal feedingstuffs	2.31	0.36
N. Greening and Sons Ltd.	Woven wire, wedge wire and cable trays	8.35	1.59
Hargreaves Transport Ltd.	Haulage rates	8.29	2.09
C and T Harris (Calne) Ltd.	Meat products	6.13	0.04
Geo H. Hughes Ltd.	Plastic and steel wheels	17.00	0.28
M and R Martini and Rossi Ltd.	Martini vermouth	5.82	2.01
MacGregor Wallcovering Ltd.	Wallpaper	5.00	2.24
McCain International Ltd.	Frozen French fried potatoes	119.41	9.41
Myson Heat Exchangers Ltd.	Electrostatic precipitators	21.19	0.48
	Fan convector heaters	8.41	0.04
Platignum Ltd.	Writing instruments and related products	8.06	0.76
Revertex Ltd.	Noise control products	16.80	1.09
Robinson and Son (Dressing Divn.) Ltd.	Surgical dressings and related products	6.22	0.01
Royal Albert Laundry Ltd.	Laundering charges	14.64	0.82
The Sanitas Trust Ltd.	Mothaks	9.51	2.35
Security Express Ltd.	Bank cash-in-transit	11.02	0.22
The Scottish Milk Marketing Board	Long Life cream	21.77	3.14
Sperry Gyroscope	Electronic and mechanical equipment (aeronautical)	14.76	0.26
John Thompson and Sons Ltd.	Animal feedingstuffs	3.43	0.67
Truflo Ltd.	Aerospace fabrications	18.02	1.83
Vinatex Ltd.	PVC and PVC compounded products	12.27	4.38
Wellman Incanite Foundries Ltd.	Castings	8.00	1.43
John Wyeth and Brothers Ltd.	Baby Food S26 powder	10.76	2.68

In addition, a marginal reduction (that is, less than 0.01 per cent) has been made to the following notification:

Company	Product	% increase sought
L. R. Industries Ltd.	Latex household and industrial gloves	5.22

Moneylenders Acts, 1900 to 1927

Entries in these lists are in alphabetical order according to the first initial letter of the title.

The following companies held orders of exemption valid 30 September 1975 issued under Section 6(e) of the Moneylenders Act, 1900.

A. Booth (Estates) Ltd.
Acre Investment Trust Ltd.
Afforestation Finance Ltd.
Agricultural Central Trading Ltd.
Agricultural Supplies (Cambridge) Ltd.
Airedale Investment Ltd.
Alex Lawrie Factors Ltd.
ANZ Overseas Finance Ltd.
Arbuthnot Factors Ltd.
Audit and General Finance Ltd.
Austin Morris Group Facilities Ltd.

Baldrene Ltd.
Banca Commerciale Italiana Ltd.
Bankers Trust Factors Ltd.
Barclays Export and Finance Co. Ltd.
Barclays Overseas Development Corporation Ltd.
Barcross Finance Ltd.
Beamtenheimstattenwerk Gemeinnutzige Bausparkasse Fur Den Offentlichen Dienst Gesellschaft Mit Beschranker Haftung
Bentworth Trust Ltd.
Blane and Enfield Ltd.
Book Trade Improvement Ltd.
British Maritime Trust Ltd.
British Medical Finance Ltd.
Builders and General Mortgage Co. Ltd., (The)
B. W. Trade Facilities Ltd.
Byas Mosley (Life and Pensions) Ltd.

CDFC (Ceylon) Ltd.
CDFC International Ltd.
CDFC (Malaysia) Ltd.
Capital Development Co. Ltd.
Capital Finance Co. Ltd.
Carette and Co. Ltd.
Cashbonds Ltd.
Celine Finance and Investment Co. Ltd.
Chrysler Wholesale Ltd.
Ciba Geigy (GFS) Ltd.
Circle and Piotrkow Provident and Investment Society Ltd.
City and Colonial Trust Ltd.
Commerce International Trust Ltd.
Commercial Export Credit Co. Ltd.
Commonwealth Development Finance Co. Ltd.
Contemporary Finance Co. Ltd.
Council for Small Industries in Rural Areas
C. P. Choularton Sons and Partners Ltd.
Credit for Industry Ltd.

Dao Heng Bank Ltd.
D. F. J. Charles Ltd.
Development Finance International Ltd.
Diaome Ltd.
Dominion Charter Merchant Trust Ltd.
Dorset, Somerset and Wilts Investment Society Ltd.

Eastminster Trust Ltd.
Efdum Securities Ltd.
Equipment Credit Ltd.

Faircliffe Finance Co. Ltd., (The)
Fallings Park Investment and Mortgage Co. Ltd.
Farnworth Finance Facilities Ltd.
Fenlock Investments
Finance Corporation for Industry Ltd.
Finfur Ltd.
Firestone Tyre and Rubber Co. Ltd.
First British American Corporation Ltd., (The)
First Canadian Financial Services (UK) Ltd.
First Guarantee Trust Co. Ltd.
First National Housing Trust Ltd.
Fitzalan Finance Ltd.
Ford Financial Trust Ltd.
Ford Motor Credit Co. Ltd.
Fortgain Ltd.
F. W. Developments Ltd.

GEC Investments Ltd.
GREA Real Property Investments Ltd.
Gee and Watson (Welfare and Benevolent) Ltd.
General Reversionary and Investment Co. Ltd.
Glenniffer Finance Corporation Ltd.
Grand Metropolitan (Finance) Ltd.
Greyhound Equipment Finance Ltd.
Guardian Mortgage Co. Ltd.

Hall Securities Ltd.
Hanover Berkeley Securities Ltd.
Henderson Administration Ltd.
Hobbart Properties Ltd.
Hodge Finance Ltd.
Hoeschst Finance Ltd.
Home and Country Properties Ltd.

Ibos Finance Ltd.
Independent Factors Ltd.
Indochine Finance (UK) Ltd.
Industrial Export Finance Co. Ltd.
Insurance Export Finance Co. Ltd.
International Factors Ltd.
I. S. Blomfield Ltd.
Ivor Hill (Investments) Ltd.

J. F. Nash Finance Ltd.
J. P. Morgan Interfunding Corporation
J. Coral Finance Ltd.
John Laing Construction (Finance) Ltd.
Jubilee Money Society Ltd., (The)

Kingston Financial Services (Clyde) Ltd.

Laird Group Ltd., (The)
Lancashire and Yorkshire Reversionary Interest Co. Ltd.
Langersal Ltd.
Law Reversionary Interest Society Ltd., (The)
Libra Bank Ltd.
Liebherr-Great Britain Ltd.
Lington Holdings Ltd.
Linnet Property Co. Ltd.
Liverpool Reversionary Co. Ltd., (The)
Lloyds and Scottish Finance Ltd.
London and Scottish Guarantees Ltd.
London Mercantile Finance Ltd.
London and Provincial Investments Ltd.
Lothbury Securities Ltd.

Mall Trust Corporation Ltd.
Marsh Guaranty Finance Ltd.
Master Bakers and Confectioners Finance Co. Ltd.
Maybells Finance Ltd.
Merban Ltd.
Methodist Chapel Aid Association Ltd.
Millbank Development Services Ltd.
MIT Securities Ltd.
Mobil Europe Inc.
Mobil Services Co. Ltd.
Modern Investments Ltd.
Mountford Securities Ltd.
Mutual Aid Association Ltd.

National and Commercial Development Capital Ltd.
National Film Finance Consortium Ltd.
Norman Frizzel (Life and Pensions) Ltd.
North West Securities (Finance) Ltd.
Northern and London Investment Trust Ltd.

Oakmere Finance Ltd.
Ogden Street Estate Ltd.

Pan American Employees Mutual Association Ltd.
Paribas Finance Ltd.
Phoenix Redcliffe Ltd.
Piper Finance Ltd.
Pleasure Heating Finance and Developments Ltd.
Policy Purchase and Investment Co. Ltd.
Produce and General Investments Ltd.
Property Investments and Finance (Developments) Ltd.

Queen Street Trust Ltd.

Raleigh Industries (Gradual Payments) Ltd.
Rediffusion Finance Ltd.
RMC Finance Ltd.
RIB Eastern Ltd.
Robert Fleming and Co. Ltd.
Robert Stanton Ltd.
Roman Wall Finance Ltd.

Safari Investments Ltd.
St. James's Development Trust Ltd.
St. Paul's Guarantee Corporation Ltd.
Scottish Central Finance Ltd.
Scottish and European Finance Ltd.
Second Northern and London Investment Trust Ltd.
Selap Ltd.
Selective Guaranty Ltd.
Shellstar Ltd.
Ship Mortgage Finance Co. Ltd.
Silbury Finance Co. Ltd.
Small Industries Council for Rural Areas of Scotland
South Birmingham Savings Society Ltd.
Southcote Finance Co. Ltd.
Southern Finance Co. Ltd.
Southsea Mortgage and Investment Co. Ltd.
Standard Guarantee Ltd.
Stewart Salmon and Co. Ltd.

TKM Credit Corporation Ltd.

TWA United Kingdom Employees Credit Union Ltd.
Timbleside Trading Co. Ltd.
Tokenhouse Finance Ltd.
Toronto Dominion Bank Investment (UK) Ltd.
Treesford Securities Ltd.
Trinity Trust and Savings Ltd.

UDT International Finance Ltd.

VMC Finance Ltd.

Warbridge Investment Co. Ltd.
Wates Ltd.
West End Provident and Investment Society Ltd.
Western Discount Co. Ltd.
Wessex Finance Corporation Ltd.
West Central Holdings Ltd.
Westminster House and Land Investment Co. Ltd.
Wharton Street Credit Services Ltd.
Wharton Street Finance Ltd.
Whitehall Securities Corporation Ltd.
Worcestershire Housing and Savings Society, (The)

Yelverton Finance (London) Ltd.
Yorkshire Bank Finance Ltd.

The following persons held certificates, valid at 30 September 1975, under Section 123 of the Companies Act, 1967, to the effect that they had satisfied the Department of Trade that they could properly be treated for the purposes of the Moneylenders Acts, 1900 to 1927 as being persons bona fide carrying on the business of banking.

African Continental Bank Ltd.
Allied Bank International
Anglo-Continental Trust Ltd.
Anglo-Eastern Bank Ltd.
Audley Holdings Ltd.

Banco do Estado de Sao Paulo SA
Bank of Europe Ltd.
Bank Fur Gemeinwirtschaft AG
Bank Hapoalim BM
Bank of New Providence Ltd.
Bank of New South Wales Savings Bank Ltd.
Bank of Scotland Finance Co. Ltd.
Bank of Tokyo Trust Co., (The)
Barclays Bank Trust Co. Ltd.
Barnett, Christie Ltd.
Bear Securities Ltd.
Beverley Acceptances Ltd.
Boston Trust and Savings Ltd.
Bowmaker Ltd.
Bremar Holdings Ltd.
British Bank of Commerce Ltd.
Brook Securities and Co. Ltd.
Brown Harriman and International Banks Ltd.
Burlington Investments Ltd.
Burston Finance Ltd.

Cannon Street Acceptances Ltd.
C. E. Coates and Company Limited
Cedar Holdings Ltd.
Central Trustee Savings Bank Ltd.
Chancery Trust Ltd.
Chase Manhattan Ltd.
Citibank Trust Ltd.
Citicorp International Bank Ltd.
Cleveland Guaranty Ltd.
Clydesdale Bank Finance Corporation Ltd.
Commercial Bank of Malawi Ltd.
Commercial Bank of Wales Ltd.
Commonwealth Savings Bank of Australia
Commonwealth Trading Bank of Australia
Concorde Trust Ltd.
Consolidated Credits and Discounts Ltd.
Co-operative Commercial Bank Ltd.
Copleys Bank Ltd.
Corinthian Securities Ltd.
Credit Suisse White Weld Ltd.
Credito Italiano SpA
Cripps Warburg Ltd.

Dalscot Ltd.
David Samuel Trust Ltd.
Dawnay Day and Co. Ltd.
Drayton Corporation Ltd.
Duboff Brothers Ltd.
Dunbar and Co. Ltd.

Eagil Trust Co. Ltd.
Edward Bates and Sons Ltd.
E. S. Schwab and Co. Ltd.
European Brazilian Bank Ltd.

First Chicago Ltd.
First International Bancshares Ltd.
First London Securities Ltd.
First Maryland Ltd.
First National Bank in Dallas
First National Securities Ltd.

G. R. Dawes and Co. Ltd.
G. T. Whyte and Co. Ltd.
Goode Durrant Trust Ltd.
Gray Dawes and Co. Ltd.
Gresham Trust Ltd.
Greyhound Guaranty Ltd.

Havana International Bank Ltd.
Hawtin and Partners Ltd.
Henry Ansbacher and Co. Ltd.
Heritable and General Investment Bank Ltd.
HFC Trust Ltd.
Hokkaido Takushoku Bank Ltd.
Hume Corporation Ltd.

Industrial Bank of Japan Ltd., (The)
Industrial Bank of Scotland Ltd.
Investitutions – Und Handels – Bank AG
Iran Overseas Investment Bank Ltd.
Italian International Bank Ltd.

Jacobs Kroll and Co. Ltd.
Janata Bank
Japan International Bank Ltd.
Julian S. Hodge and Co. Ltd.
Julius Baer International Ltd.

Knowlsey and Co. Ltd.

Lloyds Associated Banking Co. Ltd.
Lloyds and Scottish Trust Ltd.
Lombard North Central Ltd.
London and County Securities Ltd.
London and European Finance and Investment Ltd.

Bankruptcy records for England and Wales

Details of bankruptcies in England and Wales are maintained in a public search room at Room 901. Thomas More Building, Royal Courts of Justice, Strand, London WC2A 2JY.

Searches can be made personally or by an agent and a fee of 25p in respect of each bankruptcy inquiry is payable at the time.

London Capital Securities Ltd.
London Mercantile Corporation Ltd.

Medens Trust Ltd.
Merrill Lynch – Brown Shipley Bank Ltd.
Mitsubishi Bank Ltd., (The)

National Commercial Bank Ltd.
National Union Bank Ltd.
N. H. Woolley and Co. Ltd.
Nordic Bank Ltd.
North Carolina National Bank
Northern Commercial Trust Ltd.
Northern Trust Co., (The)
Norwich General Trust Ltd.

P. S. Refson and Co. Ltd.
Philipp Brothers and Joseph Ltd.
Pubali Bank

Raphael, Robinson and Glyn
Red Dragon Securities Ltd.
Republic National Bank of Dallas
Republic National Bank of New York
Robert Fraser & Partners Ltd.
Rothschild Intercontinental Bank Ltd.
Royal Bank of Canada Trust Corporation Ltd., (The)
Royal Trust Company of Canada, (The)

Samuel Montagu (MBFC) Ltd.
St. Margarets Finance Ltd.
Schlesinger Ltd.
Security Trust Company Ltd.
Slater Walker Finance Corporation Ltd.
Societé Générale (France) Bank Ltd.
Standard Bank Ltd. (Incorporated in Pakistan)
Sterling Credit Ltd.
Sterling Industrial Securities Ltd.

TPB (Financial Services) Ltd.
Thames Guaranty Ltd.
Tozer Standard and Chartered Ltd.
Trade Development Bank
Trucanda Trusts Ltd.
Twentieth Century Banking Corporation Ltd.

UDT Finance Ltd.
UDT Securities Ltd.
United Dominions Trust Ltd.
United International Bank Ltd.

Vavasseur Trust Co. Ltd., (The)
Vernons Trust Corporation

Wallace Brothers Bank Ltd.
Wells Fargo Ltd.
Western Bank Ltd.
Whiteaway, Laidlaw and Co. Ltd.
Williams, Glyn and Co.
Wintrust Securities Ltd.

Protection of Depositors Act 1963

Companies treated as banking or discount companies. The following companies are recognised by the Secretary of State as banking or discount companies for the purposes of the Protection of Depositors Act 1963 (as amended) as at 30 September 1975. Companies marked with an asterisk are also recognised as banking or discount companies for the purposes of Schedule 8 to the Companies Act 1948 (as amended).

*Alexanders Discount Co. Ltd.
Algemene Bank Nederland NV
*Allen, Harvey and Ross Ltd.
Allied Bank International
Allied Irish Banks Ltd.
*American Express International Banking Corporation
*Anglo-Portuguese Bank Ltd.
*Antony Gibbs Holdings Ltd.
*Arbuthnot Latham and Co. Ltd.
*Australia and New Zealand Banking Group Ltd.

Banca Commerciale Italiana SpA
*Banco de Bilbao
*Banco de Santander
Banco do Brasil SA
*Banco Espanol en Londres SA
*Bank Leumi (UK) Ltd.
*Bank of Adelaide (The)
*Bank of America National Trust and Savings Association
*Bank of Cyprus (London) Ltd.
*Bank of India
Bank of Ireland
*Bank of London and South America Ltd.
*Bank of Montreal
*Bank of New South Wales
*Bank of New Zealand
*Bank of Nova Scotia (The)
Bank of Scotland
Bank of Scotland Finance Corporation Ltd.
*Bank of Tokyo Ltd. (The)
*Bankers Trust Co.
*Banque Belge Ltd.
*Banque Belgo-Zairoise SA
*Banque de L'Indochine
Banque de Paris et des Pays-Bas, SA
*Banque de Suez (UK) Ltd.
*Banque Nationale de Paris Ltd.
Barclays Bank Ltd.
*Barclays Bank International Ltd.
Barclays Bank (London and International) Ltd.
*Baring Brothers and Co. Ltd.
*Brandts Ltd.
*British Bank of the Middle East (The)
*Brown, Shipley and Co. Ltd.

*Canadian Imperial Bank of Commerce
*Cater Ryder and Co. Ltd.
Central Bank of India
*Chartered Bank (The)
*Charterhouse, Japhet Ltd.
*Chase Manhattan Bank, NA (The)
Chemical Bank
*C. Hoare and Co.
City National Bank of Detroit
*Clive Discount Co. Ltd.
Clydesdale Bank Ltd.
Clydesdale Bank Finance Corporation Ltd.
*Commercial Banking Company of Sydney Ltd. (The)
*Commercial Bank of Australia Ltd. (The)
*Commercial Bank of the Near East Ltd. (The)
*Continental Trade Bank
Co-operative Bank Ltd.
County Bank Ltd.
Coutts and Co.
Coutts Finance Co.
*Crédit Industriel et Commercial
*Crédit Lyonnais
Crocker National Bank

Dai Ichi Kangyo Bank Ltd.
Daiwa Bank Ltd. (The)
Detroit Bank and Trust Co. (The)
Dow Banking Corporation

European Brazilian Bank Ltd.

*First National Bank of Boston
*First National Bank of Chicago (The)
*First National City Bank
First National Finance Corporation Ltd.
First Pennsylvania Bank NA
First Wisconsin National Bank of Milwaukee
Forward Trust Ltd.
Fuji Bank Ltd. (The)

*Gerrard and National Discount Co. Ltd.
*Gillett Brothers Discount Co. Ltd.
Girard Trust Bank
Gray Dawes and Co. Ltd.
*Grindlays Bank Ltd.
*Guiness Mahon and Co. Ltd.

*Habib Bank Ltd.
*Hambros Bank Ltd.
Harris Trust and Savings Bank
*Hill, Samuel and Co. Ltd.
*Hong Kong and Shanghai Banking Corporation (The)

International Commercial Bank Ltd.
*International Westminster Bank Ltd.
*Ionian Bank Ltd.
Irving Trust Co.
Italian International Bank Ltd.

Japan International Bank Ltd.
*Jessel, Toynbee and Co. Ltd.
*J. Henry Schroder Wagg and Co. Ltd.
Johnson Matthey Bankers Ltd.
Julian S. Hodge and Co. Ltd.
Julius Baer International Ltd.

*Keyser Ullman Ltd.
*King and Shaxson Ltd.
*Kleinwort Benson Ltd.

*Lazard Brothers and Co. Ltd.
*Leopold Joseph and Sons Ltd.
*Lewis's Bank Ltd.
Lloyds Associated Banking Co. Ltd.
Lloyds Bank Ltd.
*Lloyds Bank International Ltd.
*Lloyds Bank International (France) Ltd.
Lombard North Central Ltd.
London Multinational Bank Ltd.

*Manufacturers Hanover Trust Co.
Marine Midland Bank – New York
*Mellon Bank NA
Mercantile Bank Ltd.
Mercantile Credit Co. Ltd.
Merrill Lynch-Brown Shipley Bank Ltd.
Midland Bank Ltd.
*Midland and International Banks Ltd.
Mitsui Bank Ltd.
*Morgan Grenfell and Co. Ltd.
*Morgan Guaranty Trust Company of New York
*Moscow Narodny Bank Ltd.

*National Bank of Australasia Ltd. (The)
National Bank of Detroit
*National Bank of Greece SA
*National Bank of New Zealand Ltd. (The)
*National Commercial and Glyns Ltd.
National Westminster Bank Ltd.
*Nedbank Ltd.
*NM Rothschild and Sons Ltd.
Nordic Bank Ltd.
Northern Trust Company of Chicago.

*Ottoman Bank

*Rea Brothers Ltd.
Republic National Bank of Dallas
Rothschild Intercontinental Bank Ltd.
*Royal Bank of Canada (The)
Royal Bank of Scotland Ltd. (The)

*Samuel Montagu and Co. Ltd.
Samuel Montagu (MBFC) Ltd.
*Sanwa Bank Ltd. (The)
Scandinavian Bank Ltd.
*Seccombe, Marshall and Campion Ltd.
Security Pacific National Bank
*S. G. Warburg and Co. Ltd.
*Singer and Friedlander Ltd.
*Slater, Walker Ltd.
*Smith, St. Aubyn and Co. Ltd.
*Société Générale pour Favoriser le Développement du Commerce et de l'Industrie en France SA
*Standard Bank Ltd. (The)
*State Bank of India
Sumitomo Bank Ltd. (The)
*Swiss Bank Corporation

Tokai Bank Ltd. (The)
*Toronto-Dominion Bank (The)

*Union Bank of Switzerland
*Union Discount Company of London Ltd. (The)
*United Bank Ltd.
United Dominions Trust Ltd.
United International Bank Ltd.

Wells Fargo Ltd.
Western American Bank (Europe) Ltd.
Williams, Glyn and Co.
Williams and Glyn's Bank Ltd.

*Yorkshire Bank Ltd.

Insurance Companies Act 1974: authorisations and revocations

The following authorisations to carry on insurance business in Great Britain were issued by the Secretary of State for Trade under Section 3(1) of the Insurance Companies Act 1974 during the period 1 January to 30 September 1975.

Name of insurer, registered office or address in Great Britain	Country of incorporation if outside Great Britain	Date of authorisation	Class or classes of insurance business for which authorisation was issued
Albany Life Assurance Co. Ltd. 31 Old Burlington Street, London W1X 1LB	—	7.2.75	OLT
Beehive Life Assurance Co. Ltd. 71 Lombard Street, London EC3	—	8.5.75	OLT
Colonia Insurance Company (UK) Ltd. Bankside House, 107/112 Leadenhall Street, London EC3A 4AL	—	23.9.75	LIAB, MAT, MV, PL, PA, PROP
Community Reinsurance Corp. Ltd. Bankside House 107/112 Leadenhall Street, London EC3A 4AL	—	2.1.75	LIAB, MV
Crown Life Pensions Ltd. NLA Tower, 12-16 Addiscombe Road, Croydon, CR9 6AU	—	2.1.75	OLT
Finnish Industry Insurance (UK) Ltd. Hermes House, 88/89 Blackfriars Road, London SE1 8HA	—	11.7.75	LIAB, MAT, MV, PL, PA, PROP
*Fishing Vessels Co-operative Insurance Society (1974) Ltd. 1 Pepys Street, London EC3	—	13.2.75	MAT
Goudse Verzekering Maatschappij (NV) c/o Endsleigh Insurances (Brokers) Ltd, Vittoria House, Vittoria Walk Cheltenham, Gloucestershire	Holland	22.7.75	LIAB, MV
Gracechurch Insurance Co. Ltd. 60 Fenchurch Street, London EC3M 4AQ	—	10.4.75	LIAB, MV, PL, PA, PROP
Moorgate Insurance Co. Ltd. Woolmead House, Farnham, Surrey GU9 7LG	—	4.6.75	LIAB, MV, PL, PA, PROP
Pinetop Insurance Co. Ltd. 107/112 Leadenhall Street, London EC3A 4AL	—	30.9.75	LIAB, MAT, MV, PL, PA, PROP

The following authorisations to carry on insurance business in Great Britain were revoked by the Secretary of State under Section 9 of the Insurance Companies Act 1974 during the period 1 January to 30 September 1975.

Name of insurer, registered office or address in Great Britain	Country of incorporation if outside Great Britain	Date of revocation	Class or classes of insurance business for which authorisation was revoked
† Bideford and District Mutual Plate Glass Insurance Association c/o Turquands Barton Mayhew and Co. 27 Bridgeland Street, Bideford, Devon EX39 2PZ	—	27.3.75	PROP
† Blackpool Trademen's Mutual Plate Glass Insurance Society c/o David Dickinson and Son 62 Caunce Street, Blackpool, FY1 3LG	—	18.8.75	PROP
Concord of India Insurance Co. Ltd. c/o The Eastern Insurance and Reinsurance Ltd. Plantation House, 31/35 Fenchurch Street, London EC3M 3DX	India	12.3.75	LIAB, MAT, MV, PL, PA, PROP
† Fishing Vessels Co-operative Insurance Society Ltd. 55 London Road, North Cheam, Sutton, Surrey	—	3.2.75	MAT
† Fleetwood Trawlers Mutual Insurance Association Ltd. 6 Station Road, Fleetwood FY7 6NW	—	14.1.75	MAT
† Gloucester Mutual Plate Glass Insurance Co. Ltd. Wessex House, 32 Clarence Street Gloucester GL1 1DR	—	3.2.75	PROP
† Halifax Mutual Plate Glass Insurance Society Ltd. c/o Matthews Brooke Taylor and Co. 3 Ward End, Halifax HX1 1DD	—	12.2.75	PROP
Hindustan General Insurance Society Ltd. c/o Greig Fester Ltd. 52 Lime Street, London EC3M 7BT	India	12.3.75	MAT, MV, PA, PROP
Insurance Company of East Africa Ltd. c/o Welfare Insurance Co. Ltd. The Leas, Folkestone, Kent CT20 2AN	Kenya	18.8.75	PL, PROP
† Kettering and District Mutual Plate Glass Insurance Society c/o Messrs Toller, Hales and Colcutt 55 Headlands, Kettering, Northants NN15 7EY	—	28.1.75	PROP
† Leather Trades Mutual Insurance Association Ltd. Leather Trade House, 82 Borough High Street, London SE1 1LL	—	29.4.75	LIAB

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Name of insurer, registered office or address in Great Britain	Country of incorporation if outside Great Britain	Date of revocation	Class or classes of insurance business for which authorisation was revoked
† Lytham Tradesmen's Mutual Plate Glass Insurance Society c/o William Latham and Company 12 Park Street, Lytham, Lytham St. Anne's FY8 5LU	—	26.6.75	PROP
Mutual Life and Citizens Assurance Co. Ltd. Brettenham House, Lancaster Place, London WC2E 7EE	Australia	18.8.75	PA
National and General Insurance Co. Ltd. Fountain House, 130 Fenchurch Street, London EC3M 5DR	Australia	17.6.75	MV
Nederlandsche Reassurantie Groep NV PO Box 130, Fountain House, 130 Fenchurch Street, London EC3	Holland	8.9.75	OLT, LIAB, MAT, MV, PL, PA, PROP
Pearl Assurance (Unit Funds) Ltd. c/o Pearl Assurance Co. Ltd. 252 High Holborn, London EC1V 7ES	—	8.1.75	OLT
† Portsmouth Glass Insurance Ltd. c/o Thornton Baker and Company, Charter House, Lord Montgomery Way, Portsmouth PO1 2RZ	—	27.3.75	MV
† Prudential Staff Deferred Annuity Fund Ltd. 142 Holborn Bars London EC1N 2NH	—	4.6.75	OLT
Skandinavia Insurance Co. Ltd. c/o Baltica-Skandinavia Insurance Company (UK) Ltd., Fountain House, 125-135 Fenchurch Street, London EC3M 5DS	Denmark	18.8.75	MAT, PL, PROP
Standard Marine Insurance Co. Ltd. c/o Royal Insurance Co. Ltd., PO Box No. 144, 1 North John Street, Liverpool L69 2AS	—	11.3.75	MAT
Sun Life Assurance Company of Canada 2/4 Cockspur Street, London SW1Y 5BH	Canada	7.2.75	PA
Talisman Life Assurance Co. Ltd. Plantation House, 5-8 Mincing Lane, London EC3M 3DX	—	27.1.75	OLT
Thames and Mersey Marine Insurance Co. Ltd. c/o Royal Insurance Co. Ltd. PO Box No. 144, 1 North John Street, Liverpool L69 2AS	—	11.3.75	MAT, MV
Triton Insurance Co. Ltd. c/o Matheson and Co. Ltd., 3/4 Lime Street, London EC3M 7DY	India	12.3.75	MAT, PROP
Western Assurance Company c/o Royal Insurance Co. Ltd., PO Box No. 144 1 North John Street, Liverpool L69 2AS	Canada	30.4.75	MAT, PL, PROP

* Permitted only to insure either a limited class of persons or a limited category of risks of the class.

† Was permitted only to insure either a limited class of persons or a limited category of risks of the class.

Classes of business:

I	Industrial assurance business.
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MAT	Marine, avaiation and transport insurance business.
MV	Motor vehicle insurance business.
OLT	Ordinary long term insurance business.
PL	Pecuniary loss insurance business.
PA	Personal accident insurance business.
PROP	Property insurance business.

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4ECI TI

CAA publishes landing guidance for civil aircraft

The Civil Aviation Authority has published the first of a new series dealing with landing guidance to civil aircraft. The Authority believes that there is increasing interest in a number of new systems and the purpose of this publication is to highlight areas of specific interest in landing guidance, especially pertinent to the current consideration being given by the International Civil Aviation Organisation to select an aid to replace the Instrument Landing System in use today.

Britain has been a leader in this field of avionics and central systems for a considerable time, and it is felt that the views of those in the UK with particular experience in this field should be made more widely known. Both civil and military circles have been aware for some years of the importance of providing precision guidance information of high integrity to aircraft in the critical approach and landing phases. To do this, the CAA follows its policy of improving air traffic services and safety standards generally.

Copies of the guide may be obtained from the Civil Aviation Authority, Tels N3, Room K409, Space House, 43-59 Kingsway, London WC2B 6TE.

'Forming a new business'

Advantages and disadvantages of various forms of business . . . Whether the business needs to be registered anywhere, the cost, and how to go about it . . . The name that should be given to it . . . The basic cost of setting it up . . .

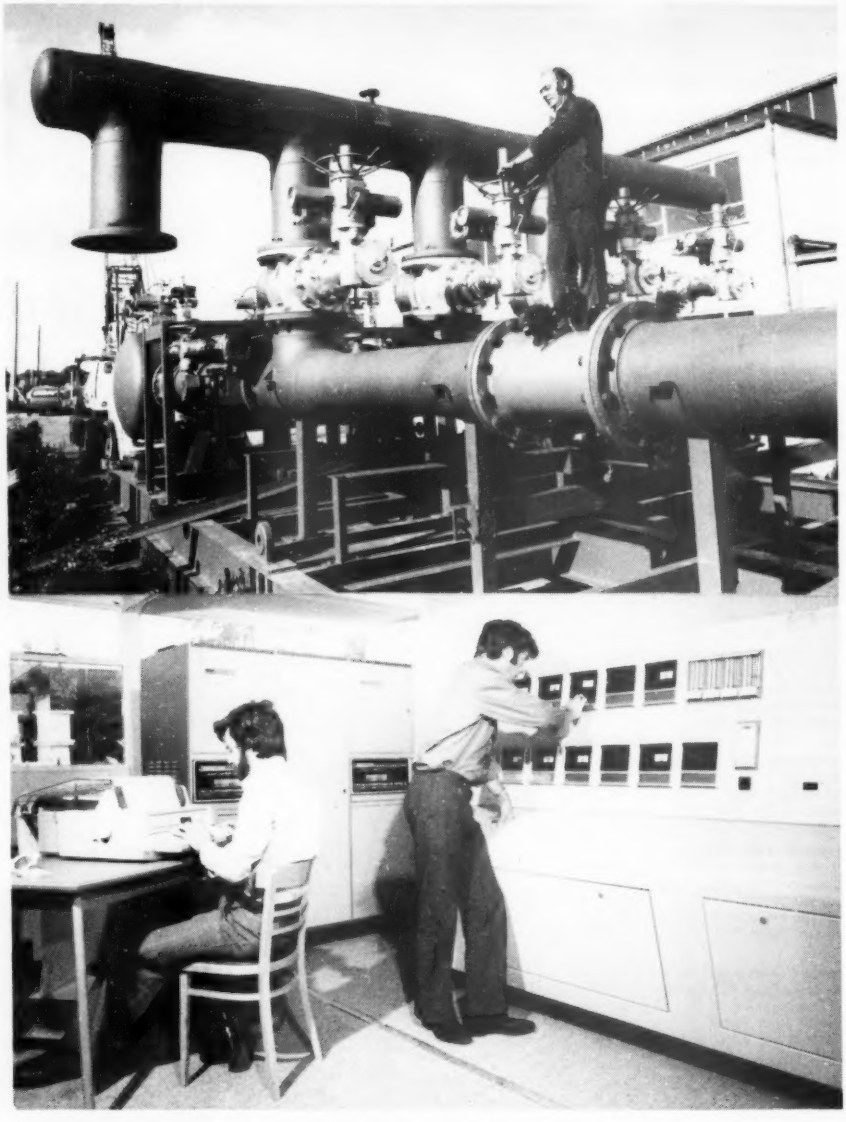
These are a few of the problems discussed, and answered, in the Department of Industry's latest free booklet, published last week by the Small Firms Information Service. 'Forming a New Business' is the 19th and latest booklet in the series, and is written by the Companies Division of the Department of Trade.

The booklet provides guidance for people intending to set up small businesses, and signposts different kinds of commercial structure that can be used in running such enterprises. It guides prospective owners towards organisations able to provide particular kinds of help.

'Forming a New Business' may be obtained free from Small Firms Division, Department of Industry, Abell House, John Islip Street, London SW1P 4LN (tel. 01-211 5245) or from any of the following Small Firms Information Centres:

Birmingham – 53 Stephenson Street tel. 021-643 3344
Bristol – Colston Centre, Colston Avenue tel. Bristol 294546
Cardiff – 16 St. David's House, Wood Street tel. Cardiff 396116
Glasgow – 57 Bothwell Street tel. 041-248 6014
Leeds – 5 Royal Exchange House, City Square tel. Leeds 445151
London – 65 Buckingham Palace Road, London SW1 tel. 01-828 2384
Luton – 35 Wellington Street tel. Luton 29215
Manchester – Peter House, Oxford Street tel. 061-832 5282
Newcastle – 22 Newgate Shopping Centre tel. Newcastle 25353
Nottingham – 48-50 Maid Marian Way tel. Nottingham 49791

These centres are regional reference and advice sources for every aspect of setting up and running a small business.



Computer specialists from Kent Automation Systems Ltd. are working with project engineers from Kent Instruments Ltd. in the final stages of a £¾ million contract to supply two computer controlled metering stations for monitoring the shipment of crude oil from the Teesside terminal of the Phillips Norway group Ekofisk field. This latest contract brings the total number of metering stations ordered from Kent Instruments to 12 – now installed in all the major oil field operations – a total of over £2½ million of metering business. Kent Automation Systems Hitchin, is supplying two K70 computer-based systems (bottom picture) for controlling the metering stations, incorporating the latest plant interface techniques and peripheral equipment, complete with all application software packages. Equipment for the metering stations has been manufactured at the Stroud and Luton works of Kent Instruments. The top picture shows an engineer closing the valves for a pressure test on one of the four-line metering skids. Each metering station is designed to monitor the flow of oil to two jetties through eight 12 in meter streams, with a meter prover to each station. To plan for a quick turn-round of oil shipments at Teesside, it is vital that there are always sufficient oil supplies ready to complete the loading of the next tanker, which could hold anything up to 150,000 tons. The computerised metering operation will enable the oil to be monitored automatically as it is piped on board, with the minimum of delay. The K70 system will also carry out a host of other control duties.

National Corrosion Service

A National Corrosion Service has been established at the National Physical Laboratory, Teddington, Middlesex. This follows advice given by the Department of Industry's Committee for Corrosion. Head of the new Service, which is being attached to NPL's Division of Materials Applications, is Dr. Peter Rothwell, formerly an assistant director of research at the University of Cambridge Department of Metallurgy and Materials Science.

Although the Service is being made available generally, it is expected that it will prove of particular interest to medium-sized firms which might not have their own in-house corrosion knowledge. Assistance which can be readily provided is offered free of charge, but appropriate charges will be made where problems involve significant staff time or laboratory research.

The Service, which is able to call on the facilities of the NPL, is working in close liaison with the Departmental Committee for Corrosion.

Information: Dr. G. P. Rothwell, National Corrosion Service, National Physical Laboratory, Teddington, Middlesex TW11 0LW.

Leading exporters asked to help in overseas trade forecasting

The chairmen of 75 leading British exporting companies have been approached by the Department of Trade to help in assessing the short-term prospects for United Kingdom exports.

Normally the Department relies on its own and on Treasury sources of information when making forecasts but because of the present uncertain world trading situation and conditions of substantial inflation, additional material is being sought to help in the production of current projections. Sir Peter Thornton, Permanent Secretary at the Department of Trade, in his letter to the industrialists, states: 'The timing and pace of the recovery in world trade from the present recession, and the scale on which UK exports would share in the recovery, are crucial to the development of the UK economy and the balance of payments.'

The 75 companies, which account for almost half of Britain's visible exports, are being asked to give quarterly estimates and forecasts of the value of their exports, and the percentage difference compared with the corresponding period of the previous year, as well as stating if the difference is due to the movement in sterling prices or to volume.

Government Sales

Department of the Environment

Government surplus sale of interest to engineers, garage owners, factory owners, surplus dealers and others

By Direction of the Department of the Environment Property Services Agency, 'Supplies Division Store', Burtonwood, near Warrington

22 October at 11 a.m.

Auctioneers: J. A. Brearley, Son and Binns

A large selection of Government Department's engineers, garage and builders plant and equipment and surplus office furnishings

130 new 'Windley' engineers marking-off tables and plates, over 12,000 ft of new galvanised scaffolding and 1,300 new planks, 750 ft roller conveyor, eight new 'Bradbury' four post hydraulic electric 3-ton garage ramps, 12 new 'Harvey Frost' tyre changing units, 38 new 'Weldmaster' units, seven 'Bendix' de-greasing cabinets, 24 7½- and 5-ton garage trolley jacks, 66 'Record' engineers vices, anvils, axle stands, blacksmiths' and braziers' hearths, 'Admel' complete drawing board units, trestles, extension ladders, over 1,000 units of metal drawers (ideal for engineers' stores), steel safes, over 400 office desks, over 1,000 office and canteen chairs and tables, and hundreds of other interesting lots.

Full details in catalogues (price 30p each including postage) from J. A. Brearley, Son and Binns, auctioneers and valuers, 15 Lister Lane, Halifax (tel. 60686/7), or on site on view day(prior to sale).

Ministry of Defence

4 and 5 November 1975 Miscellaneous Stores

Location: Ordnance Storage and Disposal Depot RAOC, Ruddington, Notts

Auctioneers: Arnold and Son (Dept. L), 13 Market Place, Burton-upon-Trent, Staffs DE14 1HL (tel. 0283 64657)

A large quantity of Government surplus stores including MT, electrical and electronic spares and equipment, aircraft components and ground equipment including a quantity of Varsity aircraft spares. Household and office furniture, textiles, scrap metal, wood and metal boxes, tyres, generators, engineering tools and equipment. Machine tools, typewriters, binoculars, cameras, etc. Teleprinters, industrial tractors, trailers, batteries and a few vehicles including Minibuses and vans.

Catalogues for the above sale which give details of the lots, conditions of sale, viewing times, etc., are available from the auctioneers from two weeks before and up to the day of the sale, price 10p (postal orders only).

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29th Oct. — **Darwen and Withnell**
102 "SAURER" AND 40 "NORTHROP" LF64 LOOMS

30th Oct. — **Timperley**
PRINTING MACHINERY AND PAPER STOCK

4th Nov. — **Golborne**
APPROX. 30 MODERN SALOON CARS

6th Nov. — **Oldham**
NEW CATERING EQUIPMENT

19th Nov. — **Draperstown, Northern Ireland**
GARMENT MANUFACTURING MACHINERY AND STOCK

Catalogues (when available) and viewing arrangements from the Auctioneers at 53 King Street, Manchester (Tel. 061 832 8271).

Technology News

Nuclear industry sensibly organised – the UKAEA report

Presenting the annual report of the United Kingdom Atomic Energy Authority Sir John Hill said recently that the past year had seen the completion of the reorganisation of the nuclear industry with the setting up of the Nuclear Power Company and the transfer of outstanding contracts to that company.

The restarting of the country's nuclear programme, together with the decision to maintain the national effort on the fast reactor and the recognition given to the importance of safety and the protection of the environment had meant that the Authority had a very substantial workload and resources were as tightly stretched as they had ever been.

Carrying out research work on a customer contractor relationship had, he commented, proved to be a beneficial discipline to a research laboratory, but the Authority was not seeking to expand this activity; rather, the reverse.

The largest of the Authority's programmes continued to be the fast reactor and one of the major tasks during the year had been to bring the Prototype Fast Reactor into operation and into synchronisation with the grid. This was first achieved in February but leaks in parts of the steam raising plant and difficulties in the turbine oil system interrupted electricity generation. The reactor itself has given virtually trouble-free operation up to the power demanded of it with high availability, giving confidence in the soundness of the design, the techniques of liquid metal cooling and the control and safety systems. Good progress had been made with the repair of the leaks in the steam plant which were now being recommissioned. One of the steam circuits was being brought up to temperature at the present time and might have been generating again if a strike by one of the sub-contractors had not caused a two-week delay.

During the year the resources devoted to fact reactor safety work had been increased.

Critics of the fast reactor had said that fusion reactors should be developed instead. This was not an alternative. Fast reactors were going to be needed in ten or fifteen years' time to prevent the demand for uranium outstripping its availability. Given only continuity of purpose, the present prototypes operating in several countries would be scaled up to full commercial size and initial troubles would be overcome in this time.

Fusion, if it came at all, must be on a much longer timescale. It was a very much more difficult technology than fast reactors.

Nevertheless remarkable progress had been made in the scientific understanding of the problems of fusion. In view of the long timescale and the costs of launching a new technology the Authorities' programme was being integrated with our other European partners in Euratom. A major item in the programme was the construction of a large Tokamak device, known as the Joint European Torus or JET, which would go nearer to reproducing a fusion reactor environment than any facility now available. The design study for this device was completed by a European team at Culham during the year.

For many years the major part of the Authority's development had been reactor development, but work on the fuel cycle was equally important. With an expanding nuclear power programme, the combination of greatly increased throughputs, tighter discharge limits and the need to keep exposure of operators to very low levels had made new demands on process plant design and technology.

Increasing effort was now being devoted to research and development programmes relating to the treatment, storage and disposal of radioactive waste, with the waste glassification programme being undertaken by the Authority and BNFL as an example of this work. During the year, Harwell had re-started a programme to examine the possibilities of disposal of waste in geological strata and the ocean deeps. At the same time the necessary machinery had been established to ensure that safety work was co-ordinated with that of other countries and that information was exchanged.

New methods of plutonium fuel fabrication were being developed to minimise the arisings of plutonium contaminated waste and reducing still further the possibility of contamination or exposure to operators. Other plants and processes were being developed to reduce further the effluent discharges in relation to through-put. By these means it would be possible to run much longer nuclear programmes without a corresponding increase in discharges to the environment or exposure of the population.

Sir John concluded: 'The over-optimism of ten years ago, coupled with a totally unsatisfactory industrial structure have left us with more problems and disappointments than we would have wished in the last few years. But I believe this year coming will be a very exciting and rewarding one for the whole nuclear industry. The first two AGR stations at Hinkley Point and Hunterston should come on line, the prototype fast reactor should be in full operation. We are starting our new SGHWR programme with due care and, for the first time, a nuclear industry sensibly organised for the task it has to do.'

New chairman for Corrosion Committee

Eric Varley, Secretary of State for Industry, has appointed Dr. D. N. Layton as Chairman of the Department's Committee on Corrosion, who succeeds Mr. J. B. Cotton who has retired.

Dr. Layton is Managing Director of Frederick Mountford (Birmingham) Ltd. and has wide experience of the corrosion prevention and surface finishing industries. He has been a member of the Council of the Institute of Metal Finishing and is former Chairman of the Stainless Steel Fabricators' Association. He has also served on various British Standards Institution committees. He was appointed to the Committee on Corrosion when it was formed in March 1973 and has served as its Vice-Chairman.

The Committee was set up under the Chairmanship of Mr. Cotton. Although he has now retired from this position, Mr. Cotton is to continue to serve as a member of the Committee.

The Committee on Corrosion was set up by the then Department of Trade and Industry to advise the Department on ways in which the excessive burden on the economy caused by unnecessary corrosion could be reduced.

The establishment of the Committee followed the report, in 1971, by a Committee chaired by Dr. T. P. Hoar of Cambridge University. This estimated that the cost of corrosion to Britain was nearly £1,400 million a year. A saving of more than £300 million a year could be achieved by the application of existing knowledge.

The Committee on Corrosion has as members senior industrialists, academics and civil servants. During its first two years it has advised the Department of Industry on measures aimed at making industry more aware of corrosion problems. It has suggested means by which they might be alleviated and has also recommended the setting up of a National Corrosion Service.

The Committee is one of three Industrial Technology Committees active within the Department's Industrial Technologies Campaign. The other two are the Committees on Terotechnology and Materials Handling. Advice on overall co-ordination of this campaign comes from the Committee for Industrial Technologies which is chaired by Mr. Gilbert Hunt. Further information on Industrial Technologies can be obtained from: Industrial Technologies Secretariat, Department of Industry, Room 539, Abell House, John Islip Street, London SW1P 4LN (tel. 01-211 7077).

New Terotechnology Committee chairman

Eric Varley, Secretary of State for Industry, has appointed Mr. H. Darnell, Director of Engineering at the British Steel Corporation, chairman of the Department's Committee for Terotechnology. He succeeds Maj. Gen. Sir Leonard Atkinson who retired from the Committee on 30 September.

Mr. Darnell trained as a railway engineer before joining Unilever as an electrical engineer, where he gained experience in public utilities supplies and general engineering in the oils and fats industries.

He joined the Workington Iron and Steel Company in 1953 and moved to Steel Peech and Tozer as a director and works manager in 1961. Following nationalisation of the steel industry, he became technical adviser and general manager of the Midlands Group. He took up his present position in 1970.

Mr. Darnell became a member of the Committee for Terotechnology in 1970 and Deputy Chairman in 1974. He is also a member of the Committee for Industrial Technologies.

The Committee for Terotechnology was formed in April 1970 by the then Ministry of Technology, now Department of Industry, to advise on the best methods to adopt in promotion of Terotechnology. In 1972 the Committee for Terotechnology became one of several operating committees reporting to the Committee for Industrial Technologies. The Industrial Technologies are Corrosion, Materials Handling and Terotechnology.

The Committee for Terotechnology has 15 members from industry, the academic world, Government Departments and trades unions.

Terotechnology, which can be considered as the management of physical resources, is defined as: 'a combination of management, financial, engineering and other practices applied to physical assets in pursuit of economic life-cycle costs'.

Its practice is concerned with specification and design for reliability and maintainability of plant, machinery, equipment, buildings and structures, with their installation, commissioning, maintenance modification and replacement, and with feedback of information on design, performance and costs.

Twenty-four large trapezium-shaped scintillation detectors (covered in black foil) were produced at the Edinburgh Laboratories of Nuclear Enterprises for this Hodoscope constructed at Rutherford Laboratories. The system will be used by a combined team of Cambridge University and Rutherford Laboratory scientists for experiments on nuclear resonance with the Nimrod 7GeV accelerator.

Radiation detectors by Nuclear Enterprises

During the past 12 months Nuclear Enterprises has sold over £750,000 of scintillation radiation detectors to major research centres, hospitals and universities throughout the world. Exports accounted for 80 per cent of total sales.

The scintillators are produced at the company's Edinburgh plant where manufacturing facilities in the chemistry laboratories have been considerably extended this year to meet increasing world requirements.

Nuclear Enterprises detectors are used widely in nuclear particle research at major scientific establishments such as the Science Research Council's Rutherford Laboratory in England, and CERN, the European Organisation for Nuclear Research in Geneva. Over the past 15 years, the company has supplied scintillation detector systems for British satellite experiments. The latest system to be built in Edinburgh for the Imperial College, London, is now in deep space on board the Aeriel 5 satellite, which was launched in October 1974. It is helping to provide valuable information on high energy X-ray sources. Other types of detector are used in medical research, and in process control in industry.

Latest developments in the company's radiation detector and allied nucleonic instrument ranges, recently featured at exhibitions in Holland and Iran, will also be on display at the British Physics Research Instruments Exhibition in Moscow in November.

Contacting people on the move

Pocket bleepers for London's radiopaging system, a new Post Office service for contacting people on the move, have been ordered. The service is to start next year. A contract to supply 10,000 radiopaging receivers has been placed by the Post Office with the Multitone Electric Co.

The bleepers are 130mm long by 53mm wide by 16mm thick ($5\frac{1}{8}$ in by $2\frac{1}{8}$ in by $\frac{5}{8}$ in). They can be clipped into the pocket or can be slipped easily into a lady's handbag.

BOTB British Overseas Trade Board

British construction work overseas 1974/75

Contributed by the Department of the Environment

General

In the year ended 31 March 1975 about 80 British building and civil engineering firms won new contracts overseas, provisionally valued at the record level of £980 million at current prices. This represents an increase of £452 million (86 per cent) above last year's level of £528 million (see the table). The value of overseas work actually done during the year continued to rise, reaching £395 million at current prices, as compared with £340 million in 1973/74. The value of work outstanding at 31 March 1975 rose to £1,135 million at current prices, more than double last year's figure. The value of net overseas earnings by British construction firms rose to £69 million, compared with £60 million in 1973/74.

When the overseas earnings of the related professions of consulting engineers, architects and surveyors are included, together with earnings from the direct investment of British parent construction companies in overseas branches and subsidiaries, the total contribution to the United Kingdom balance of payments by the construction industry (excluding building materials) exceeded £200 million in 1974/75, compared with a revised figure of £170 million in 1973/74.

The record level of new contracts obtained in 1974/75 is dominated by the large contracts won in Asia, which totalled £504 million – accounting for 51 per cent of the world total – compared with £225 million in 1973/74. The Middle Eastern countries (largely in Asia) accounted for £477 million of the total. There was also a large increase in the value of new contracts obtained in Europe, where a record level of £161 million was achieved. The EEC countries accounted for £38 million of this, well above the very low figure of £8 million in 1973/74. Other areas to show an increase in 1974/75 were Africa, where the value of new contracts rose substantially to £174 million compared with £112 million in 1973/74, and North and South America, where the value of new contracts increased by £18 million to £72 million. In Oceania, the value of new contracts fell from £75 million to £69 million.

Once again the major contracts were won by comparatively few firms with well established overseas interests; over 96 per cent of the total value was obtained by 20 firms with the top six accounting for 68 per cent of all contracts. In the year ended 31 March 1975, British building and civil engineering firms were active in 106 countries throughout the world. Details of some of the contracts obtained overseas by British contractors during the year are outlined in the remainder of this article.

Europe

British building and civil engineering contractors have always encountered difficulties in gaining new contracts in this highly competitive area, although the demand for the skilled services of British consulting engineers, architects and surveyors remains high. It is therefore encouraging that in the year ended 31 March 1975, a record level of £161 million was achieved, compared with £62 million in 1973/74. In the EEC countries the value of new contracts obtained amounted to £38 million, which is £13 million higher than the previous peak of £25 million in 1972/73 and especially encouraging after last year's disappointing £8 million.

Laing Iberica, a member company of the Laing Group, has won four contracts worth £10 million for building work in Spain. The largest, £3.5 million, covers a social security hospital at Avila for the National Institute of Planning. This will consist of two blocks, one three-storey and another of 10 floors, providing 360 beds and all general hospital services. Additional offices for Spanish naval staff in Madrid are to be built by the company under a £3.3 million contract. There will be four basements and eight floors above ground in the new building. Elsewhere in Madrid, Laing Iberica is to undertake a housing project as a £2.3 million contract for the Ministry of Education and Science. This will provide accommodation for their employees in the shape of four seven-storey blocks, each with two basement garage floors giving a total of 282 flats. Also in the capital city is an extension to the San Fernando College, worth £880,000, covering an accommodation block, sports-grounds, covered swimming pool and associated works.

George Wimpey and Co. Ltd., has signed an agreement with Interco-operation, of Budapest, for the construction (using Wimpey 'No-Fines' technique) of 24,000 dwellings on the shores of Lake Balaton, Hungary, during the next 10 years. The site operations will be carried out by the Hungarian building co-operatives under Wimpey supervision. In France, nearly £2 million of contracts were agreed during the

year and road construction by Wimpey Asphalt-Chantiers Modernes SA has progressed.

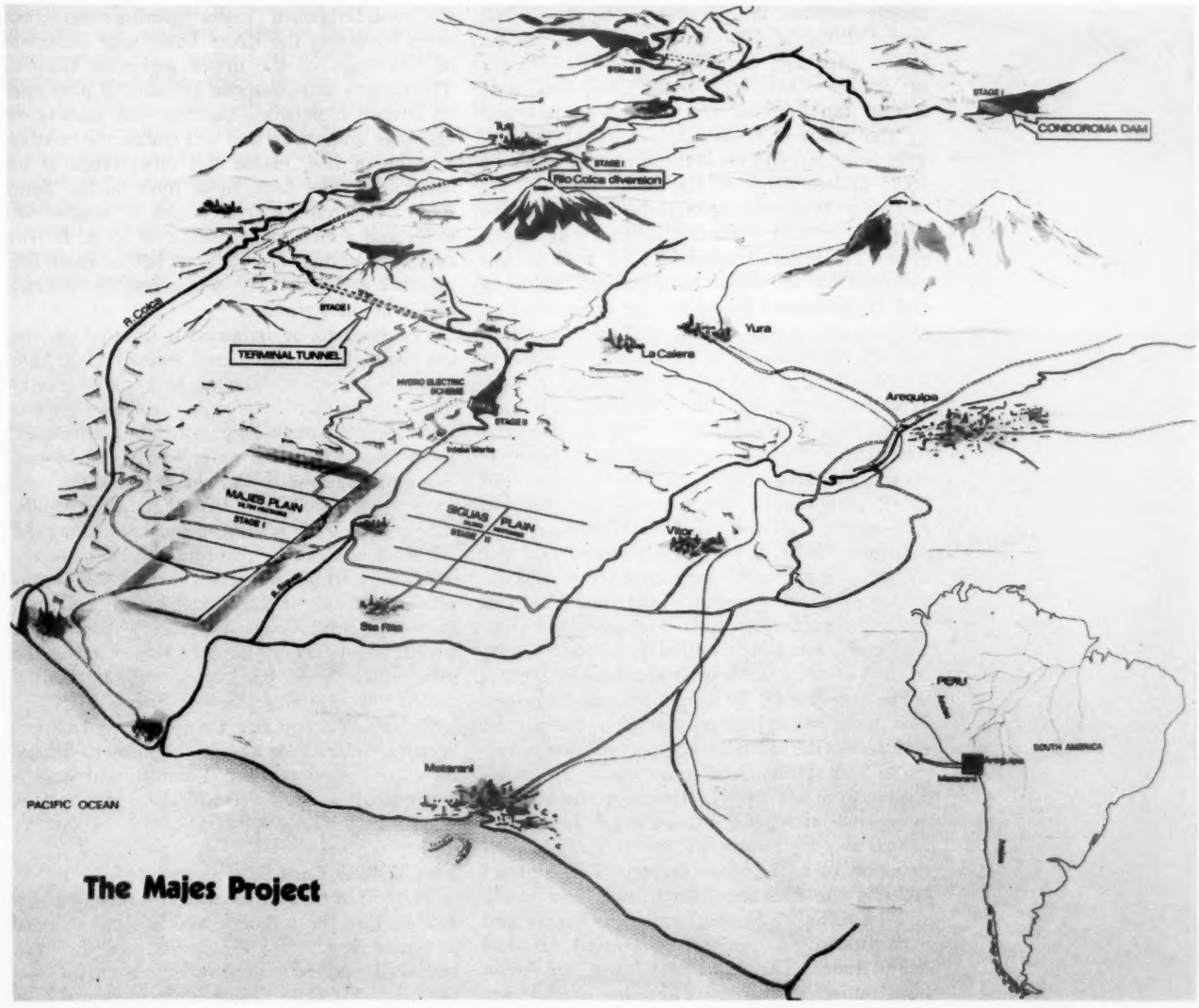
McCann Ltd., Dublin, a BKI company, has won a £120,000 contract for electrical installation in the new office development at Sean Lermass House, St. Stephen Green, Dublin.

Africa

The value of new contracts obtained in Africa during the year ended 31 March 1975 rose to £174 million, compared with £112 million in 1973/74, as British contractors continue to do well in this area.

British Insulated Callender's Construction Co. Ltd., a member of the Balfour Beatty Group of BICC, has received an order from the National Electric Power Authority of Nigeria, against strong international competition, for the design, supply and erection of Section A of the Kainji-Niamey Transmission Project. The part of the project awarded to BIC Construction Company will be 302km of 3-phase 330kV overhead line from Kainji Dam, on the Niger River to a new 330kV/132kV substation at Birnin Kebbi. The transmission line will comprise twin 350mm² ACSR conductors per phase in horizontal formation and double overhead 9.75mm diameter steel shieldwires; support structures will be lattice steel single circuit towers. The project will form a power link between Kainji Dam and Niamey, the capital of the Republic of Niger, and also between Kainji and Sokoto, in North Western Nigeria. BIC Construction Ltd., has also won a contract exceeding £2 million for the installation of 600 miles of coaxial telephone cable between Lagos and Kaduna by the Furukawa Electric Company. This is part of a contract awarded to Nissho Iwai Company, of Tokyo, by the Nigerian Ministry of Communications for the provision of a subscriber trunk dialling network on coaxial cable for Nigeria.

Costain West Africa Ltd. has been awarded two contracts with a total value of £13 million by the North Western State of Nigeria. In Sokoto, Costain is increasing its business in an expanding road building programme with the Mainchi-Daki Takwas Road. Work on the £7.2 million contract began in November 1974. The road will consist of 80 miles of 24-ft. wide



The area covered by the Majes Irrigation Project in Peru. Tarmac Construction is leading an international consortium for the building of the first stage of this project.

British construction work overseas
continued

New contracts obtained, work done and work outstanding (1) by geographical areas: 1973-75

£ million (current prices)

Geographical areas	Total value of new contracts obtained in the year ended			Total value of work done in the year ended			Total value of work outstanding at		
	31 March 1973	31 March 1974 (2)	31 March 1975 (3)	31 March 1973	31 March 1974 (2)	31 March 1975 (3)	31 March 1973	31 March 1974 (2)	31 March 1975 (3)
Europe	59	62	161	52	57	69	76	77	164
Asia	91	225	504	79	78	131	74	216	587
Africa	88	112	174	74	86	87	84	111	197
North and South America and Western Hemisphere	50	54	72	63	62	53	41	33	54
Oceania	58	75	69	49	57	55	97	121	133
World Total	346	528	980	317	340	395	372	558	1,135
of which: EEC	25	8	38	10	11	18	21	15	35
Middle East (in Asia and Africa)	75	211	477	57	62	117	56	198	559

(1) These figures include the contracts won, work done and work outstanding by wholly or mainly owned subsidiaries of British construction companies.
(2) Revised.
(3) Provisional.

bituminised carriageway, with 5-ft. hard shoulders on each side. The work involves 2 million cu. yds. of earthworks, 180 box culverts and five bridges, the largest of which is 350ft in five spans. The second contract, worth £5.8 million, is for an extension to the Sokoto water supply scheme. Work involves supplying and laying 29km of 600mm ductile pipe, an air intake structure, pump house and machinery at Kware Lake, two 1-million-gallon steel storage tanks, stores and a concrete reservoir at the existing treatment works at Sokoto. This extension will boost the supply of water by 15.75 million litres per day.

Taylor Woodrow of Nigeria Ltd. has been awarded several contracts in the year under review. A contract valued at £5 million was awarded by the Kano Metropolitan Planning and Development Board for the reconstruction of roads in the central area of Kano, Northern Nigeria. Work began in December 1974 and is scheduled for completion during 1977. Taylor Woodrow of Nigeria Ltd. also won a contract valued at £2 million for the construction of a television studio for the Kano State Government, Northern Nigeria. The studios are being designed by Inter-Engineering BV, of Eindhoven, Holland. Taylor Woodrow Construction of Nigeria, the group's mechanical and electrical engineering specialists there, will be undertaking the provision and installation of the air conditioning and electrical equipment. The main complex, situated in central Kano, consists of two studios with announcers' studio, scenery rooms and the usual offices and services. The main transmitter mast is six miles outside Kano and the contract also covers four transmitter/link stations and masts up to 110 miles distant from the city. In Ikorodu, Nigeria, the same company has been awarded a contract valued at £1.1 million for the design and construction of a chipboard factory. The contract includes site clearance, earthworks and roads, and main factory foundations, water supply and purification, fire mains, compressed air and steam mains. The factory building, an Arcon steel-framed structure with aluminium cladding, 120m long by 60m wide, will be designed, supplied and erected by Taylor Woodrow (Building Exports) Ltd., under a separate contract valued at £625,000.

Taylor Woodrow International Ltd. has been awarded a contract valued at approximately £6.4 million by the Ministry of Agriculture, Government of Ghana, for the construction of the Tono Irrigation Project covering some 6,000 acres bordering the River Tono, near the town of Navrongo in the upper region of Ghana. The project will comprise an earthfill dam and an irrigation network together with associated drainage and roads, and will enable the existing farming of rice, maize and other crops to be intensified. The dam, to be built on the Tono River, will have a crest length of nearly two miles and a maximum height of 55 ft. It will comprise about 1.5 million yd^3 of earth-fill, together with 4,000 yd^3 of concrete for spillway and take-off structure.

The land to be irrigated is situated on the left bank of the river and consists of a high area and a low area. The low area will be gravity fed from the dam by a main canal and consists of paddy and furrow irrigation. The higher area, to be furrow irrigated only, will be fed by two pumping stations lifting water from the low level main canal into two high area canals. A protective dyke is to be constructed along the left bank of the river to prevent flooding of the low area, and natural water-courses will be improved to form the main drainage for that part of the scheme. About 25 miles of compacted laterite roads are to be constructed along the main canals. Work has begun on the project the completion scheduled for the end of 1978.

George Wimpey and Co. (Nigeria) Ltd. has begun a contract for a large extension to Michelin's tyre factory in Port Harcourt, and work is progressing towards completion of the new market in the same city.

The Middle East

The value of new contracts obtained in the Middle East (both Asiatic and African) reached a record level of £477 million in the year ended 31 March 1975 which is more than double the £211 million achieved in 1973/74. Most of the new contracts obtained were again attributable to the Asiatic Middle East.

The Bath and Portland Group Ltd., through its subsidiary, Marples Ridgeway, has negotiated a £46 million contract with the Ministry of Roads and Transportation of the Imperial Government of Iran. The contract is for the construction of 300km of class 1 highway in South East Iran, from Shurgaz through Zahedan to the Pakistan border, and traversing areas of dune sands, desert plain and mountains. Work on mobilising the necessary staff and equipment at the site has started. Other Bath and Portland subsidiaries, Kingston Minerals and Pencrete, will be involved in those parts of the contract calling for particular expertise in asphalt surfacing and concrete production and distribution.

Laing Wimpey Alireza (a joint venture of John Laing Construction, George Wimpey and Co. Ltd. and Haji Abdullah Alireza and Company) has been awarded a contract by the Civil Aviation Department of the Kingdom of Saudi Arabia for the first phase of the construction of a complete new airport at Abha in the southern part of the country. The contract, which is valued at £20 million, will embrace construction of a 3300m runway, parking apron, airfield approach lighting and terminal buildings of a total area of 10,600m². Also included are ancillary services incorporating power generation, water and sewage services, access roads and fencing. The site, at an altitude of 2200m, will call for a considerable quantity of excavation and fill, in the formation of the runway and terminal areas. A substantial amount of earthmoving and compaction equipment has been shipped to Saudi Arabia. The terminal buildings, Royal Pavilion and VIP lounge will be constructed of *in situ* reinforced concrete with a high standard of finishings, incorporating marble facings, aluminium-suspended ceilings and other features. All the buildings will be fully air conditioned.

In Muscat and Oman George Wimpey and Co. Ltd. has won £34 million worth of new contracts including several building contracts, a hotel and a major highway 110km long (£20 million). In a joint venture, Alfuttaim Wimpey, in Dubai, has obtained orders for an additional bridge at Al Bustan, valued at £4.3 million and the reconstruction of the Suq Wharf valued at £2.9 million.

Bernard Sunley and Sons Ltd. has been awarded a contract valued at £18 million to build a 600-bed general hospital at Doha, Qatar. The hospital will consist of two five-storey ward blocks connected by a link block and a single storey podium containing casualty, out-patients, operating theatres, X-ray departments and other general facilities. A separate single-storey block will contain boilers, air-conditioning equipment and other services.

Cementation International, the overseas construction wing of the Trafalgar House Group, has won a contract worth over £14 million in Oman. It comprises Stage 1 of a new town to be known as Greater Mutrah and consists of building the entire infrastructure over the next 2½ years. The new town occupies an area which is mainly in the flood plain of the Ruwi valley and, because of the steep sides and cemented nature of the valley bed, run-off quantities after rainstorms are considerable. A storm channel is to be excavated in the valley bed through cemented sand and gravel although there are also some outcrops of rock. The channel which will be some 2m deep with sides sloping at 1 in 6 will be 70m wide at the invert, 6km long and will discharge into the sea. More than half-

Risut Harbour, Oman, has recently been completed by Taylor Woodrow International (*Trade and Industry*, 17 October 1975, page 99).

British construction work overseas
continued

a-million cubic metres will be excavated for the channel and spread and compacted alongside the banks to form level areas for development.

A sewage treatment works will be built complete with a pumping station, aeration and sedimentation tanks and all the electrical and mechanical services for its operation. The new town's sewer system will require the provision and laying of 42km of asbestos/cement pipes lined with epoxy resin, and varying in diameter from 150mm to 700mm. To service the system nearly 700 manholes will be provided and a 700mm diameter sea outfall. Water distribution for Greater Mutrah will involve the construction of 36km of asbestos/cement pipes and 7km of galvanised water mains. Half a million cubic metres of excavation will be carried out to provide the roads system which will be 35km in length and will include a complex of crossings, roundabouts and intersections.

A £5 million contract to build a series of 19 power stations with related administration and accommodation buildings in rural areas of Oman has been awarded to the newly-formed Tarmac International Ltd. by the Ministry of Communications and Public Services of Oman. Sixteen of the stations will be located within 250km of Muscat, capital of Oman, with the remaining three on the detached Northern territory of the Musandam Peninsula. The entire contract will, however, be administered from Tarmac International's existing office at Muscat, where the company is completing work on a naval base. Tarmac International Ltd. were also awarded a contract by the Ruler of Sharjah for a drainage scheme which includes the laying of approximately 36km of asbestos/cement pipes, the construction of two sewage pumping stations within the town of Sharjah and a treatment works some 3km out in the desert. In Bahrain, the same company has won a contract to extend the 75,500m² Jumbo Jet apron they built for the Ministry of Development and Engineering Services in 1970. The new contract carried out in association with a local contractor will extend the existing apron by about 32,000m².

A model of the £2.4 million Gulf Hotel, Oman, nearing completion by George Wimpey and Co. Ltd.

A further port extension at Beirut, Lebanon, valued at approximately £6.5 million, has been awarded to the joint venture of Taylor Woodrow International Ltd. and the Societe Nationale d'Enterprises, of Beirut. With an earlier extension currently in progress, this brings to £9 million the value of work in hand by the joint venture for the Compagnie de Gestion et d'Explitation du Port de Beyrouth and the Commission d'Extension et de Promotion du Port de Beyrouth. The new work comprises the extension of the breakwater by 500m, and the construction of a new quay wall 450m long, with associated dredging, and a new construction service harbour. Work has begun and is scheduled for completion in June 1977.

Foundation Engineering, part of Richard Costain Ltd., has won two site investigation contracts in the Middle East with a total value approximately £156,000. On the first contract, valued at £70,000 for the Dubai dry dock scheme a Pilcon Traveller 50 drill will be used, mounted on a jack-up platform designed and constructed by Costain Civil Engineering. The second contract, worth approximately £86,000, is an investigation for a deep-water channel at Umm al Qawain. The creek is at present obstructed by rock at sea bed level and a Pilcon Wayfarer boring rig will be used to drill 10m into the rock in up to 50 positions.

North and South America and the Western Hemisphere

During the year ended 31 March 1975 the value of new contracts obtained in this area amounted to £72 million. This represents an increase of £18 million over last year's figure.

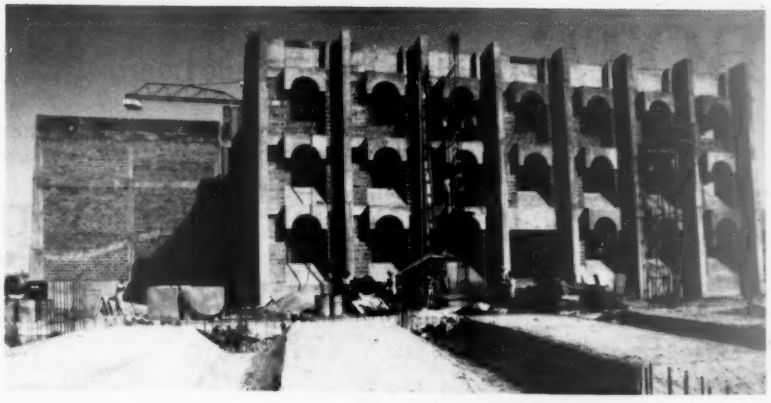
Tarmac Construction Ltd. is leading an international consortium for the construction of the first stage of the Majes Project in Peru, currently valued at approximately US $200 million. The project is an irrigation scheme within 150km radius of Arequipa in Southern Peru and will inpound and divert the waters of the River Colca into the River Siguas from whence water will be distributed for spray irrigation of the arid plain of Majes. Stage one of the scheme involved diverting the Colca river high in the mountains and taking it through 156km of tunnels and canals. A dam, 500m long, 400m wide and 90m high, will be constructed at an altitude of 4,600m. This dam will control the flow of the river and ensure maximum cropping in any one year. Stage two when constructed will bring further water from the Apurimac river, which will be diverted into the system and a hydroelectric plant will be constructed which will generate 450,000kW of power for future industrialisation in the area. The total scheme will provide water for spray irrigation of 56,750 hectares of land which can then be used for cereal crops and dairy farming and can support about 50,000 people.

Also in Peru, George Wimpey and Co. Ltd. has won a contract valued at £8 million for a marine pipeline terminal at Bayovar.

Woodhall-Duckham (USA) Ltd. has been awarded a contract valued at £6 million by the Kerr McGee Chemical Corporation to build an acid regeneration plant near Mobile, Alabama. The acid regeneration contract includes process and design engineering, procurement, construction and plant start-up.

Watshams' Ltd. has been awarded a contract in the face of strong international competition by the Comission Ejecutiva Hidroelectricia Del Rio Lempa (CEL) for the design, fabrication and delivery of a new substation at Cerron Grande in El Salvador CA and an extension to an existing substation at Nejapa, which is being built by the company under a previous contract. The contract, valued at £118,000, will be completed early in 1976.

Higgs and Hill Ltd., currently carrying out extensive work on the island of St. Kitts, has been awarded a further contract valued at £¼ million by the Government of St. Christopher-Nevis-Anguilla. The new work is to be carried out on the island of Nevis and is for improvements to the seven miles of roadway that runs between the principal town of Charlestown and the airport at Newcastle. Several watercourses have to be realigned and the existing culverts and bridges along the route will be strengthened.



The £3¼ million Oman Police headquarters at Muscat which is at present under construction by George Wimpey and Co. Ltd. It is expected that the building will be completed in the autumn of next year.

Rest of the world

Taylor Woodrow International Ltd. has started work on the first £2¼ million phase of Subang Jaya new town, Selangor, West Malaysia. The first phase consists of 344 homes ranging from single-storey to four-storey units and including shops and flats, together with services. A total of 15,000 housing units, together with offices, shops, cinemas, hotels, industrial estates and a new railway station are planned for the new town, on 1,440 acres approximately midway between Kuala Lumpar and Port Klang and programmed for completion in six years.

Export publicity for industry

Publicity for British exporters can often be obtained through use of the facilities of the Central Office of Information, who are concerned with collecting from industry items suitable for dissemination overseas by way of Government information services. The COI are interested in news items, feature article material, photographs, tape recordings for radio, and films for television and other screening. Contact should be made with the nearest Regional Office covering your area.

Northern: Mr H. G. Roberts, Andrews House, Gallowgate, Newcastle upon Tyne NE1 4TB (Tel: 27575 – Telex 53277).

Yorkshire & Humberside: Mr T. Cooban, City House, Leeds LS1 4JG (Tel: 38232 – Telex Econ Plan 55472 – message to be prefixed for COI).

East Midland: To be appointed, Cranbrook House, Cranbrook Street, Nottingham NG1 1EW (Tel: 46121 – Telex 37572).

Eastern: Mr A. A. McLoughlin, Block D, Government Buildings, Brooklands Avenue, Cambridge CB2 2DF (Tel: 58911 – Telex 81187).

London & South Eastern*: Mr R. Dean, OBE, St. Christopher House Annexe, Sumner Street, London, SE1 (Tel: 01-928 2371 – Telex 918881 message to be prefixed for London Region).

Southern: Mr A. S. Poole, Market Place House, Reading RG1 2EH (Tel: 581261 – Telex 848216).

South Western: Mr W. J. D. Irving, MVO, The Pithay, Bristol BS1 2NF (Tel: 291071 – Telex 44203).

Midland: Mr D. C. Boyd, Five Ways House, Islington Row, Birmingham B15 1SH (Tel: 021-643 8191 – Telex 33376).

North Western: Mr H. V. Tillotson, MVO, 22nd floor, Sunley Building, Piccadilly Plaza, Manchester M1 4BD (Tel: 061-832 9111 – Telex 667830).

Scottish Office: Mr C. MacGregor, MBE, Scottish Information Office, St. Andrew's House, Edinburgh EH1 3DQ (Tel· 031-556 8501) District Office: 314 St. Vincent Street, Glasgow C2 (Tel: 041-221 5670 – Telex 77583).

Ulster Office: Northern Ireland Information Service, Stormont Castle, Belfast BT4 3ST (Tel: 63011).

Welsh Office: Mr Brian Evans, Director, Welsh Office Information Division, Oxford House, Hills Street, Cardiff CF1 2XG (Tel: 44171 – Telex 49327).

* National companies in central London, and particularly those with UK subsidiaries or branches, which require overseas publicity should consult Industrial Section at COI Headquarters: Mr E. Turnbull, Central Office of Information, Hercules Road, London SE1 7DU (Tel: 01-938 2345 ext. 271 – Telex 915444).

BOTB British Overseas Trade Board

RSA – land of export opportunity

By J. F. J. Jardine, Consul-General, Johannesburg and Director of Trade Promotion in South Africa

Last year Britain's exports to the Republic of South Africa reached a record level of £527 million – nearly 41 per cent up on 1973 – and South Africa moved up into 10th place among our export markets. Yet this was not a success story. 1974 saw Britain's share of South Africa's imports slump to a new low of 16.7 per cent. It also saw Britain yield to West Germany her long established pride of place as South Africa's leading supplier. This decline in our competitive position happened not because of political factors and not because of any loss of goodwill in South Africa towards Britain as a trading partner. The sombre fact is that British exporters were simply unable to take full advantage of all the opportunities to sell what was needed when it was needed during a year in which the South African economy was expanding strongly and total imports rose by no less than 50 per cent.

The chance to fight back to recover at least our 1973 market share is there. And it is there *now* – despite this year's decline in the gold price, the recent devaluation of the rand, and the measures introduced to combat inflation. If we delay until the next upturn in the growth cycle arrives we are all too likely to lose a lot of valuable business over the next two to three years.

Encouragingly the first half of 1975 has shown an improvement in our competitive position. But much greater efforts are needed if we are to sustain, and build on, this improvement. We can still expect to benefit from the general goodwill and broadly based preference which exists for doing business with British firms. But what we cannot expect are sympathy and charity: South Africa is increasingly becoming a very tough, competitive market. Not a market which necessarily wants the cheapest goods, but one which demands value for money and one which, above all, places a high premium on reliability and on keeping delivery promises. Indeed, so urgent is the need to improve Britain's reputation as an industrially reliable supplier that any British exporters who seriously doubt their ability to meet South Africa's exacting requirements would be well advised in the interests of British exporters generally, as well as in their own interests, to look elsewhere for their customers.

For the rest – for those firms which are confident of being able to meet the requirements – *now* is the time to take a fresh look at the South African market and to consider how best to set about making the most of the opportunities it offers. That is the message of this article. And it is to the efficient and enterprising British exporter that what follows is especially addressed.

One way of weighing up the South African market. The Salter stand at the Rand Show 1975. Seated is the British Ambassador to South Africa, Sir James Bottomley, and on the left is John Jardine, the author of this article.

The nature of the market

In area South Africa is about five and a half times the size of Great Britain but its population – about 25 million – is rather less than half Britain's. Of the total population just over 4 million are Whites, nearly 18 million are Blacks, and the balance of 3 million are Coloureds and Asians. Population growth, enhanced for the Whites by immigration, is fairly rapid and the population is likely to double to about 50 million by the turn of the century.

The standard of living for the bulk of the White population is high, but prosperity is spreading to the other sections and, more recently, particularly to the millions of Blacks who work in the urban areas and who, it is worth noting, show a marked desire to buy consumer goods of high quality. Although South Africa's population is not a homogenous one, the market can be regarded as a single integrated market as far as the overseas exporter is concerned because of the present nature of the import, distribution and sales channels.

While South Africa ranks as a developed country, it has many of the features of a developing country including a high dependence on imports at around 20 per cent of GNP. Agriculture remains and is likely to remain, with increasing mechanisation, an important sector of the country's economy even though industrialisation is proceeding apace. A great deal of the industrial development is of comparatively recent origin.

Industry started with the discovery of diamonds and, later, gold, during the second half of the nineteenth century. The mining activity soon gave rise to supporting secondary industries, such as explosives manufacture, but it was not until

the stimulus which was provided by the First World War and greatly enhanced by the Second, that the industrial base was significantly widened. Even today most of the secondary industries are primarily concerned with meeting domestic demand so that the bulk of the export earnings is still derived from agricultural products and raw and semi-processed minerals.

While the growth of local secondary industries has been encouraged and protected by tariffs and by quantitative restrictions on imports, there has been movement away from the latter towards solely tariff protection. The level of the South African tariff, generally speaking, is not so high as to shut out most of those imports which have to compete with locally made products. Admittedly the devaluation of the rand has given some advantage to local products which compete directly with imports, but for a number of reasons this advantage could well be short lived as far as many manufactured goods are concerned.

Rate of economic growth

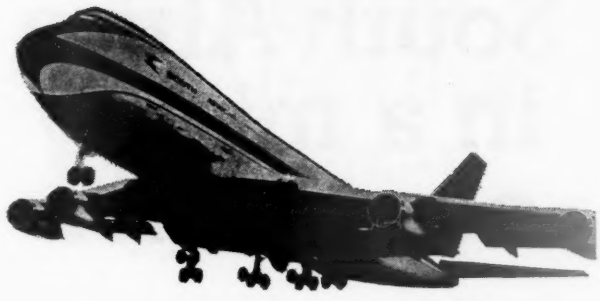
South Africa's rate of economic growth over the years has been solidly impressive rather than spectacular. 1974 was a particularly good growth year, showing a percentage increase over 1973 in GDP in real terms of 7.2 per cent. Under the influence of world economic trends, 1975 will show a smaller growth rate, probably around 3 per cent. The next upturn is expected in the second half of 1976 and the current economic development plan has set an annual average target growth rate (real GDP) of 6.4 per cent for the period 1974/79.

The high growth rate in 1974 and the relatively high level of dependence on imports have resulted in uncomfortable inflationary pressures. The consumer price index showed a 14 per cent rise in 1974 and this rise has continued at much the same level into 1975, notwithstanding a fairly wide ranging price control policy. The South African authorities have made clear their determination to fight inflation by all available means, including in particular tighter controls on the supply of money and domestic credit and a, for the most part voluntary, standstill on wages. At the same time the mix of the anti-inflation package reflects a strong determination to avoid as far as possible adverse short term effects on the growth of the country's economy and to put it in a position to grow rapidly again in the longer term.

The factors affecting growth rates in the longer term are many and varied. Among the more important are the world economic situation, the price of gold on the free market, given

Birth of a superharbour. Construction of a coffer dam and coal quay at the new deep water harbour at Richards Bay in Natal. In less than a year this harbour will be handling 150,000 ton bulk carriers and only further dredging will be required to accommodate 250,000 vessels. Eventually Richards Bay will be South Africa's largest harbour surrounded by a huge industrial complex. (Photograph by courtesy of the Publicity and Travel Department, South African Railways.)

The SAA Flying Hotel to Jo'burg.



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And the cost? This varies, of course, from ship to ship, but, as an example, an outer single cabin with shower on "Pendennis Castle" will cost £647 from Southampton to Cape Town or vice versa. Tourist Class fares start at £190 and on the one class Hotel Ship "S. A. Vaal" at £265. Remember, that's a 12 day holiday including your cabin, meals, entertainment and with a tropical suntan to show for it.

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the significant contribution which gold sales make to the balance of payments, and, in certain circumstances, the degree of importance which is attached in the future to the policy of maintaining a fixed link between the rand and the US dollar. Already well recognised as constraints on growth, and currently being tackled, are the need to increase the skilled labour force, the need for development capital over and above what can be generated internally, and the need to work towards creating a political climate more conducive to the growth of trade and economic links with other countries, including the other countries of Africa.

Yet, fundamentally, it is South Africa's immense mineral wealth, the diversity of that wealth, and the inevitable increase long term in world demand for what South Africa can supply from its vast natural resources which provide the solid basis for an increasingly prosperous future.

Major projects

The confidence of both local and overseas investors in the long term future is well illustrated in the many thousands of millions of pounds which will be spent on large industrial and infrastructure projects currently under construction or planned for implementation during the next decade.

In the chemicals sector these include:

a new oil from coal plant in the Eastern Transvaal costing about £700 million
oil refinery extensions
an ethylene cracker plant
a polypropylene plant at Durban
a PVC plant
a coal based acetylene plant
a phosphoric acid plant
a doubling of phosphate concentrate production
a coal based chemical plant
nitric acid and ammonia plants.

In the metals sector:

a major expansion of steel production
an iron ore export project linked to a new harbour development incorporating a semis plant
a stainless steel mill.

In the power sector:

two 3,600MW coal fired power stations
new electricity transmission systems
hydro-electric schemes.

In the mining sector:

several major projects including mechanisation schemes in the gold and coal mines as well as new mine developments.

In the transportation sector:

new harbours
port, including inland port, developments to cater for the introduction of containerisation by 1977/78
new oil and possibly coal pipelines
urban transport developments including consideration of new urban transport systems in major cities
airport developments
railway electrification (in which, incidentally, South Africa was something of a pioneer).

In other fields:

major irrigation developments
a paper and pulp mill
hospital and educational institution developments
telecommunications and television developments.

If you have found anything here which is of potential

interest to you as an exporter, you can obtain a detailed summary of these, and other projects from the Export Services Division of the Department of Trade.

But I don't make power stations . . .

Of course not everyone exports power stations or chemical plants. If major projects are not in your particular line of business it is worth knowing that there are not many products for which a market cannot be found in South Africa. So whatever you make it is likely to be worth your while to investigate the prospects.

We have a list of 23 groups of products for which we believe there are particularly good selling opportunities in South Africa for British firms. We do not publish this list because we do not want our competitors to benefit from our knowledge and research. But since these selected products cover a large slice of the import market, there is probably an even chance that they may be of interest to you. It will cost only a phone call or a letter to the Export Services Division to find out. Even if you are disappointed to discover that what you make is not among our selected products, let us know what it is that you do make and we will give you an assessment of the market possibilities and tell you in what ways we might be able to help you to sell.

You may find, of course, especially if your aim is to obtain significant market penetration in the consumer goods or in the simpler industrial goods fields, that you will have to consider the possibilities of local manufacture. Foreign investment is welcomed by the South African Government and as a new British investor you will not find that you are entering uncharted territory. You will, in fact, be joining some 400 British companies with manufacturing investments in South Africa, investments which, incidentally, amount in total to some 60 per cent of all foreign investment in the country. You do not have to have a local partner to start a manufacturing operation but if you decide that that would be a good thing it should not prove difficult to find one.

If you reach the stage of thinking seriously about investment in manufacturing in South Africa your first step should be to talk to the Commercial Relations and Exports Department of the Department of Trade in London. They can give you a lot of useful information and they will also want to tell you about the Code of Practice relating to the pay and conditions of African workers which HMG commends to all British firms with investments in South Africa.

What other practical steps can I take?

If you want more background on the South African market and advice on methods of doing business, get a free copy of the British Overseas Trade Board's 'Hints to Business Men' booklet.*

If you are not already a subscriber to the Export Intelligence Service in London – join it. This service will give you calls for tender, market pointers, specific export opportunities and other useful information related to your own specific requirements. You will then be much less likely to miss profitable business and if you have a local agent you will have a useful means of checking his efficiency.

If you would like free publicity in South Africa for your products that can be arranged provided we are satisfied that the products and your selling and servicing arrangements are appropriate to the market requirements. If you have any doubt about that, discuss the matter first of all with your local BOTB Export Officer. What we need are brief, newsworthy stories, photographs suitable for reproduction, and the name and address of your local agent or other representative, if any.

You can get free expert advice on the kind of thing we require, and help with writing up the stories, from the In-

* New edition will be available in January 1976.

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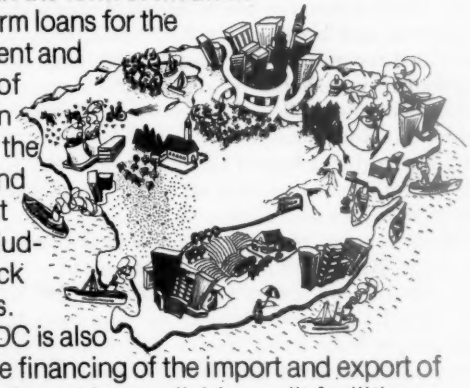

The IDC is also active in the financing of the import and export of capital goods, making available credit facilities on terms competitive on the international tender market. A special scheme also exists to finance the creation of capacity for exports.

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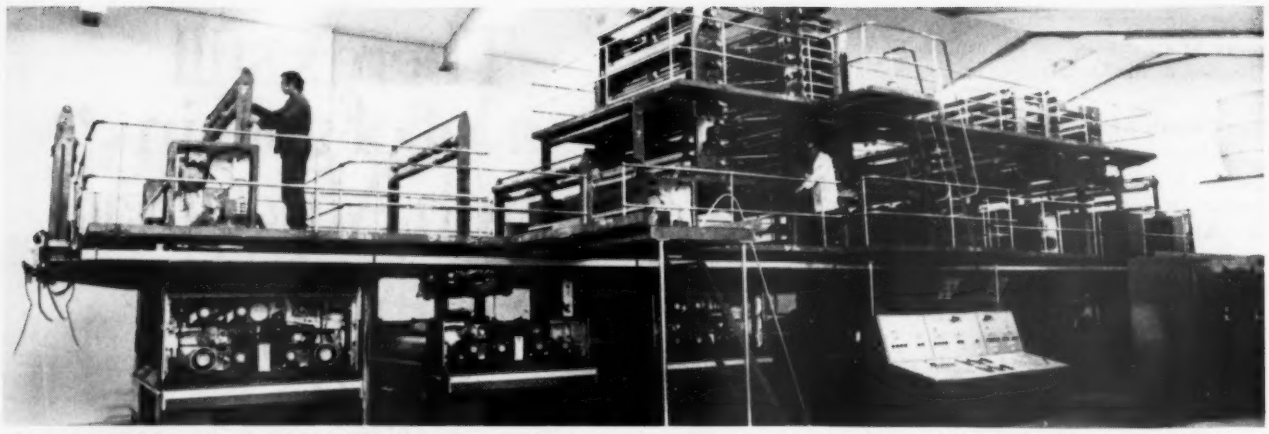

The massive 400-ton R2m Goss Metro offset litho press erected for the *Cape Times* at its Paarden Eiland printing works. The press, said to be the most modern of its kind in South Africa, was supplied by the Goss Co. in Preston, Lancashire.

dustrial Section, Overseas Press and Radio Division of the Central Office of Information.

If for you, the South African market will be a new venture, why not come and see it, calling first on us in the Consulate-General in Johannesburg. You can do this at low cost by joining a trade mission to South Africa. There will be 19 missions next year and bookings for 1977 are already building up, so provided the mission you would like to join is not already fully subscribed you should be able to find a date that would suit you. See the mission programme (below), and have a word with your Chamber of Commerce or Trade Association, or your Regional Export Officer, or the Fairs and Promotions Branch of the Department of Trade, if you want to follow up the possibilities of a mission visit.

If you have to, or prefer to, make your own private arrangements to visit South Africa, almost any time except the main summer holiday season from mid-December to mid-January is a good time and there is an overnight British Airways Jumbo Jet flight from London to Johannesburg daily. However, if you do decide to make your own arrangements, please let us know of your proposed visit in good time and what help you would like from us.

Another useful line of approach, if you have the right kind of products, is to explore the market potential through participation in a trade exhibition in South Africa. There are officially supported British joint ventures at about six local trade exhibitions each year; the 1976 programme is listed (this page). Do not expect these exhibitions to be of the size and importance of those in Europe, but you can expect to get worthwhile inquiries if you are offering what the market needs. Although the range of products covered by the specialised exhibitions is rather limited it is related pretty well to market needs. The Fairs and Promotions Branch of the Department of Trade can tell you more about the possibilities and prospects.

A final question

Two million pounds' worth of export business a day in South Africa is now almost within our grasp, and there is no reason at all why that should be the limit. Is *this* a market *you* can afford to ignore?

Missions to South Africa
1976

Date	Sponsor
7-28 Feb.	Merseyside Chamber of Commerce
21 Feb.–4 Mar.	Luton and Dunstable District Chamber of Commerce
6-28 Mar.	Bristol Chamber of Commerce
20 Mar.-3 Apr.	British Jewellery and Giftware Federation
4-24 Apr.	Book Development Council
18 Apr.-8 May	The Scottish Council
1-15 May	Engineering Industries Association
16-28 May	British Food Export Council
22 May–12 Jun.	Development Corporation for Wales
12-30 Jun.	Leeds Chamber of Commerce
26 Jun.-13 Jul.	Coventry Chamber of Commerce
17 Jul.–21 Aug.	North of England Development Council
28 Aug.-4 Sept.	Society of Motor Manufacturers and Traders
11-25 Sept.	Birmingham Chamber of Commerce
25 Sept.-9 Oct.	Nottingham Chamber of Commerce
8-29 Oct.	Westminster Chamber of Commerce
24 Oct.-7 Nov.	Wolverhampton Chamber of Commerce
6-20 Nov.	Engineering Industries Association
20 Nov.-11 Dec.	The North Staffs Chamber of Commerce

1977

Date	Sponsor
24 Jan.–14 Feb.	Engineering Industries Association
12-26 Feb.	British Printing Machinery Association
Mar.	British Jewellery and Giftware Federation
19 Mar.-9 Apr.	Slough Chamber of Commerce
5-19 Nov.	Engineering Industries Association

Joint ventures – South Africa
1976

Date	Exhibition	Sponsor
26 Apr.-8 May	Rand Show	Birmingham Chamber of Commerce
13-22 May	International Food and Allied Expo' (Pretoria)	British Food and Export Council
7-11 Jun.	International Printing, Plastics and Promotions Exhibition	British Plastic Federation
8-10 Aug.	South African Building and Construction Exhibition	Building Materials Export Group
13-17 Sept.	International Electra and Mining Exhibition	1 British Electrical and Allied Manufacturers Association (Electra) 2 London Chamber of Commerce (Mining)
18-22 Oct.	International Materials Handling and Physical Distribution Exhibition	Birmingham Engineering and Building Centre

BOTB News

1976 Export award for smaller manufacturers

Details were announced on 14 October of the national competition to find the small businesses with the best export record this year. The five prizewinners, and five runners-up, will be selected from entries submitted by any of the tens of thousands of small businesses in Britain.

The Award, which runs in parallel with the Queen's Award to Industry, is jointly sponsored by the Government through the British Overseas Trade Board, British Airways who contribute prize holidays, the Association of British Chambers of Commerce which administers the competition, the Confederation of British Industry and the Association of Independent Businesses. This will be the seventh year of the competition.

This is the only such competition directed solely at small companies, which are now more generally recognised as the nursery to Britain's business giants a generation hence. The prime intention of all the sponsors is to recognise and reward the vitally necessary contribution which our many, yet relatively unsung small businesses make to the economy.

Any independent manufacturing company or group of companies employing fewer than 200 people and whose exports exceeded £50,000 in the year ending 31 March 1974 and £100,000 in the year ending 31 March 1975 is eligible to enter provided it has not won the Award before.

An unusual feature is that the Award is intended to recognise not only the achievement of management but of the staff as well. Thus the main prize goes to the employees: it is the only such Award which does so. Each winning firm is asked to nominate an employee from the shopfloor or office, who will share a two-week international holiday with his wife or her husband. Last year the Award winners went on safari in Kenya.

The Chief Executive of each winning firm will be presented with a trophy and certificate at a presentation ceremony to be held in London at the Savoy Hotel on 11 March 1976. Certificates of Merit will be presented to the five runners-up.

The six judges of the competition this year are:

BOTB: James Rooke, CMG, OBE, Chief Executive
British Airways: Gerry Draper, OBE, Director, British Airways Travel Division
CBI: Nicholas Tate, Director, Regions and Smaller Firms
TUC: Marie Patterson, OBE, President, 1975 Congress
AIB: Patrick de Lazslo, President
ABCC: Tony Newsome, Director General

The closing date for entries is 1 December 1975. Application forms may be obtained in London from:

Association of British Chambers of Commerce, 75 Cannon Street, London EC4N 5BB (tel. 248-7211)
Confederation of British Industry, 21 Tothill Street, London SW1H 9LP (tel. 930 6711)
Association of Independent Businesses, Europe House, World Trade Centre, London E1 9AA (tel. 481 8669)

Elsewhere in the country, application forms may be obtained from Chambers of Commerce, British Airways Travel Centres, Regional Offices of the Department of Trade and Industry, Small Firms Information Centres and Export Clubs.

British firms make more use of BOTB services

During 1975 British firms are making greater use of the British Overseas Trade Board's export promotional schemes. It is estimated that this year the Board will support over 6,950 British firms at 350 overseas trade fairs in 51 countries. This is an increase of 13 per cent, in the number of firms, and 10 per cent, in the number of fairs, over the 1974 figures; that year, 6,150 firms were supported at 318 fairs in 45 countries.

The number of outward missions supported by the Board will also increase this year. It is estimated that by the end of 1975 British businessmen from over 2,780 firms will take part in 223 missions to 68 countries. This will be an increase of 31 per cent in the number of participating firms and 25 per cent in the number of missions, compared with 1974 when 2,123 firms took part in 179 missions involving 64 countries.

Also, by the end of 1975, the Board will have supported the promotion of British consumer goods at four shopping weeks overseas (this compares with five in 1974), and organised 50 overseas retail store promotions, compared to 45 in 1974.

In the final three months of 1975, the Board will support over 1,700 British firms in 85 overseas trade fairs in 30 countries. Assistance

Seeing 'Operation Avalanche' onto a jet at Heathrow are, from left to right: Mr. B. Preston, of Pickford's International, Joanna Seymour, of the Sino-British Trade Council, Mr. A Jones, of Swissair, and Chris Beckett, of SBTC. 'Operation Avalanche' consists of 30 26kg sets of technical information and catalogues from 60 British companies, for organisations in China's oil industry. It is the eighth in the series, and follows the SBTC-organised conference at Glasgow in June.

EXPORTING TO THE U.S.A.

The well known *Morton reports on US industry* are now available in Britain. The reports provide detailed statistical information and forecasts on a wide range of profitable American markets. The Morton publications are on sale at very economic prices, much below the cost of specially commissioned market studies, from the sole UK distributors, Kraushar, Andrews & Eassie Ltd., 32 Fitzroy Square, London W.1. (Tel. 01-387 7882.) A full list of the reports published in the last 18 months is shown below.

(Prices include postage and packing.)

Chemical, Pharmaceutical, Medical

Agricultural	£65 ☐
Chemicals, adhesives and sealants	£65 ☐
Animal health products	£100 ☐
Bio medical equipment	£65 ☐
Cleaning and polishing products	£65 ☐
Dental equipment	£65 ☐
Drug industry	£150 ☐
Opthalmic goods	£65 ☐
Soap and detergents	£100 ☐
Surgical instruments	£50 ☐
Toiletries	£100 ☐
Vitamins	£50 ☐

Food, Drink

Bakery industry	£65 ☐
Breakfast cereals	£80 ☐
Chocolate and sugar confectionery	£100 ☐
Coffee	£80 ☐
Dairy industry	£65 ☐
Flavourings and extracts	£50 ☐
Food machinery	£100 ☐
Soft drinks	£100 ☐
Tea	£50 ☐
Wine	£150 ☐

Engineering

Ball and roller bearings	£65 ☐
Conveying equipment	£50 ☐
Farm machinery	£65 ☐
Hardware, (ie fittings for furniture, buildings, etc.)	£65 ☐
Hand tools	£50 ☐
Industrial fasteners (ie belts, screws, etc.)	£50 ☐
Mining machinery	£65 ☐
Pumps and compressors	£65 ☐
Refrigeration machinery	£50 ☐
Safety equipment	£65 ☐
Temperature controls	£50 ☐
Transformers	£40 ☐
Valve and pipe fittings	£65 ☐
Wire and cable	£50 ☐

Printing, Publishing, Stationery

Book publishing	£65 ☐
Envelopes	£40 ☐
Greetings cards	£50 ☐
Printing and publishing	£50 ☐
Printing ink	£50 ☐
Writing instruments	£50 ☐
Printing equipment	£65 ☐

Construction, Housing

Cement	£65 ☐
Construction machinery	£100 ☐
Fabricated structural steel	£50 ☐
Lumber	£65 ☐
Metal doors	£50 ☐
Paint	£100 ☐
Ready mix concrete	£40 ☐
Wooden doors and windows	£40 ☐

Clothing, Textiles

Bras and girdles	£50 ☐
Curtains	£50 ☐
Footwear	£100 ☐
Hosiery	£65 ☐
Knitted fabrics	£65 ☐
Menswear	£100 ☐
Textile industry machinery	£50 ☐

Other Markets

Batteries	£65 ☐
Boats	£50 ☐
Canvas products	£25 ☐
Coal mining	£50 ☐
Costume jewellery	£40 ☐
Cutlery	£40 ☐
Fuel oil	£40 ☐
Leather tanning	£50 ☐
Luggage	£50 ☐
Mobile homes	£50 ☐
Motor cycles and bicycles	£65 ☐
Musical instruments	£40 ☐
Petroleum industry	£170 ☐
Sporting goods	£80 ☐
Watches and clocks	£65 ☐

To: Kraushar, Andrews & Eassie Ltd., 32 Fitzroy Square, London W.1.

*Please send a copy of each of the reports marked above.

I enclose a cheque for £.....

*Please send me a detailed contents list for each of the reports marked above.

Name .....

Company .....

Address .....

*Delete as appropriate.

will also be given to 54 outward missions involving over 760 British firms going to 43 countries. In addition, 15 overseas retail store promotions will be supported by the Board.

Conference on winning business in Arab markets

John Caines, Under-Secretary at the Department of Trade's Commercial Relations and Exports Division, will speak on 'Assistance from the UK Government' at the 'Winning business from Arab markets' conference in London on 17 and 18 November. Other speakers will be from the Iraq Petroleum Co., the Arab League, the Arab-British Joint Chamber of Commerce, and Contracting and Marine Services Co. SAK, Kuwait.

The conference will be at the Mount Royal Hall, Marble Arch and the fee is £80 plus VAT. Applications should be made to the organisers, Graham and Trotman Ltd., 20 Foubert's Place, Regent Street, London W1V 1HH (tel. 01-439 4001).

A concentration of effort as foundrymen at the Sandy, Bedfordshire factory of RKB Precision Products insert a sand core into its mould during production of a series of housings for mass X-ray units for Optische Industrie of Delft, Holland, The company, specialists in precision sand casting of aluminium components for the electronics, aviation, optical and associated industries, has won major contracts with many European concerns including EMI and Philips of Eindhoven. It claims that its special design and casting techniques can produce considerable savings in component production costs, particularly where production runs do not justify major tooling expenditure.

Opportunities for British consumer goods in Japan

The prospects for British consumer goods in post-recession Japan were the theme of a seminar 'Market 100 Million' held at the Cafe Royal, London on 14 October. The seminar was arranged by the Exports to Japan Unit of the British Overseas Trade Board and was chaired by Barry Ercolani, managing director of Ercol – a firm which has achieved substantial sales of furniture in Japan.

Mr. Ercolani and Hamish McGhie (Head of the Exports to Japan Unit) stressed that the Japanese economy had now bottomed out of the oil crisis recession and that the Japanese Government had recently announced a massive reflationary package. Consequently there are good prospects in 1976 for an upsurge in sales for all types of consumer products in Japan.

Mr. McGhie said that within the next ten years total British exports to Japan could reach £1,000 million a year if the efforts of British exporters were maintained. Mr. Ercolani said the time was ripe for an attack on the market and that Britain's competitors were not waiting for the boom to start before laying their plans.

Other speakers included: Sir John Pilcher, former British Ambassador at Tokyo; Mr. W. T. Pearce, Fairs and Promotions Branch of the British Overseas Trade Board; Andrew Griffith, United Biscuits Ltd.; Brian McLoughlin, J. Walter Thompson Co. Ltd.; Ben Thorne, Commercial Counsellor at the British Embassy, Tokyo; John Ware, Technical Help to Exporters.

The seminar closed with an open forum which included the speakers and other guests.

Advertising in 'Trade and Industry'

All advertising in *Trade and Industry* is now handled by T. G. Scott & Son Limited of 1 Clement's Inn, London WC2A 2ED (tel: 01-242 6264 and 01-405 4743), and not by Her Majesty's Stationery Office.

Trade and Industry continues to be published for the Departments of Industry, Trade and Prices and Consumer Protection by Her Majesty's Stationery Office and all existing contracts and agreements will continue unchanged.

Her Majesty's Stationery Office will continue to handle all circulation and distribution matters and subscription inquiries, and queries should continue to be addressed to them.

Exhibitions and Fairs

Positive reports from Tokyo's fluid power show

From E. J. Field, First Secretary (Commercial), British Embassy, Tokyo: Eight British companies, sponsored by the Association of Hydraulic Equipment Manufacturers (AHEM) and the British Overseas Trade Board participated in the '75 Fluid Power Exhibition in Tokyo from 16-21 September.

Japan's large and rapidly expanding hydraulic industry – sales were £210 million in 1974 – has suffered from the recession. Nonetheless interest in the exhibition was extremely good and the British exhibitors to a man reported that the level of inquiries exceeded their most optimistic expectations. Their response can be attributed both to the growing feeling that better trading conditions are on their way, and also to the fact that British equipment is often of superior quality and design.

Among the exhibitors, established exporters such as Fairey Filtration and UCC International expect their sales to expand significantly, while Sehos Hydraulics used the opportunity to explore ways of widening the distribution of their products in Japan.

An encouraging feature was that five companies were introducing their goods to the Japanese market and were seeking agents and distributors. All reported good progress and expect to be back again in the near future with local representation.

Peter Shore (centre) meets Mr. D. S. Kirkman of IV Pressure Controllers Ltd. at the '75 Fluid Power Exhibition in Tokyo.

During the exhibition the British stands were visited by Peter Shore, Secretary of State for Trade, who was in Tokyo for talks with Japanese Ministers and government officials. He found the positive reports given to him by the exhibitors most encouraging.

Concurrently, four other companies sponsored by AHEM were in Tokyo, either to contact agents or to seek representation.

Overall enthusiasm was such that a further mission next autumn is under serious consideration.

Fourteen British firms at best Wescon show in recent years

From K. McNamara, Vice Consul (Commercial), British Consulate General, San Francisco: 'Electronics in the Next Thousand Days' was the theme of the 24th Annual Wescon Show held in the Civic Auditorium/Brooks Hall, San Francisco from 16-19 September. Sponsoring bodies were the Los Angeles Council, the San Francisco Bay Area Council and the 6th Regional Officers of the Institute of Electrical and Electronic Engineers, and the Northern and Southern California Chapters of the Electronic Representatives Association.

Approximately 489 exhibit spaces were occupied by over 300 exhibitors who displayed and demonstrated the latest developments in electronics. Microcomputers, and in particular microprocessors were highlighted, and there was considerable emphasis on wrist-watches, calculators, and small computer systems. About 10 per cent of the exhibitors were manufacturers representatives and distributors, acting on behalf of their various principals. Admittance was by registration at a fee of $5, and the official attendance was reported to be 31,340.

Brooks Hall was divided into four major product sections: components and microelectronics; instruments and instrumentation; computers, peripherals, and communications; and electronics packaging and production. The professional programme held in the Civic Auditorium consisted of 32 morning and afternoon sessions covering a wide range of topics. The papers fell into six major areas of interest – microprocessors, electronic devices and consumer electronics, instrumentation and communications, finance and marketing, packaging and production, and energy.

Sponsored by the Electronic Engineering Association in conjunction with the British Overseas Trade Board, a group of 14 companies took part in a British joint venture. Without exception they were more than satisfied with the volume of good quality inquiries they received which could result in export business. Two of the British companies who had not previously exhibited in the United States were successful in appointing a US agent. A British Electronic Industry Information stand was manned by a representative of the EEA and staff of the Trade Division of the British Consulate-General.

The show was generally considered to be the best Wescon Show held in recent years. The attendance of 31,340 exceeded by several thousand the attendance at the previous Show held in San Francisco in 1973 and the 1974 Show, which was held in Los Angeles. The industry is reasonably optimistic about the future although it is agreed that demand will be greater in certain sections, such as

semiconductor components. The microcomputer market is expected to exceed a 60 per cent growth a year at least till the end of the decade.

The 25th Annual Wescon Show will take place at the Convention Center, Los Angeles, from 14-17 September 1976. It will be somewhat special as it will observe both the Bicentennial and its own Silver Anniversary.

The Wescon Show undoubtedly presents an excellent opportunity to British electronic manufacturers who wish to enter or explore the US electronics market, and it would be to their advantage to seriously consider the possibility of participating in a British joint venture.

Sporting spree at SPOGA

From R. Tempest, British Embassy, Commercial Department, Bonn: SPOGA, the International Trade Fair of Sports Goods, Camping Equipment and Garden Furniture took place during summer-like weather in Cologne from 28-30 September 1975.

It is nothing unusual to have a large representation from British sports goods manufacturers at this annual trade fair, but this year, all records were broken with over 150 British firms exhibiting their products, 122 of them on the joint venture stands sponsored by three trade associations and the British Overseas Trade Board.

This attractive fair, whose exhibitors provide for our valuable leisure time, and among whose products everyone can find something which interests them, was visited by 30,000 visitors from the trade, 10,500 of them having travelled there from 71 foreign countries.

On the British stands, trade visitors were able to find a full range of sports goods and equipment, tents and camping equipment and some of the best garden furniture to be found at the fair. After many years of having their stands in the same location, many British exhibitors were sceptical of the re-organisation of the fair, which meant re-grouping by product categories in new locations. Generally speaking, however, the change proved to be an advantage, with the exception of the Camping Trade Association Members in Hall 15, who felt that visitors were having difficulty in finding them in their new location.

As has always been the case with SPOGA, British exhibitors found once again that it is a 'contact' fair which provides the opportunity for them to meet their agents and customers world-wide and, perhaps more important, meeting potential agents and customers through whom exports can be expanded in the future. Apart from the 'contact' activity however, many firms reported booking good firm orders.

Very noticeable among the British stands was an increase in the number of firms exhibiting sports clothing ranging from chic tennis dresses and pants to heavy duty foul weather protective clothing for the moutaineer, and a much wider range of sport footwear. Prominent also were the firms producing equipment for the rapidly expanding number of participants world-wide in tennis, squash, golf and riding sports.

Although some camping tent exhibitors have had better years at SPOGA, manufacturers of some types of camping and caravan equipment reported lively interest from visitors in their products as did the British exhibitors of garden furniture who reported especially on the interest of German buyers for the high quality products.'

Stuart Surridge Jr. (second from right) and Peter Rice, Sales Manager (second from left) of Stuart Surridge and Co. Ltd., Witham, Essex, discussing their products with a group of interested Dutch buyers at SPOGA in Cologne.

Entente Cordiale – new look

The Duke of Kent, a member of the British Overseas Trade Board, gave an inaugural address at the two-day Franco-British congress organised in Paris last week by the British Chamber of Commerce, France.

Entitled 'Entente Cordiale – New Look', the congress provided for a frank exchange of views between leading French and British representatives of industry to examine the possibilities of trade expansion between France and Britain in the immediate future and in the longer term. Sessions were devoted to industrial and commercial development, the professions and service industries, and labour representation.

Presiding at the congress was Sir Patrick Reilly, a former British Ambassador to France, and the opening address, to which the Duke replied, was to be given by Michel d'Ornano, the Minister of Industry and Research.

Seven UK firms at Gothenburg fair

For the first time, seven British firms took part in a joint venture display at the Electrical Engineering Fair (ELFACK '75) in Gothenburg from 6-10 October. The British Overseas Trade Board, in conjunction with the British Electrical Allied Manufacturers Association, supported the British participation.

The seven firms showed a wide range of equipment – some for the first time in the Scandinavian market. Exhibits included panel meters, high speed dies, racking systems, variable speed drives, bimetallic thermostats, capacitors, public address systems, electric motors and a selection of accessories for the electronics industry.

Beirut clothing exhibition cancelled

The Third Mo.Fi.Tex Clothing and Fashion Exhibition in Beirut, at which the British Overseas Trade Board in association with the Clothing Export Council were to have organised a joint venture of 21 companies, has now been cancelled. The exhibition was to have taken place at the Holiday Inn, Beirut from 30 October-3 November.

British shoe manufacturers in Milan

British stands at the MICAM Exhibition in Milan.

From G. Fairhurst, British Consulate General, Commercial Section, Milan: The 7th International Exhibition of Footwear, Leather and Accessories (MICAM) was held at Milan from 6-9 September. Although only in its 7th edition under its present title, the exhibition is a continuation and larger version of one started 39 years ago at Vigevano, just outside Milan and the centre of the Italian shoe industry.

MICAM is the most important footwear exhibition held in the autumn in Italy and this year there were over 1,000 exhibitors. For the first time, six British shoe manufacturers and one manufacturer of rubber components exhibited at MICAM in a joint venture sponsored by the British Footwear Manufacturers Federation and the British Overseas Trade Board.

Terry de Havilland Ltd. and Emma Sabot Ltd. were both exhibiting *avant garde* footwear and Start-Rite Shoes Ltd. were showing their range of children's shoes. William Green and Son Ltd., Horrell Shoemakers Ltd. and Frank Wright Shoes Ltd. all had wide ranges of men's shoes. Rubber materials used in the manufacture of shoes was exhibited by Cannon Rubber Manufacturers Ltd.

It was unfortunate that International Leather Week was being held in Paris on exactly the same dates. Nevertheless MICAM attracted over 22,000 trade visitors in the first two days and over 5,000 of these were from outside Italy.

Most of the British contingent recorded good business at the exhibition and one firm found an agent to represent them in Italy. MICAM attracts visitors from all over the world and our exhibitors found they were able to sell to a large nunber of foreign buyers as well as to Italians.

Note of optimism at Düsseldorf footwear show

From J. Pasquill, Commercial Section, Düsseldorf: There was a distinct note of optimism among the 389 exhibitors showing spring and summer collections at the 40th GDS, European Footwear Sample Display at Düsseldorf from 20-22 September. They felt that the serious interest shown by buyers, particularly German trade buyers, indicated the long-awaited revival in consumer demand. This was reflected in the fact that more follow-up orders were taken than at any previous GDS. The spring/summer 1976 collection also fared pretty well and it is expected that the return to more feminine and classical ladies footwear will play an important part in maintaining consumer demand.

The mood of optimism was shared by the majority of the British exhibitors. Once again, the British Footwear Manufacturers Federation had sponsored, in collaboration with the British Overseas Trade Board, a group exhibit under the joint venture scheme comprising 12 footwear producers. Most of them had shown at Düsseldorf before and companies such as Shorten and Armes Ltd., A. Barker and Sons Ltd., and Frank Wright Shoes Ltd., were seen here again as old timers.

The British firms presented impressive collections of men's, women's and children's footwear to appeal to all sectors of the trade and consumer markets. These included high quality fashion shoes, classical quality leather footwear and fashion day shoes and boots. The firms made contact with many old and new potential customers. It was noted however, that there were not as many buyers from Scandinavia on the British stands as in the past, but increased interest by German buyers compensated for this.

The British exhibitors were again under no illusion about the strong competition confronting them in the German market, competition in which more and more countries are taking part, including Latin American countries such as Brazil, Chile and Mexico, who made their first showing at GDS. However most of the British exhibitors felt that with fashion turning to their advantage they could now offer footwear acceptable to the Germans, and to the European market in general, at competitive prices, despite inflation and increasing production costs in the UK.

The next European Footwear Sample Display Show (the 41st GDS) will take place in Düsseldorf from 27-29 March 1976.

Cologne's International Garden Trade Fair

The International Garden Trade Fair, which took place concurrently with SPOGA in Cologne, attracted a total of 19,000 visitors, of which 5,500 were foreign buyers from 44 countries. This represented an increase in total number of trade visitors of 74 per cent over 1974.

On the closing day, representatives of the German industry and trade described the fair as a 'gay' event. The reaction of buyers to products on display appeared to indicate bright prospects for next season with prices having remained stable.

The strongest foreign participation came from Britain, with 31 exhibitors (total number of exhibitors 330), 27 of whom were present on a joint venture stand organised by Gardenex in conjunction with the British Overseas Trade Board.

The British exhibitors showed a wide range of horticultural equipment including lawn mowers, cultivators, greenhouses, water gardens, tools, ornamental pots and gardeners' sundries.

Comments of representatives of the British firms on the result of the fair ranged from satisfactory to excellent. Main customers came from EEC and Scandinavian countries, but some UK firms reported also a strong interest from American buyers. Many British firms were able, not only to meet their overseas representatives, but also to conclude agency agreements for a number of countries in which they were not hitherto represented.

British exhibitors regard their participation in this important fair as invaluable and look forward to coming back to Cologne in September next year.

British stands in Johannesburg – 'credit to designers'

From J. York, Vice-Consul (Commercial), British Consulate-General, Commercial Department, Johannesburg: Because of control and process instrumentation horizons are widening for British exporters to the Republic of South Africa. Under the sponsorship of BEAMA, seven British manufacturers joined forces with 62 other exhibitors at the 9th Instrumentation and Automation Exhibition held at Milner Park, Johannesburg, from 22-26 September. The British stands, occupying a centre island were a credit to designers and erecting contractors alike and on-site displays and modifications by local agents provided further eye-catching detail.

It is estimated that rather more than 6,000 visitors passed through the exhibition hall and it is particularly noteworthy that few, if any, catalogue collectors were in evidence, due to close liaison between the SAIMC committee and the exhibition organisers.

There was marked and serious interest in British products and techniques, to the extent that on several occasions stands were crowded to capacity and most exhibitors reported several substantial inquiries to be followed up during the next few weeks.

The UK contingent comprised, Adwel Industries, Arrow-Hart, Foxboro-Yoxall, George Kent, Klippon Electricals, Pye-Ether and Westinghouse Brake and Signal Co., ably headed by Eric Chisman, Chief PRO of BEAMA and MCAC, and all were unanimous in reporting their attendance as being very worthwhile.

Products on display ranged from switches, relays, terminal blocks and micro type terminal strips to digital programmers, thyristor assemblies and some extremely sophisticated computer based control systems. These together with thick film circuit modules motor protection units and a host of other components covered the industrial spectrum pretty extensively and served to attract many potential customers.

One exhibitor reported no less than 160 firm inquiries to be followed up and another, whilst playing it close to the chest for business security reasons, confirmed that future business prospects exceeded expectations.

Although no one was in a position to identify firm orders, all agreed that the exhibition had provided an excellent promotional platform and expressed their desire to participate in any similar venture next year.

Process control and instrumentation is a rapidly expanding market in South Africa, affording UK interests substantial opportunities which should be further enhanced by the Electra and Mining Exhibition to be held on the same site, but covering a considerably larger area, from 13-17 September 1976, and with space already at a premium interested parties should give the prospects offered early consideration.

The stand of Arrow-Hart, one of seven British manufacturers at the 9th Instrumentation and Automation Exhibition in Johannesburg.

Glimmer of hope dispels INELTEC gloom, Basle

From J. M. Gysin, Vice Consul (Commercial), British Consulate-General, Zurich: When INELTEC '75, the International Industrial Electric and Electronic Exhibition, Basle, closed its doors on 13 September, after running from 9 September, a total of 30,958 visitors had seen the first restyled INEL after its divorce from MEDEX (Medical Electronics) and remarriage to ELTEC. This compares favourably with 25,736 visitors to the last INEL/MEDEX two years ago. Seven-hundred firms from 15 countries exhibited this year.

Despite the continuing recession, which has not spared the electrical/electronic industries in Switzerland, and the simultaneously held office equipment exhibition in Zurich (which must have adversely affected both exhibitions in the data processing sector), the organisers must be satisfied with the attendance.

A joint venture comprising eight British companies exhibited an interesting range of products under the sponsorship of the Electrical and Allied Manufacturers Association and supported by the British Overseas Trade Board, with varying success. Potentially good inquiries were received by most of the British group participants, without recording any astounding successes. Although the small British stand appeared somewhat static, and lacked the eye-catching mechanical movement compared with the stands of neighbouring electrical engineering giants, there was a flow of spin-off visitors.

Cheerful news from Plessey, exhibiting independently, who booked substantial inquiries for their new uninterrupted power supply portable data acquisition equipment, with light pen for stock control and intergrated circuit assemblies. Membrain Ltd., exhibiting their circuit-testing computer on their agent's stand, were able to conclude a Swiss order for about £130,000 shortly before the exhibition. An encouraging sign that the purchasing power is dormant awakening for certain essential projects.

Among the exhibitors there can rarely have been such mixed feelings. Those hoping to see signs of a dramatic recovery in the market were sorely disappointed. The financial director's red pencil through purchase propositions still lets but a trickle through.

Sir Jan Lewando visits Milan fair

Sir Jan Lewando, a member of the British Overseas Trade Board, visited the International Textile Machinery Exhibition in Milan on 6 October. He saw a wide range of textile machinery displayed by the 100 British firms exhibiting at the event with BOTB support.

The British exhibitors were showing a comprehensive range of textile production equipment.

This event is the most important textile machinery exhibition in Europe and it takes place every fourth year at a different European location. Previous venues have included Hanover, Basle and Paris.

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EUROPEAN COMMUNITY COMMENTARY

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Its content is indexed in the main body of the index.
***European Community Commentary* ceased publication with No. 19 (30 January). It has now been incorporated into the weekly feature entitled *European Community*.**

Trade and Industry
incorporating the Board of Trade Journal
London
Her Majesty's Stationery Office
1975

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Pictures are published in *Trade and Industry* each week showing developments in British industry. If your company has introduced an interesting new product, if you have received an award, if you have developed a novel manufacturing process, if you have produced the biggest or smallest or heaviest or (you feel) the best designed product, you are welcome to send us a photograph with a short news story. Contributions should be sent promptly – while the subject is still newsworthy – to the Editor, *Trade and Industry*, Room 439, 1 Victoria Street, London SW1H 0ET.

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The fully detailed information is not published on a monthly basis but, when circumstances allow HM Customs and Excise can supply detailed information about trade under individual descriptions of the Tariff and Overseas Trade Classification and with individual countries or through United Kingdom ports, either for particular months or for longer periods. A charge is made which covers the cost of the service. Applications should be made to the Statistical Office (Bill of Entry Section), HM Customs and Excise, 27 Victoria Avenue, Southend-on-Sea, Essex, SS2 6AL. (Tel. Southend (0702) 49421, ext. 316 or 323 for Imports, or ext. 314 or 315 for Exports, Telex 99112 CUSEX Southend.)

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Letters to the Editor

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Addresses of ECGD offices

The Export Credits Guarantee Department (ECGD) is a Government Department providing export credit insurance for United Kingdom exporters and insurance against political risks for new investments overseas. Although credit insurance is its main service to exporters the Department offers them a number of others. Firstly the Bank Guarantee scheme, enables exporters who are eligible to obtain export finance from their bank at a special low rate. Major projects carried out by British firms in overseas countries can be financed by the buyer credit technique which gives the exporter the bulk of his payment on shipment of the goods. Similar to this is the line of credit facility which extends the buyer credit principle to include contracts often with an individual value as low as £10,000. ECGD now insures 35 per cent of all UK exports. For full details of all ECGD services contact Publicity Branch, ECGD, Aldermanbury House, Aldermanbury, London EC2 2EL, telephone 01-606 6699 extension 258, telex 883601, or get in touch with one of the offices listed below.

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New York

In the United States of America exporters can obtain assistance from the Department's resident Representative for the USA and Canada.

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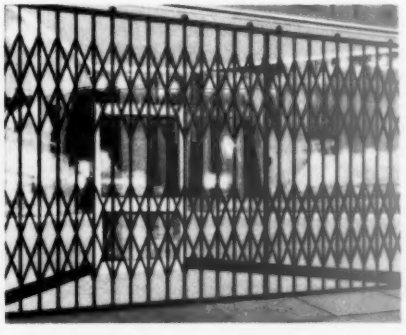

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Big demand for space at Algiers fair

From J. R. Jamieson, Commercial Section, British Embassy, Algiers: A record number of 49 countries exhibited at the 12th annual International Trade Fair of Algiers, held from 25 August-10 September, which is now an established international event.

The British pavilion was refurbished for the occasion and housed 20 firms who were supported by the British Overseas Trade Board including seven who were making their first appearance at the Algiers Fair. The demand for space in the pavilion again exceeded the supply, and several British firms had to exhibit in other sections of the fair. Like their major competitors, the British construction equipment industry was well represented by J. C. Bamford Excavators Ltd., Lancer Boss Ltd., Hyster Europe, and Stothert and Pitt. The UNAMEC group's range of metalworking machinery was again on display, and woodworking machinery had its own representative in Wadkin Ltd.

Another field in which Britain excels, printing, was strongly featured: Harris-Intertype Ltd., the Monotype Corporation (both past visitors to Algiers) and Linotype-Paul Ltd., displayed the latest in automatic type-setting machinery. Among the newcomers Dry-Flo Separators attracted the interest of the state mining organisation, and Feedback Instruments' array of electronic equipment for teaching purposes drew many inquiries.

On the opening day, the British ambassador, John Robinson, was able to welcome President Boumediène of Algeria, and escort him round the British stands. The British National Day was marked by a well attended reception, honoured by the presence of the Algerian Minister of Trade, M. Yaker.

It is too early to say how much the fair will have earned in export orders for Britain, but a good number of serious inquiries were received, and some on-the-spot purchases made by state organisations.

In 1976 the Algiers Fair will be held concurrently with the second Pan-African Trade Fair, and space outside the British pavilion is likely to be severely limited. Firms interested in exhibiting at next year's Algiers Fair should begin immediately to think about taking space in the British pavilion.

Record sales for UK firm at Copenhagen fair

From Mrs. M. Maxwell, Commercial Department, British Embassy, Copenhagen: For the last time the bi-annual Scandinavian Fashion Fair, from 18-21 September, was held in what are affectionately known as *The Old Bella Centre* and *The Mart*, Copenhagen.

The next fashion fair, to be held in March 1976, will take place in the very fine new Bella Centre building, recently opened by Queen Margrethe, at West Amager. The Scandinavian manufacturers with permanent showrooms at present in The Mart will transfer to the West Amager building by the beginning of 1976, so for the first time since these fashion fairs started all exhibitors will be under one roof.

The last fair in the old building produced some surprisingly good business considering the current low level of consumer spending and high unemployment in Denmark.

Fifty British firms exhibited under joint venture terms, sponsored by the Clothing Export Council of Great Britain and supported by the British Overseas Trade Board. Many have been exhibiting in Copenhagen twice a year for several years, and are well known throughout the Scandinavian trade. One of them, Willy Angel of Alec Berman and Sons Ltd., was able to report record sales for his firm in Scandinavia. Olympia Fashions Ltd., a newcomer to the fair, make fashion clothing from re-cycled jeans and these proved very popular with Scandivavian buyers. Leather and denim are still in demand for clothing, and E. B. Willis (Exports) Ltd., reported very good business.

Sir Andrew Stark, British ambassador in Denmark, visited the fair on the second day to see the spring fashions from London, and to talk to the British exhibitors about their business in Scandinavia.

Dublin education and training exhibition

From James Graham, British Embassy, Dublin: The education system in the Republic has not yet achieved anything like the degree of centralisation of purchasing that exists in England, so there are hundreds of bursars, teachers, headmasters and headmistresses, mothers superior and county education officers who have a fair measure of autonomy in purchasing educational equipment.

For this reason an exhibition like ETEX 75 attracts a large and professionally interested audience from all over the country, and it provides a unique opportunity for publishers and manufacturers of educational aids to make contact with their customers.

Nine British firms took part in a joint venture sponsored by the Educational Publishers Council and all were satisfied with the level of inquiries they received.

One British stand in particular aroused a great deal of interest. This was Merricks-Sicomo Ltd. of Mitcham who had a display of attractive school furniture that folded into incredibly small spaces, thus allowing more flexible use of existing rooms.

Name and address with cable

British firms cabling an overseas organisation for the first time should ensure that they include their name and full postal address. There is no comprehensive directory of cable addresses, and commercial departments in British embassies are often unable to help local firms who ask them to trace British firms from their cable address.

Mining display, Toronto

A group of 10 British companies, supported by the British Overseas Trade Board in association with the London Chamber of Commerce and Industry, took part in the Canadian Mining and Aggregate Equipment Exhibition at Toronto from 8-10 October.

Among recent British developments in mining engineering equipment shown were a haulage control system designed as a safe means of control for single speed traction-coupled haulages or dual speed scoop-coupled haulages, and a multi-purpose scoop-clam mining bucket, specifically designed for facilitating a number of operations with the same machine during underground mining work.

The British exhibitors also displayed the latest models in a series of electric pallet trucks and fork-lift trucks; mobile, portable and static floodlighting equipment; products for industrial storage and handling systems, and products for repairing and metal mining machinery.

Leather and furniture manufacturers exhibit in USA

British manufacturers of leather goods and furniture, sponsored by the British Overseas Trade Board, will take part in two exhibitions in the United States this month.

North Carolina
From 23-31 October, the BOTB, in association with the British Furniture Manufacturers Export Club, is supporting a group of 15 British manufacturers of modern and reproduction furniture and upholstery at the High Point Southern Furniture Exhibition.

New York
A group of five British firms, supported by the BOTB in association with the Leather Institute, will be taking part at the National Outerwear and Sportswear Association Suppliers Exhibition from 26-29 October. They will be presenting a variety of leather, sheepskin and suede products at the show, which takes place at the Statler Hilton Hotel.

Missions and Tours

Iran-UK financial conference in Tehran

A City of London mission, organised by the Committee on Invisible Exports with the support of the British Overseas Trade Board, attended a high level Iranian–United Kingdom financial Conference in Tehran on 11-12 October. The Chancellor of the Exchequer accompanied the mission.

The leader of the City group, which numbered nearly 70, was Sir Jasper Hollom, Deputy Governor of the Bank of England. Chairmen of the Conference were Sir Jasper Hollom, Sir Cyril Kleinwort, Chairman of the Committee on Invisible Exports, Lord Denman, Chairman Tennant Brothers, and the Earl of Limerick, Chairman, BOTB Committee on Middle East Trade.

The aim of the Conference was to discuss ways in which the City of London can help Tehran develop as a financial centre and to strengthen the financial and business ties between London and Tehran.

The main topics covered were banking services, capital market, insurance and re-insurance, foreign exchange, money market and commodity markets.

Leicester sales drive in OPEC

Leicester and County Chamber of Commerce plans a major sales onslaught in the OPEC countries during 1976.

In January the chamber will send a mission to Algeria and Libya and two months later another mission will visit Iran, Iraq and Saudi Arabia. Nigeria will be visited during April when the chamber will be following up the successful mission which brought business worth £1.3 million back from Lagos last month. In September next year a mission based on Singapore will visit Indonesia and in October the chamber will be organising a mission to Kuwait, Qatar and the United Arab Emirate. The OPEC programme ends in November with a mission to Ecuador and Venezuela.

In addition the chamber will be making its customary visit to Moscow in September next year, the 14th in a series of visits which began in 1963.

All these missions will enjoy financial assistance from the British Overseas Trade Board and the chamber will be joining forces with BOTB to sell Leicester products at the International Shoe Machinery Exhibition in Pirmasens, France, in May next year.

Referring to the OPEC mission programme, H. Leslie Milliard, the chamber's chief executive, said: 'Countries like Iran, Iraq and Nigeria, which have the manpower and the other resources, intend developing extensively industrial sectors such as textiles and vehicle assembly. This process will mean major additional demand for machine tools, welding equipment, textile equipment, packaging machinery equipment, automotive components and industrial and automotive engines. As oil wealth permeates through OPEC economies, there will be growing markets for consumer goods, ranging from consumer durables like domestic electrical equipment to books and periodicals. These opportunities already exist in some OPEC countries and Leicester companies should be able to satisfy some of this demand.

Machine tool industrialists head for Hungary

A group of 18 machine tool industrialists left London for Budapest on 28 September for a week of discussions with representatives of Technoimpex, Hungary's state corporation responsible for import and export of machine tools.

The object of the discussions is to determine the latest machine tool requirements for Hungary during its next five year plan. It is understood that £600 million will be spent on machinery and a high proportion could be on machine tools.

The mission is organised by the Machine Tool Trades Association with British Overseas Trade Board support.

In addition to commercial discussions the group expected to visit selected Hungarian factories, and to deliver a series of lectures on the latest British developments in computer numerical control, gear cutting and turning machines, special attachments on multi-spindle automatics and plasma-assisted machining.

The mission is led by Mr. W. A. Toone, General Manager of Jones and Shipman Leicester, International Division. He will be supported by Mr. David Bromige, MTTA's Export Officer.

Mission to Stockholm

A team of eight British footwear manufacturers visited Stockholm on an outward trade mission from 18-19 September.

They were sponsored by the British Footwear Manufacturers Federation under the Export Educational Scheme of the British Overseas Trade Board.

London Chamber mission to Libya

The London Chamber of Commerce and Industry is sending a mission to Libya on 4 November with the support of the British Overseas Trade Board. The mission leader will be Mr. G. R. Magson, an associate partner of consulting engineers. Trevor Crocker and Partners.

The members of the mission, who represent a wide range of industries including machine tools, banking, chemicals, plastics, turbines and plant, will explore opportunities for increased trade and hold discussions with trade and economic officials to broadly identify areas where British companies could profitably assist in Libya's development.

Members of the mission will discuss their findings and conclusions during a meeting at the London Chamber on 18 December.

Abmex mission to China

At the direct invitation of the China Coal Society, the Association of British Mining Equipment Exporters are making preparations to mount a mission to China from 18 November-5 December.

The mission, arranged in conjunction with the British Overseas Trade Board and comprising 15 ABMEX members, will resume the dialogue initiated during visits to Britain by Chinese mining delegations during the last three years.

Export Business

£5 million Indonesian television export contract

Marconi Communication Systems Ltd., a GEC-Marconi Electronics company, has won a contract worth nearly £5¼ million to supply equipment for part of an ambitious scheme to expand and update Indonesia's television and broadcasting system.

The contract, placed by the Ministry of Information of the Republic of Indonesia, calls for new transmitters and film and processing equipment for its Television Authority, (TVRI), and radio communications equipment for use by its Radio Broadcasting Authority, (RRI).

Under the terms of the contract, Marconi will supply and install transmitters and antennas at six of TVRI's stations on the islands of Java and Madura. This is part of TVRI's plan to ensure that most of the inhabitants of the two islands will be able to receive television programmes.

The city and port of Surabaya will have its television station's existing low-power transmitters replaced by a pair of Marconi 10kW vhf transmitters, which will radiate more than 100kW of power. Surabaya will then 'feed' three relay stations each supplied with a pair of Marconi 1kW vhf transmitters. These will re-radiate Surabaya's transmission to cover the eastern part of the island of Madura.

In addition, two stations in mid-Java are each to be equipped with a pair of 100W solid-state transposer equipments. These will fill in the transmission gaps not covered by existing stations because of the mountainous terrain of this part of the island.

As well as the television transmitters and antennas, the contract includes the provision of antenna masts, towers and power generators. The transmitters, transposers and power equipment are all arranged for main/standby operation, with automatic changeover.

The Radio Broadcasting Authority is also planning a large-scale expansion but, due to the wide dispersion of its present and projected stations across the 5,000km of the Indonesian Archipelago, the maintenance of communication links between the stations and Jakarta is very difficult. To overcome this Marconi is to supply equipment for a new country-wide hf/ssb radio communications system.

The base station at Jakarta will be equipped with three Marconi 1kW hf transmitters, three 100W transceivers, Eddystone communication receivers and GEC-Mobile Radio solid-state fm radiotelephone base stations. The fm radiotelephones will be employed to establish a link between the building which houses the Department of Information and the main transmitting station in Jakarta.

The nine major outstations in the new system will each be supplied with a Marconi 1kW transmitter, a 100W transceiver and a number of the Eddystone receivers; and, with the exception of the 1kW transmitter, the 27 minor outstations will be similarly equipped.

When the new hf/ssb network has been established it will be used as the means by which news and stories gathered in remote areas are communicated to the capital for broadcast by RRI.

Radar installation in Mexico leads to repeat order

The Mexican Minister of Transport and Communications, Ing. Eugenio Mendez Docurro has formally inaugurated the new Plessey Automated Air Traffic Control Radar System at General Mariano Escobedo International Airport, Monterrey.

This is the first Plessey Radar System to be installed in Mexico and the company announces that it has now been awarded a second contract for an identical system at Acapulco Airport. These contracts mark a further stage in Mexican plans for the modernisation of civil airports.

Both systems comprise a Plessey Type AR15/2 medium range primary radar together with the fully automated Series 200 Secondary Radar System incorporating code-call-sign conversion and will establish Monterrey and Acapulco as leading international airports equipped with the most modern and cost effective ATC system available.

Monterrey, the major industrial city of Mexico, is surrounded by mountains and suffers considerably from industrial haze. In conjunction with the existing Plessey STAN 37/38 Instrument Landing System, one of five ordered or already installed in Mexico, the new Plessey automated radar system will ensure the safe and expeditious flow of air traffic under all weather conditions in the valley of Monterrey.

Minicomputer systems for Holland

The Honeywell Systems Centre at Hemel Hempstead, Herts, has won a major contract from Shell Nederland Verkoopmaatschappij BV as part of a Shell group-sponsored automation project to streamline clerical duties associated with the distribution in Holland of bulk and packed oil products. The £380,000 contract calls for two System 700 minicomputer systems to be installed at the Shell refinery, Europe's largest, at Pernis, Rotterdam early next year.

One of the minicomputers will be equipped with 14 visual displays initially through which operators will perform order entry and vehicle despatching. This transaction processing system, based on the company's Screenplex operating system package, will also produce daily reconciliation reports on 13 local and remote printers in office, depot and warehouse sites for Shell's marketing group. The second minicomputer system will be linked to the transaction processing system and communicate to Shell's IBM 370/155 system in the Hague.

Ships' cranes worth £300,000

Speedcranes Ltd. of Scotland, specialists in the design and manufacture of fast cargo handling equipment, have won orders for a total of 14 ship's cranes, worth over £300,000.

The contracts have been placed by shipowners from Norway, New Zealand, the West Indies and Scotland, and bring the number

of cranes now on order with the company to 44, worth nearly £750,000.

The Norwegian contract, a significant breakthrough for Speedcranes, is with Leif Hoegh and Co. A/S of Oslo. A total of 10 Speedcranes, each of 30 tons SWL, have been ordered. They will be fitted on five vessels of 9,874 grt.

The second contract has been placed by the West Indies Shipping Co. Ltd. Two Speedcranes, each of 22.5 tons SWL, have been ordered for the *Wisco*, a shelter deck container vessel, which is being built at the China Pacific Shipyard in Hong Kong.

A 4 ton SWL deck crane has been ordered by the New Zealand Navy to be fitted to a naval survey vessel at Scott Lithgow Drydocks in Scotland.

And the fourth contract is for a 3 ton SWL deck crane to be fitted to a ferry vessel, the *Iona*, owned by Caledonian MacBrayne, at the Robb Caledon Shipyard in Scotland.

Railway speed control equipment exported

Dowty Hydraulic Units, of Cheltenham, has received a £600,000 order from the Swiss Federal Railways for rail wagon speed control equipment.

This equipment, consisting of heavy duty oleo retarders, will be installed in the new Zurich-Limmattal marshalling yard, believed to be the most technically advanced in the world. The retarders will form a constant speed control zone on a length of curved track. Precise speed control of railway wagons is difficult to maintain at this particular section of a marshalling yard and Dowty claim that their equipment is the only type which can be used for this purpose.

$\frac{3}{4}$ million order for Alaska pipeline

A $750,000 American order for crawler excavator undercarriages has recently been completed by JCB Equipment Ltd., a subsidiary of J. C. Bamford Excavators.

The undercarriages have been sold to two companies who are building equipment for use on the 1,284km (798 mile) long Alaskan crude oil pipeline. Fulton Industries Inc. of Pennsylvania, USA, and Insley Manufacturing of Indianapolis, USA are supplying hydraulically powered mobile inspection platforms.

The platforms will carry the welding and insulating equipment needed to complete the pipeline, which in places runs up to 27.4m (100 ft) above ground level. The undercarriages will operate in Arctic temperatures as low as minus 48°C (minus 55°F).

Air separation plant for Canada

Air Products Ltd. teams at New Malden, Surrey, and Clwyd, North Wales, will be responsible for the design and manufacture of a 650 metric tonnes per day (MT/D) air separation plant producing oxygen, nitrogen and argon at the new Lake Erie Development, near Nanticoke, Ontario.

The plant, which is scheduled to be on stream in mid-1977, will be operated by Catalytic Enterprises Ltd. who have been awarded a contract by the Steel Co. of Canada Ltd. (Stelco) for the supply of up to 550 MT/D of oxygen and nitrogen by pipeline to their steel mill at Nanticoke.

In addition, the air separation plant will produce 300 MT/D of liquid oxygen (LOX) or liquid nitrogen (LIN) and 20 MT/D of liquid argon (LAR) for the Ontario industrial gas market served by Air Products and Chemicals Inc. of Allentown, Pennsylvania, USA.

The gases will be used in food freezing, metalworking, welding, chemicals, plastics, electronics and other industries.

Dye penetrant examination of welds on collector manifolds in CR32W stainless steel by A.P.V. Paramount Ltd., Crawley, West Sussex, for Born Heaters Ltd., Brighton. The equipment is part of a £200,000 order destined for a plant being constructed at Basra, Iraq.

News of the Nine

9 European Community

UK seeks separate representation at international economic co-operation conference

James Callaghan pictured at the start of the Foreign Ministers' Council, which took place in Luxembourg from 6-7 October; with with him is (left) the Belgian Foreign Minister, Renaat Van Elslande, and (centre) the Dutch Foreign Minister, Max Van Dersteel. (AP Wirephoto).

At a meeting of EEC Foreign Ministers in Luxembourg on 7 October, James Callaghan, Secretary of State for Foreign and Commonwealth Affairs, made it clear that the UK wanted individual representation at a conference between industrialised and developing countries scheduled for the end of the year.

Mr. Callaghan explained that the conference, first mooted as a producer-consumer dialogue, 'is now a conference on international economic co-operation, roaming over the whole field. It seems to me, therefore, that in view of our particular interest in energy, in raw materials, in development and in financial affairs, that we should seek representations'. In emphasising the UK claim for separate representation, Mr. Callaghan said, 'this does not (repeat not) exclude representations by the Community. That is another matter.'

At a preparatory meeting to discuss the conference in Paris on 13 October, all of the Nine Community Member States were represented by the Community, supported by the Commission. Mr. Callaghan pointed out that Britain had been working towards a Common Community mandate for the main conference and was prepared to continue this co-operation, but on the understanding that Britain continued to seek separate representation.

On the general guidelines for the conference, Mr. Callaghan said the Foreign Ministers had made very good progress. They agreed that the venue should be Paris, and that the chairmanship should alternate between countries from the different groups represented. As to timing, mid-December was favoured.

Community assistance for Portugal

Mariano Rumor (right) looks on as Portuguese Foreign Minister Melo Antunes (centre) greets the West German Foreign Minister, Hans Dietrich Genscher during the Community-Portugal meeting in Luxembourg on 7 October. (AP Wirephoto).

A Community programme of assistance for Portugal was announced by President of the Council, Mariano Rumor, following a meeting with the Portuguese Ministers for Foreign Affairs and External Trade on 7 October.

By way of exceptional emergency aid, the Community agreed to ask the European Investment Bank to make up to 150 million units of account available in the form of loans on investment projects in Portugal. The EIB loans will benefit from a 3 per cent interest rebate so that the total sum provided will amount to approximately 180 million units of account. It is proposed that a Joint Committee be set up to ensure the necessary co-ordination of administration procedures.

The Council also agreed to give further urgent attention to the Portuguese requests for the expansion of the existing EEC/Portugal agreement so that negotiations could commence well before the end of the year.

Member States further agreed to co-ordinate bilateral aid, both for Portugal and for refugees from Angola, for whom the

Community has already decided to make an immediate grant of food aid in the form of milk powder and butter oil.

President Rumor said that the Community measures were designed to meet the difficulties which Portugal was experiencing following the serious deterioration in its economic and financial situation and to co-operate both rapidly and substantially with the efforts being made by the Portuguese authorities to re-establish a climate favourable to public and private investment. The assistance represented the opening of a dialogue to be expanded by the gradual addition of other features as soon as these could be worked out within the appropriate bodies.

Draft Regulation implementing the Budget Correcting Mechanism

The EEC Commission has proposed to the Council of Ministers a draft Regulation setting up a 'Budget Correcting Mechanism' (BCM), and designed to provide a refund to any Member State which is contributing a disproportionate share of the Community budget.

The proposed Regulation will implement the decision, taken by the Nine Community Heads of Government at the European Council meeting in Dublin on 10-11 March this year, to make provision for refunds to be made to any Member state whose contribution to the budget goes significantly beyond what is fair in relation to its share of total Community GNP. The arrangements will apply to any Member state that qualifies under the following criteria set out in Article 2 of the draft Regulation:

i a Gross National Product per head less than 85 per cent of a Community average
ii a real rate of growth less than 120 per cent of the community average
iii contributing 'own resources' amounting in total to a share of the Community budget greater than 110 per cent of the Member State's share of Community GNP.

Once a Member State has shown that it qualifies for a refund under the terms of the Regulation, an appropriation sufficient to cover the anticipated cost of the refund would be entered in the budget for the year following that in respect of which a refund has been claimed.

The size of the refund to which a Member State would be entitled is calculated by reference to that country's share of total Community GNP, on the basis of a graduated scale. The percentage of 'excess' contributions to be refunded increases with the size of the excess amount: no refund would be payable in respect of the first 5 per cent of 'excess'; 50 per cent would be refunded in respect of the next 5 per cent; thereafter the proportion to be refunded increases steadily until the 'excess' contribution exceeds 30 per cent. Any 'excess' contribution above 30 per cent is refunded in full. However the draft Regulation lays down that the total which may be refunded in any given year must not exceed 3 per cent of the budget for the year in respect of which the refund is claimed, or 250 million units of account whichever is greater.

As far as individual states are concerned, the refund may not exceed that state's net transfers, or total VAT payments, to the Community Budget during the current financial year. There is also a clause designed to limit the extent to which Member States with a persistent balance of payments surplus may benefit from the BCM.

Member States granted a refund may obtain an advance of 75 per cent at the beginning of the year following the year for which a refund is claimed. The draft Regulation provides for review after any Member State has received refunds for three consecutive years, and after the Regulation has been in force for seven years.

Article 10 of the draft Regulation provides for the Budget Correcting Mechanism to enter into force on 1 January next year.

Ratification of the Convention establishing the European Weather Centre

The UK and seven other EEC Member States are among the 16 signatories of a Convention establishing the European Centre for Medium-Range Weather Forecasts which enters into force on 1 November this year. This is the largest project that has been developed within the framework of COST (Co-operation Européene dans le Domaine de la Recherche Scientifique et Technique).

The Centre will be located at Shinfield Park, near Reading, and will have three main tasks: it will develop and continuously up-date mathematical models of medium-range weather forecasts with a range of between four and 10 days; it will regularly compile the data necessary for the preparation of these forecasts, forwarding them for use by national meteorological offices; and, thirdly, the Centre will assist in advanced training for research workers in the field of numerical weather forecasting in Europe, making available to national meteorological offices a data bank. as well as some computing capability. The information provided by the Centre is expected to benefit agriculture, navigation and the building industry.

Besides the UK, the states which have ratified the Convention are Belgium, Denmark, Federal Republic of Germany, Finland, France, Ireland, the Netherlands, Spain, Sweden, Switzerland and Yugoslavia. Four remaining signatory states – Austria, Greece, Italy and Portugal – still have to ratify the Convention, which also remains open for signature by Luxembourg, Norway and Turkey; these countries took part in its preparation but did not sign it.

Free service for businessmen

The EEC Information Unit helps firms of all types and sizes by answering general questions about EEC membership and by guiding them where necessary to more specialised information sources.

New customers are always welcome, particularly firms new to EEC questions.

The unit's address is: EEC Information Unit, 1 Victoria Street, London SW1H 0ET. Tel: 01-215 4301 (six lines).

Eliminating technical barriers to trade within the EEC

Article 100: check-list of draft and adopted Directives in the industrial sector

Below we print the usual quarterly revision of our check-list showing the Directives proposed, approved or adopted under Article 100 of the Treaty of Rome. The last list was published in *Trade and Industry* of 11 July 1975. A background article on elimination of technical barriers to trade appeared in the August 1974 issue of the *European Community Commentary*.

A word on terminology. A preliminary draft is really nothing more than a working document for Commission Working Groups, and may appear in any number of revisions. A Commission proposal is the final version of the draft as submitted by the Commission to the Council of Ministers. It too may undergo revision as a result of representations by Member States at Council meetings and may even be remitted to the Commission for further elaboration. A Directive does not have direct internal effect, but creates obligations on the Governments of the Member States to ensure that its requirements are strictly and fully implemented, where necessary by national legislation. Once adopted, Council Directives may be adapted to technical progress by Directives issued either by the Commission or, if necessary, by the Council on a proposal from the Commission.

The texts of adopted Directives are published in the 'L' (Legislation) series of the EEC *Official Journal*, and the texts of Commission proposals in the 'C' (Information and Notices) series. Preliminary drafts and Council revisions of Commission proposals are not published. In the list below, the dates of issue of the *Official Journal* containing texts of adopted and proposed Directives are given where they are known. The Journal has appeared in English only since 1 January 1973, but the English texts of adopted Directives published before then (together with all other pre-accession Community legislation) were issued in a series of Special Editions of the *Official Journal* in December 1972. Asterisks indicate where changes in the status of documents have occurred during the past quarter.

The *Official Journal* is published by HM Stationery Office.

Subject	Reference of Directive or latest draft received	Status (where applicable)
Motor vehicles		
Type approval	70/156/EEC of 6.2.70	Directive (OJ 23.2.70)
Rear registration plates	70/222/EEC of 20.3.70	Directive (OJ 6.4.70)
Noise levels, silencers	70/157/EEC of 6.2.70	Directive (OJ 23.2.70)
	Adapted to technical progress by 73/350/EEC of 7.11.73	Commission Directive (OJ 22.11.73)
	COM(74)1175 FINAL	Commission amending proposal
Fuel tanks and rear protective devices	70/221/EEC of 20.3.70	Directive (OJ 6.4.70)
	XI/249/75	Preliminary draft for adaptation to technical progress
Audible warning devices	70/388/EEC of 27.7.70	Directive (OJ 10.8.70)
Atmospheric pollution by motor vehicles with positive ignition (spark ignition) engines	70/220/EEC of 20.3.70	Directive (OJ 6.4.50)
	Adapted to technical progress by 74/290/EEC of 28.5.74	Directive (OJ 15.6.74)
Steering equipment	70/311/EEC of 8.6.70	Directive (OJ 18.6.70)
Access (doors, running boards)	70/387/EEC of 27.7.70	Directive (OJ 10.8.70)
Suppression of radio interference	72/245/EEC of 20.6.72	Directive (OJ 6.7.72)
Installation of lighting and light signalling equipment	COM(73)2024 FINAL	Commission proposal
Windscreen washers	COM(68)633 FINAL	Commission proposal withdrawn. Further work in hand
Field of vision and windscreen wipers	COM(68)633 FINAL	Commission proposal withdrawn. Further work in hand
Rear-view mirrors	71/127/EEC of 1.3.71	Directive (OJ 22.3.71)
Electrical connections between vehicles and their trailers	COM(68)633 FINAL	Commission proposal withdrawn. Further work in hand
*Speedometers	75/443/EEC of 26.6.75	Directive (OJ 26.7.75) (Directive approved but not yet formally adopted)
Electrical circuits	Work not started	
Maximum speed (method determination)	Work not started	
Braking devices	71/320/EEC of 26.7.71	Directive (OJ 6.9.71)
	Adapted to technical progress by 74/132/EEC of 11.2.74	Commission directive (OJ 19.3.74)
	XI/370/74 Rev 4	Preliminary draft for further adaptation
Safety glass	COM(72)981 FINAL	Commission proposal (OJ 16.11.72)
Interior fittings (interior part of the passenger compartment other than interior rear view mirrors, layout of controls, roof or sliding roof, backrest and rear part of seats)	74/60/EEC of 17.12.73	Directive (OJ 11.2.74)
Tyres	XI/581/73 Rev. 2	Preliminary drafts
	XI/119/74	
Mechanical coupling equipment between vehicles and trailers	Work started but no papers yet available	
Anchor points for safety belts	COM(74)1121 FINAL	Commission proposal (OJ 21.11.74)
Atmospheric pollution by motor vehicles with diesel fuelled (compression ignition) engines	72/306/EEC of 2.8.72	Directive (OJ 20.8.72)
External projections	74/483/EEC of 17.9.74	Directive (OJ 2.10.74)
Head rests	COM(74)2180 FINAL	Commission proposal (OJ 14.4.75)
Anti-theft devices	74/61/EEC of 17.12.73	Directive (OJ 11.2.74)
Strength of seats and their anchorages	74/408/EEC of 22.7.74	Directive (OJ 12.8.74)
Behaviour of the steering mechanism in case of impact	74/297/EEC of 4.6.74	Directive (OJ 20.6.74)
Safety belts	COM(74)2180 FINAL	Commission proposal (OJ 14.4.75)
Location and attachment of statutory plates and inscriptions	COM(74)1231 FINAL	Commission proposal
*Reverse gear	75/443/EEC of 26.6.75	Directive (OJ 26.7.75) (Directive approved but not yet formally adopted)
De-icing	Work started but no papers yet available	
Interior fittings – identification of controls	Work not started	
Interior fittings – seats (other than strength of seats and anchorages)	Work not started	
Special provisions for public service vehicles	Work started but no papers yet available	
Special provisions for taxis	Work not started	
Special provisions for goods vehicles	Work started but no papers yet available	
Towing hooks	COM(74)2172 FINAL	Commission proposal (OJ 1.2.75)
Trailer legs	XI/508/73 Rev. 1	Preliminary draft
Reflex reflecting devices	COM(73)2124 FINAL	Commission proposal (OJ 28.3.74)
Fog lights	COM(73)2123 FINAL	Commission proposal (OJ 28.3.74)
Rear registration plate lights	COM(74)2053 FINAL	Commission proposal (OJ 14 4.75)
Side lights, rear lights and stop lights	COM(74)2046 FINAL	Commission proposal (OJ 14.4.75)
Headlights	COM(74)2054 FINAL	Commission proposal (OJ 16.6.75)
Tractors and agricultural machinery		
Type approval	74/150/EEC of 4.3.74	Directive (OJ 28.3.74)
Maximum speed and loading platforms	74/152/EEC of 4.3.74	Directive (OJ 28.3.74)
Sundry characteristics (total permissible laden weight; location of registration plates; fuel tanks; audible warning devices; noise levels and silencers; ballast weights)	74/151/EEC of 4.3.74	Directive (OJ 28.3.74)
Shielding of engines parts and projecting parts	XI/48/74	Preliminary draft following reconsideration of COM(68)565 FINAL
Towable load	COM(68)565 FINAL	Commission proposal referred back for further consideration

Subject	Reference of directive or latest draft received	Status (where applicable)
Rear-view mirrors	74/346/EEC of 25.6.74	Directive (OJ 15.7.74)
Lighting and light signalling devices	COM(74)895 FINAL	Commission proposal (OJ 13.9.74)
*Steering equipment	75/321/EEC of 20.5.75	Directive (OJ 9.6.75)
*Electrical connection for supplying trailer lighting and signalling equipment	75/323/EEC of 20.5.75	Directive (OJ 9.6.75)
*Suppression of radio interference	75/322/EEC of 20.5.75	Directive (OJ 9.6.75)
Driver's seat	XI/49/74	Preliminary draft
Passenger seat	XI/402/73 Rev. 1	Preliminary draft
Coupling between tractor and trailer	COM(68)565 FINAL	Commission proposal referred back for further consideration
Braking devices	COM(74)895 FINAL	Commission proposal (OJ 13.9.74)
Safety glass	XI/299/74	Preliminary draft
Atmospheric pollution	XI/623/74	Preliminary draft
Tyres	Work not yet started	
Power take-off	Work started but no papers yet available	
Field of vision (including windscreen wipers)	74/347/EEC of 25.6.74	Directive (OJ 15.7.74)
Location and attachment of statutory plates and inscriptions	Work started but no papers yet available	
Length, width and unladen height	Work started but no papers yet available	
Maximum authorised weight on each axle and distribution of weight between axles	Work started but no papers yet available	
Maximum vertical load at coupling point	XI/509/73	Preliminary draft
Speed governor	Work started but no papers yet available	
Reverse gear	Work started but no papers yet available	
Rollover protective structures	COM(74)2197 FINAL	Commission proposal (OJ 16.6.75)
Other means of protection against the weather	Work started but no papers yet available	
Location of controls	XI/44/74	Preliminary draft
Coupling hooks (front coupling devices)	Work started but no papers yet available	
Noise level at the driver's ear	COM(74)316 FINAL	Commission proposal (OJ 18.5.74)
Metrological		
General directive	71/316/EEC of 26.7.71 72/427/EEC of 19.12.72	Directive (OJ 6.9.71) Amending directive (OJ 28.12.72)
Clinical thermometers	COM(66)124 FINAL	Commission proposal
Medium accuracy weights	71/317/EEC of 26.7.71	Directive (OJ 6.9.71)
Measurement of the standard mass per storage volume of grain	71/347/EEC of 12.10.71	Directive (OJ 25.10.71)
Calibration of ships' tanks	71/349/EEC of 12.10.71	Directive (OJ 25.10.71)
Measure of length	73/362/EEC of 19.11.73	Directive (OJ 5.12.73)
Non-automatic weighing machines	73/360/EEC of 19.11.73	Directive (OJ 5.12.73)
Electricity meters	COM(73)276 FINAL COM(73)276 Rev. 1	Commission proposal (OJ 26.10.73) Subsequent revision
Meters for liquids other than water	71/319/EEC of 26.7.71	Directive (OJ 6.9.71)
Meters for liquids other than water – measuring systems	XI/81/74	Preliminary draft
Meters for liquid other than water – ancillary equipment	71/348/EEC of 12.10.71	Directive (OJ 25.10.71)
Gas volume meters	71/318/EEC of 27.7.71 Adapted to technical progress by 74/331/EEC of 12.6.74	Directive (OJ 6.9.71) Commission Directive (OJ 12.7.74)
Making-up by volume of certain prepackaged liquids	75/107/EEC of 19.12.74	Directive (OJ 15.2.75)
Bottles used as measuring containers	75/107/EEC of 19 12.74	Directive (OJ 15.2.75)
Cold water meters	74/33/EEC of 17.12.74	Directive (OJ 20.1.75)
Hot water meters	Work not yet started	
Heat meters	Work not yet started	
Road and rail tanks used as measuring containers	COM(74)877 FINAL	Commission proposal (OJ 13.9.74)
*Taximeters	COM(75)333 FINAL	Commission proposal (OJ 25.7.75)
Alcoholometers and hydrometers for alcohol Alcoholometric tables	COM(74)1871 FINAL	Commission proposal (OJ 16.1.74)
Saccharimeters	Work started but no papers yet available	
*Belt weighers	75/410/EEC of 24.6.75	Directive (OJ 14.7.75)
Instruments for determining the fat content of dairy produce	Work started but no papers yet available	
Manometers	III/1919/72	Preliminary draft in abeyance. Further work in hand
Apparatus for measuring arterial pressure	Work started but no papers yet available	
Fine accuracy weights	74/148/EEC of 4.3.74	Directive (OJ 28.3.74)
Instruments for measuring moisture content of grain	XI/86/74	Preliminary draft
Electronic devices fitted to measuring instruments	XI/578/74	Preliminary draft
Units of measurement	71/354/EEC of 18.10.71	Directive (OJ 29.10.71)
Automatic checkweighers	III/1918/72	Preliminary draft
Making up by weight or by volume of certain pre-packated products	COM(73)1731 FINAL	Commission proposal
Differential pressure gasmeters	Work not yet started	
*Standardisation of prepackages	XI/373/74 Rev. 1	Preliminary draft
Fees and charges for testing gas meters	COM(74)776 FINAL	Commission proposal (OJ 1.7.74)
Instruments for measuring pollution of air	Work not yet started	
Electrical		
Electrical equipment designed for use between certain voltage limits	73/23/EEC of 19.2.73	Directive (OJ 26.3.73)
Electro-medical equipment Electro-radiological equipment	COM(74)2178 FINAL	Commission proposal (OJ 12.2.75)
Electrical equipment for use in explosive atmospheres	COM(70)1138 FINAL	Commission proposal (adoption imminent)
Suppression of radio interference from domestic equipment, portable tools and similar equipment	COM(72)853 FINAL	Commission proposal (Not yet published)
Suppression of radio interference from fluorescent lamps	COM(72)853 FINAL	Commission proposal (Not yet published)
Suppression of radio interference from radio and television sets	COM(73)569 FINAL	Commission proposal
Suppression of radio interference from industrial, scientific and medical equipment	COM(74)1181 FINAL	Commission proposal (OJ 6.3.75)
Plugs and sockets	Unreferenced revision of XI/104/74	Preliminary draft
Textiles		
Textile names	71/307/EEC of 26.7.71 75/36/EEC of 17.12.74	Directive (OJ 16.8.71) Directive supplementing 71/307/EEC (OJ 20.1.75)
Textiles (binary mixtures)	72/276/EEC of 17.7.72	Directive (OJ 31.7.72)
Textiles (ternary mixtures)	73/44/EEC of 26.2.73	Directive (OJ 30.3.73)
Quantitative analysis of mixtures of fibres of the same chemical nature	Work started but no papers yet available	
Elimination of foreign matter	Work started but no papers yet available	
Pressure vessels		
General directive	COM(72)1689 FINAL	Commission proposal (Not yet published)
Seamless steel gas cylinders	COM(72)1689 FINAL	Commission proposal (not yet published)
*Aerosols	75/324/EEC of 20.5.75	Directive (OJ 9.6.75)
Seamless aluminium gas cylinders	COM(74)966 FINAL	Commission proposal
Welded steel gas cylinders	COM(74)965 FINAL	Commission proposal
Unfired welded steel simple pressure vessels	XI/657/74	Preliminary draft
Shell boilers	Work not yet started	
Dangerous substances and preparations		
*General (classification, packaging and labelling)	67/548/EEC of 27.6.67 73/146/EEC of 21.5.73 75/409/EEC of 24.6.75	Directive (OJ 16.8.67) Amending directive (OJ 25.6.73) Amending directive (OJ 14.7.75)
Pesticides	COM(74)2193 FINAL	Commission proposal (OJ 20.2.75)
Approval and marketing of pesticides	15.175/VI/69	Preliminary draft
Explosives	13269/III/70	Preliminary draft
Solvents	73/173/EEC of 4.6.73	Directive (OJ 11.7.73)
*Paints, varnishes, printing inks, glues, etc.	COM(75)311 FINAL	Commission proposal (OJ 23.7.75)
Household products	III/425/72	Preliminary draft
Corrosives	Work started but no papers yet available	
Detergents	73/404/EEC of 22.11.73	Directive (OJ 17.12.73)
Anionic surface agents	73/405/EEC of 22.11.73	Directive (OJ 17.12.73)
Non-ionic surface agents	Work started but no papers yet available	
Detergents – toxicity	Work in abeyance	
Dangerous substances (PCBs) – limitations on sale and use	COM(74)1189 FINAL COM(75)186 FINAL	Commission proposal (OJ 17.10.74) Commission amending proposal
Lifts and lifting apparatus		
Wire ropes, chains and hooks	73/361/EEC of 19.11.73	Directive (OJ 5.12.73)
*Lifting appliances (General)	COM(75)336 FINAL	Commission proposal
Tower cranes for building work	Work started but no papers yet available	
Builders' hoists	Work started but no papers yet available	
Conveyor-belts	Work started but no papers yet available	
*Electrically operated lifts	COM(75)336 FINAL	Commission proposal

Subject	Reference of Directive or latest draft received	Status (where applicable)
Tools and machine tools		
*General Directive	XI/216/75 Rev. 1	Preliminary draft
Grinding wheels and grinding machines	XI/217/74	Preliminary draft
Portable grinding machines	XI/270/75	Preliminary draft
Fixed grinding machines	Work started but no papers yet available	
Grinding wheels	Work started but no papers yet available	
Woodworking machines	Work started but no papers yet available	
Crystal glass		
Crystal glass	69/493/EEC of 15.12.69	Directive (OJ 29.12.69)
Oil pipelines		
Oil pipelines (construction)	COM(68)640 FINAL	Work on this proposal suspended in favour of an initial standardisation in CEN
Precious metals		
*Precious metals	XI/455/74 Rev. 1	Preliminary draft
Gas appliances		
General	COM(74)2179 FINAL	Commission proposal (OJ 16.6.75)
Instantaneous water heaters	COM(74)2179 FINAL	Commission proposal (OJ 16.6.75)
Cookers	Work started but no papers yet available	
Central heating boilers	Work started but no papers yet available	
Gas governers	Work started but no papers yet available	
Independent space heaters	Work started but no papers yet available	
Fertilisers		
General	COM(71)1500 FINAL	Commission proposal (OJ 15.3.72)
	COM(73)1734 FINAL	Commission amending proposal (Directive approved but not yet formally adopted)
Sampling and methods of analysis	10.388/III/67 Rev. 1	Preliminary draft
*Nitrate of ammonia	XI/46/75	Preliminary draft
Gas pipelines		
Gas pipelines (construction)	18.871/III/69	Work on this proposal suspended in favour of initial standardisation in CEN
Fuels		
Lead in petrol	COM(73)2050 FINAL	Commission proposal (OJ 31.1.74)
Sulphur in gas oils	COM(74)158 FINAL	Commission proposal
Sulphur in heavy fuel oils	Unreferenced	Preliminary draft
Rubber and plastics		
Reinforced plastics tanks for carriage of dangerous substances by road	COM(71)1446 FINAL	Commission proposal (OJ 15.3.72)
Construction materials		
Cement	Work started but no papers yet received	
Ceramic tiles	Work started but no papers yet received	
Glass	XI/437/74	Preliminary draft
PVC pipes	Work in abeyance	
Fire resistance	Work started but no papers yet received	
Water supply equipment	Work started but no papers yet received	
Building and civil engineering equipment and machines		
General; Noise- method of measurement; Pneumatic picks and concrete breakers: noise levels	COM(74)2195 FINAL	Commission proposal (OJ 14.4.75)
Noise levels for cranes	XI/122/75	Preliminary draft
Noise levels for lawn mowers	Work started but no papers yet received	
Noise levels for current generators for welding; Noise levels for current generators for power supply	XI/27/75	Preliminary draft

Subject	Reference of directive or latest draft received	Status (where applicable)
Site safety: roll-over protective structures	XI/554/75	Preliminary draft
Site-safety: falling-object protective structures	XI/555/75	Preliminary draft
Site safety: dimensions of operators' cabs	XI/556/75	Preliminary draft
Site safety- protecting guards and shields	XI/557/75	Preliminary draft
Road safety	In abeyance	
Mopeds		
Type approval	COM(72)1645 FINAL COM(73)1732 FINAL	Commission proposal Commission amending proposal
Engines	Work started but no papers yet received	
Noise	Work started but no papers yet received	
Motor cycles		
Type approval	COM(74)2177 FINAL	Commission proposal (OJ 20.2.75)
Noise	Work started but no papers yet received	
Non-military arms and ammunition	Work started but no papers yet received	
Firefighting equipment		
Portable fire extinguishers	Work not yet started	
Metal scaffolding	Work not yet started	
Packaging materials	Work not yet started	
Educational materials	Work not yet started	
Equipment using ionising rays	Work started but no papers yet received	
Protective clothing and equipment		
Protective helmets (industrial)	Work started but no papers yet received	
Protective helmets for motor cyclists	XI/227/75	Preliminary draft
Respiratory protective devices	Work started but no papers yet received	
Industrial safety belts and harnesses	Work started but no papers yet received	
Eye protectors	Work started but no papers yet received	
Protective footwear	Work started but no papers yet received	
Pleasure boats		
Type approval	XI/203/74	Preliminary draft
Cosmetics		
*Cosmetic products	COM(72)851 FINAL	Commission proposal (OJ 23.12.73)
	COM(73)1733 FINAL	Commission proposal
	COM(75)147 FINAL	Commission amending proposal
Leaching of substances into foodstuffs		
*General	COM(74)1168 FINAL	Commission proposal (OJ 11.10.74)
	COM(75)426 FINAL	Amendment
Materials and objects in glass intended to come into contact with foodstuffs	687/VI/73	Preliminary draft
Materials and objects in stainless steel intended to come into contact with foodstuffs	688/VI/73	Preliminary draft
Materials and objects in ceramics intended to come into contact with foodstuffs	COM(74)2173 FINAL	Commission proposal (OJ 27.2.75)
Materials and objects in plastics intended to come into contact with foodstuffs	3003/VI/74	Preliminary draft
Toys	XI/288/74	Preliminary draft

Catalogues of Government Publications

Her Majesty's Stationery Office offer their customers a comprehensive service which will enable them to judge whether any other titles in the vast output of Government Publications would help them in their work or leisure. Full information about this service can be obtained by sending a postcard to Publicity Section, Her Majesty's Stationery Office, Room C46, Atlantic House, Holborn Viaduct, London, EC1P 1BN, asking for the CATALOGUE SERVICE LEAFLET.

Tariff quotas – 1976

General

Tariff quotas provide for a limited amount of goods to be imported at a rate of customs duty below the normal rate. General information about the administration of tariff quotas may be found in Customs Notice 771 (obtainable from any Customs House or Office of HM Customs and Excise) and in articles previously published in *Trade and Industry* (15 February 1973, pages 327-8) – 'Tariff Quotas after Accession to the European Communities' – (11 October 1973, pages 78-81) – 'European Economic Community [EEC] tariff quotas and GSP ceilings 1974' – (16 January 1975, pages 127-9) – 'Tariff Quotas 1975'. Notices have also appeared from time to time in *Trade and Industry* over the past two years about particular tariff quotas which have been opened or when increases have been made and a notice is published at monthly intervals listing quotas which have been exhausted. Tariff quotas opened during 1975 are also listed in Part 11 of HM Customs Tariff. A notice in *Trade and Industry* of 14 March 1975 (pages 655/6) listed EEC tariff quotas which were expected to be opened for imports from all third countries in 1976 (so called 'global' quotas) and invited comments from interested parties.

Below is a list of tariff quotas (other than GSP tariff quotas) which so far as can be seen at present are expected to be opened in 1976, together with the expected duty rates within the quotas. As can be seen, most of the expected tariff quotas are UK shares of tariff quotas that will be opened for the EEC in accordance with Council Regulations. The Regulations for 1976 are at various stages of preparation. It is too early to say definitely whether there will be any changes to the EEC list (in particular any additions or changes in the preferential quotas for certain Mediterranean countries), or precisely what the amounts of all the individual tariff quotas will be or whether there may be any changes in rates of customs duty under the quotas. Importers may nevertheless find it helpful to have this indication of the likely position next year for the goods concerned. In nearly all cases the quotas run from 1 January.

As explained in the notice published in *Trade and Industry* on 5 September 1975, discussions are also still in progress about details of the 'Communities Generalised Tariff Preference Scheme (GSP) for Developing countries' for 1976, although proposals by the Commission appeared in the *Official Journal of the European Communities* (C.205 of 8 September 1975). Further notices will be published in *Trade and Industry* when final details are known. The Council Regulations for tariff quotas are published in the *Official Journal* after they have been approved by the Council and it is hoped that most of these will all be published in good time to give importers advance notice.

Allocation

In nearly all cases in 1974 and 1975 (including GSP tariff quotas), any importer could claim tariff quota relief in the order that he entered the goods with Customs for home use (the 'greyhound' method). However, in one or two cases claims could be made only under certificates issued by the Department of Trade. This was because the goods concerned were intended for particular users (eg bullion lead for refining, and newsprint for newspaper publishers).

In 1976 also the 'greyhound' method (see paragraph 4 of Customs Notice 771) will in general apply to all tariff quotas (including GSP quotas). If, however, any importer or user considers that experience of the greyhound method for the 1975 tariff quotas has disclosed any particular problems he should inform the Department of Trade in writing at the address given below by 6 November.

Inquiries about this Notice should be addressed to General Division 2, Department of Trade, Room 333, Kingsgate House, 66-74 Victoria Street, London SW1E 6SJ. Copies of back numbers of *Trade and Industry* can be obtained from HMSO, subject to availablity at time of ordering, PO Box 569, London SE1.

EEC global tariff quotas expected to be opened in 1976 for imports from all non-EEC sources

Tariff heading	Item	Expected UK quota rate	
01.02 A II b) 2	†Alpine and mountain cattle. (Two quotas which run from July 1975 to June 1976)	—	
03.01 A II	Fresh eels (live or dead) chilled or frozen for curing, skinning or use in manufacture of products of heading 16.04	zero	
		Full	CW
08.04 B I a)	Dried grapes in immediate containers of 15kg or less	£0.0787 per 100kg +0.7%	0.7%
b)		£0.1574 per 100kg +0.7%	0.7%
38.08 A	Rosin including 'brais resineux'	zero	
ex 44.15 A I	Certain plywood of coniferous species	Zero	
48.01 A	Newsprint (the 'waterlining' requirement is expected to be waived for the first six months of 1976)	zero	
50.02	Raw silk (not thrown)	zero	
ex 50.04 B	Yarn wholly of silk not put up for retail sale	2.5%	
ex 50.05 B	Yarn of silk waste other than noil not put up for retail sale		
	Dyed	1%	
	Not dyed	0.8%	
ex 50.09, ex 50.10	Woven fabrics of silk or noil silk woven on handlooms	Two quotas at zero duty for goods from Bangladesh, India, Laos, Pakistan, Sri Lanka and Thailand	
ex 55.07, ex 55.09, ex 58.04	Certain woven fabrics of cotton and pile and chenille fabrics of cotton made on handlooms		
ex Chapters 50-57 and 58.04 58.05 58.07 58.08 58.09 60.01	⊘On the added value of processing of fabrics and yarns in these headings imported as provided for in the arrangements with Switzerland on trade in processing in the textile sector (Quota runs from 1/9/75 to 31/8/76)	zero	
73.02 C	Ferro-silicon	zero	
73.02 D	Ferro-silico-manganese	zero	
ex 73.02 E I	Certain ferro-chromium	zero	
77.01 A	Unwrought magnesium (quotas for various grades)	zero	
78.01 A II	Unwrought lead, other than bullion lead	zero	
79.01 A	Unwrought zinc	zero	
A variety of *handicrafts* falling under various tariff headings: when imported from certain countries (India, Pakistan, Bangladesh, Thailand, Philippines, Indonesia, Uruguay, Iran, Sri Lanka and Laos; other countries may be added.)		zero	

National tariff quotas expected to be opened by the UK in 1976

Tariff heading	Item	Expected UK quota rate
28.04 C IV	Phosphorus (Protocol 8 of the Act of Accession) for imports from all third countries.	zero
ex Chapters 48 and 49	Paper and paperboard and certain printed matter. (Details will be published later.) (Protocols to the Agreements with EFTA non-candidate countries. For imports from those countries only)	zero
07.01 A II	New potatoes imported from Cyprus	zero

Footnotes

1. The United Kingdom will also participate in a tariff quota for frozen beef (which is in effect a levy free quota and not a quota for imports at a lower than the normal tariff). This quota is administered by the Ministry of Agriculture.

2. It should be noted that when under other preferential arrangements imports from particular third country sources qualify for duty-free treatment or a rate of duty as low as the quota rate, such imports do not count against 'global' or 'national' quotas and that for so long as any quota for particular goods from *all non-EEC* countries is not exceeded such goods may be imported from other Member States of the EEC duty-free or at the quota rate when otherwise duty at a higher rate would be chargeable.

⊘ There is no provision for the United Kingdom having a definite share in this quota and there is no known trade.

† There is no known trade in these goods.

European Community continued

Preferential tariff quotas expected to be opened by the EEC in 1976 for certain African, Caribbean and Pacific (ACP) countries and Overseas Countries and Territories of the EEC (OCTs)

Tariff heading	Item	Expected quota customs duty rate
22.09 C I	Rum, arrack and tafia (The quota for ACP countries runs from July 1975 to June 1976. The date for opening the quota (which would replace the present tariff) for the OCT countries has not yet been determined.)	zero – ie only excise duty will be payable

Preferential tariff quotas expected to be opened by the EEC in 1976 for certain Mediterranean countries

(Note: Except in the case of petroleum products from Egypt and Turkey, and Greek wines the greyhound method of allocation is specified in the Current Community Regulations for all these tariff quotas.)

Country	Item		Expected UK customs duty within quota 1976
Cyprus	Man-made fibres discontinuous or waste, carded, combed or otherwise prepared for spinning	56.04 A	2.6%
		B	3%
	Men's and boys' outerwear	61.01 A	4% or £0.1102 per kg, wig
		B	5.2%
		C	5.2%
Egypt	Certain petroleum products	27.10 A III, B III a), B III b) 1, C III d) 1	2.1%ø
		27.10 C I c) 1, C II c) 1	1.2%ø
		27.10 C III c) 1	1.4%ø
		27.10 B III b) 2 aa), C III d) 2 aa)	2.7%*
		27.10 C III c) 2 aa)	1.8%*
		27.10 B III b) 2 bb)	2.7%
		27.10 C I c) 2, C II c) 2	1.7%
		C III c) 2 bb)	1.8%
		C III d) 2 bb)	2.7%
		27.11 B I c) 1	1.6%
		B I c) 2	1%
		27.12 A III a)	0.7%ø
		A III b)	1.1%
		B I	2.5%ø
		B II	3.1%
		27.13 B I c) 1	0.7%
		B I c) 2	2%
		B I c) 3	1.1%
		B II a)	2.1%
		B II b)	3%
		B II c)	2.7%
		27.14 C II a)	0.7%ø
		b)	1.1%
	Certain cotton fabrics	55.09 A I	6.2%
		A II	6.6%
		B I	6.6%
		B II	6.9%
Greece	Wine of fresh grapes; grape must with fermentation arrested by the addition of alcohol	22.05	The rates of duty under the quota are too complicated to set out here but there will be a reduction in the protective duty which would otherwise be payable. (Excise duty is also payable.)
Israel	Apricot pulp	ex 20.06 B II c) 1 aa)	7.1%
Malta	Cotton yarn, not put up for retail sale	55.05	Duty-free
	Man-made fibres	56.04	Duty-free
	Outer garments and other articles, knitted or crocheted, not elastic or rubberised	60.05	Duty-free
	Men's and boys' outer garments (not knitted or crocheted)	61.01	Duty-free
Portugal	Wines – Port, Madeira and Setubal Muscatel		§
Turkey	Certain petroleum products	27.10 A III, B III a), B III b) 1	††
		B III b) 2 aa)	‡
		B III b) 2 bb)	Free
		C I c) 1	††
		C I c) 2	Free
		C II c) 1	††
		C II c) 2	Free
		C III c) 1	††
		C III c) 2 aa)	‡
		C III c) 2 bb)	Free
		C III d) 1	††
		C III d) 2 aa)	‡
		C III d) 2 bb)	Free
		27.11 B I c) 1	Free
		B I c) 2	Free
		27.12 A III a)	††
		A III b)	Free
		B 1	††
		B II	Free
		27.13 B I c) 1, B I c) 2, B I c) 3, B II a), B II b), B II c)	Free
		27.14 C I b)	Free
		C II a)	††
		C II b)	Free

ø Plus hydrocarbon oil excise duty at £0.2250 per gallon.
* Plus hydrocarbon oil excise duty at 8% *ad valorem*.

§ The rates of duty payable under the quotas are too complicated to set out here but are expected to be 40 per cent of the 'Full' rate for Port in containers of 2 litres or less, 50 per cent of the 'Full' rate for Port in larger containers and 70 per cent for the other two wines. (Excise duty is also payable.)
†† Hydrocarbon oil excise duty of £0.2250 per gallon payable.
‡ Hydrocarbon oil excise duty of 8 per cent *ad valorem* payable.

Cotton yarn not for retail sale	55.05		Duty-free
Certain cotton fabrics	55.09		Duty-free
Certain carpets	ex 58.01 A		Duty-free
Hazelnuts	08.05		
Not in shell		G I	1.5%
In shell	ex	G II	4%

There is a possibility that, subject to agreements being concluded between the EEC and certain Mediterranean countries, other preferential tariff quotas for certain agricultural items may be opened during 1976. These could include apricot pulp from Morocco and Tunisia; wines from Algeria; cut flowers and plants from Malta. However, it is not known whether or when these tariff quotas may be opened and no details are available.

VAT (Imported Goods) Relief Order 1975

A Treasury Order – Value Added Tax (Imported Goods) Relief Order 1975 (SI 1975 No. 1491)* – made under the powers contained in Section 16(1) of the Finance Act, 1972, gives effect to the European Communities' Council Directive No. 74/651/EEC dated 19 December 1974. The Order was laid before Parliament on 19 September this year.

It provides, with effect from 10 October 1975, for the admission into the United Kingdom, without payment of value added tax, of certain small non-commercial consignments of goods, other than tobacco products, spirits, wines, perfumes and toilet water. The goods must be sent from a Member State of the European Economic Community by a private individual to another private individual in the United Kingdom for the personal or family use of the recipient. Under the provisions of the Order the value of a permissible consignment may not exceed £17, or be part of a larger consignment of greater value.

* Available from HM Stationery Office and through booksellers, price 6p or 12½p by post.

New EC legislation

The legislation listed below has been published in the 'Official Journal of the European Communities' as indicated against each item. The 'Official Journal' is now published in English and copies should be obtained from HMSO. Information about the items listed, in so far as other Member States' requirements are concerned, is available to British exporters from Department of Trade, Export Services and Promotions Division, Export House, 50 Ludgate Hill, London EC4M 7HU (tel. 01-248 5757, ext. 7174/482/408). Other information may be obtained from the reference point given at the end of the item.

Applications for copies of the *Official Journal of the European Communities* containing the legislation referred to should be made to HMSO and not to the inquiry points given in the notices.

COMMON AGRICULTURAL POLICY. The texts of the following Regulations and Decisions which affect the various agricultural sectors in the EEC have been published in the *Official Journal of the European Communities*.

General. Regulation (EEC) 2472/75 amending Regulation (EEC) 2049/75 on special detailed rules for the application of the system of advance fixing certificates for certain agricultural products exported in the form of goods not covered by Annex II to the Treaty (*Official Journal* L253, 30 September 1975).

Cattle, beef and veal. Regulation (EEC) 2473/75 extending the period of validity of Regulation 1315/74 on the boning of beef bought in by the intervention agencies (*Official Journal* L253, 30 September 1975).

Regulation (EEC) 2474/75 fixing the amounts by which the import charges on beef and veal originating in the African, Caribbean and Pacific States or in the overseas countries and territories are to be reduced (*Official Journal* L253, 30 September 1975).

Regulation (EEC) 2499/75 amending Regulation (EEC) 848/75 as regards certain provisions relating to intra-Community trade in animals eligible for premiums as follows: In Article 5 (4) of Regulation (EEC) 848/75 for '1 October 1975' read '1 December 1975' (*Official Journal* L254, 1 October 1975).

Regulation (EEC) 2500/75 amending Regulation (EEC) 1896/73 on detailed rules for the application of intervention measures on the market in beef and veal with regard to wrapping of meat held by intervention agencies (*Official Journal* L254, 1 October 1975).

Regulation (EEC) 2477/75 providing for greater flexibility in the arrangements governing the issue of import licences (EXIM) laid down in Regulation (EEC) 1090/75 in respect of the market in beef and veal (*Official Journal* L253, 30 September 1975).

Seeds plants and propagating material

Decision 75/576/EEC authorising Germany to restrict the marketing of seed or propagating material of certain varieties of agricultural plant species (*Official Journal* L253, 30 September 1975).

Decision 75/577/EEC authorising France to restrict the marketing of seeds and seedlings of certain varieties of agricultural plant species (*Official Journal* L253, 30 September 1975).

Decision 75/578/EEC authorising Luxembourg to restrict the marketing of seed of certain varieties of agricultural plant species (*Official Journal* L253, 30 September 1975).

Decision 75/580/EEC authorising the Netherlands to approve for marketing for a period expiring on 31 December 1976, plants of *Quercus pendunculata Ehrh.* and *Quercus borealis Michx.* which do not comply with the requirements of the Council Directive 66/404/EEC on the marketing of forest reproductive material (*Official Journal* L256, 2 October 1975).

Fruit and vegetables. Regulation (EEC) 2481/75 amending Regulation (EEC) 2511/69 laying down special measures for improving the production and marketing of Community citrus fruits (*Official Journal* L254, 1 October 1975).

Regulation (EEC) 2482/75 amending Regulation (EEC) 1035/72 on the common organisation of the market in fruit and vegetables (*Official Journal* L254, 1 October 1975).

Regulation (EEC) 2483/75 amending Regulation (EEC) 2601/69 laying down special measures to encourage the processing of certain varieties of oranges (*Official Journal* L254, 1 October 1975).

Regulation (EEC) 2497/75 amending Regulation (EEC) 1311/75 for the 1975/76 marketing year fixing the reference price for lemons (*Official Journal* L254, 1 October 1975).

Regulation (EEC) 2498/75 laying down detailed rules for the payment of financial compensation for certain Community citrus fruit (*Official Journal* L254, 1 October 1975).

Regulation (EEC) 2501/75 amending Regulation (EEC) 2107/74 laying down protective measures applicable to imports of preserved mushrooms (*Official Journal* L254, 1 October 1975).

Fish and fish products. Regulation (EEC) 2502/75 extending until 31 October 1975 the period of validity of protective measures in respect of the import of tunny for industrial manufacture in Article 1 of Regulation (EEC) 460/75 (*Official Journal* L254, 1 October 1975).

Wine. Regulation (EEC) 2506/75 laying down special rules for the importation of products in the wine-growing sector originating in third countries (*Official Journal* L256, 2 October 1975).

EEC information – inquiry points at Customs and Excise headquarters

General inquiries on EEC matters which are the concern of HM Customs and Excise may be made to the following telephone extensions:
HM Customs and Excise, King's Beam House, 39-41 Mark Lane, London EC3R 7HE. Tel: 01-626 1515.

		Extn.
Community Transit	International Customs Division D —Branch 1 and 2	2263/2561
EEC Mediterranean Agreements, Greece and Turkey	International Customs Division D —Branch 2	2565
EEC Mediterranean Agreements, except Greece and Turkey, Anglo-Danish Free Trade Agreement	International Customs Division E —Branch 2	2310
Anglo-Irish Free Trade Agreement, Channel Islands, Isle of Man	International Customs Division E —Branch 1	2276
Compensatory levies	International Customs Division G —Branch 3	2206/2307
European Communities—general inquiries	International Customs Division D	2478
	—Branch 4	2431
EEC Free Trade Agreements with ETFA countries	International Customs Division E —Branch 4	2385/2165
Generalised System of Preferences	International Customs Division E —Branch 2	2255
ACP/EEC Convention of Lomé	International Customs Division E —Branch 2	2294
Copies of public notices and customs forms on EEC matters	Outfield Directorate Division D —Branch 3	3079

Trade Information

Peter Shore speaks on development of Anglo-Israeli trade

There is plenty of scope for trade between the United Kingdom and Israel to be developed further, said Peter Shore, Secretary of State for Trade, speaking to the Anglo-Israel Chamber of Commerce on 8 October.

'Your efforts have helped to promote our trade,' said Mr. Shore. 'By last year Anglo-Israeli trade had developed to just under £300 million sterling, and it looks likely to exceed that comfortably this year. Your exports have a deservedly high reputation in Britain. And I know that many British firms have a high reputation here. There is – I am sure – plenty of scope for trade between our countries to be developed.'

Mr. Shore said that he fully understood the Israeli Government's concern about the present deficit in trade with Britain. 'This is, of course, one element of your anxiety about your total trade deficit with the rest of the world' he said, '– an anxiety which we in Britain fully appreciate for, as you know, it is one which we also have.

'We must, however, try to keep our bilateral trade in perspective. In 1974 the trade gap was of the order of £150 million sterling. But some £105 million of this represented re-exports of rough diamonds from Britain to Israel. This is a commodity of relatively minor value to the British balance of trade. But it is of tremendous value to the well-being of Israel, where diamonds are worked on and polished before being re-exported at a much higher value. If you discount this item, you discount nearly two-thirds of Israel's trade deficit with Britain and you reduce last year's deficit to around £45 million sterling – as against a deficit four and a half times as much with Germany and three and a half times as much with the United States. Although, I am told, we have a substantial surplus in invisible trade, this does, I believe, considerably change the perspective about the deficit.

'Nevertheless, we want to do everything possible within the limits set by our present relatively vulnerable economy to encourage increased trade and co-operation with Israel. Indeed that is one very important reason why I am in Israel this week. I have already had a most useful series of talks with Mr. Bar-Lev, as well as meetings with Mr. Rabinowitz and your Prime Minister, and I do not think it is unfair to say that in discussing our bilateral trading relations, and our even more complex relations through the European Economic Community, we have identified a number of ways in which I am sure, over time, we can make useful progress.'

Earlier, Mr. Shore congratulated the Chamber on its forthcoming 25th anniversary. 'In a few weeks time I will have the privilege of being Guest of Honour at the 25th Anniversary Dinner of your sister Chamber in London,' he said.

The following joint communique was issued on 10 October.

'The United Kingdom Secretary of State for Trade, the Rt. Hon. Peter Shore, visited Israel from 6 to 10 October, on the invitation of the Israel Minister of Commerce and Industry, Mr. Bar-Lev, on the occasion of the Third Metal Week.

'Mr. Shore and Mr. Bar-Lev reviewed economic and commercial relations between Israel and the United Kingdom.

'They discussed current trade between the two countries and agreed to study methods of encouraging its expansion.

'The Ministers agreed to consider the question of a suitable framework for further consultations.

'Mr. Bar-Lev offered an open invitation to groups of British businessmen to visit Israel to explore possibilities of sales and purchases. Mr. Shore expressed HM Government's willingness to assist Israeli businessmen and trading agencies with promoting contacts in the United Kingdom in the public sector and commercial fields.

'The question of credit facilities for British exports was also examined, and Mr. Shore undertook to study Israeli proposals sympathetically.

'Mr. Bar-Lev reiterated the opposition of the Government of Israel to the Arab Boycott. They regarded it as morally indefensible and stressed the need for active steps against it. Mr. Shore repeated HM Government's opposition to this and any other boycott not internationally sanctioned by the United Nations.

'Mr. Shore took note of Israeli desires in the implementation and development of Israel's Agreement with the European Economic Community and the scope of the complementary protocol.

'Mr. Shore also had meetings with the Speaker of the Knesset Mr. I. Yeshayahu, the Prime Minister Mr. Y. Rabin, the Finance Minister, Mr. Y. Rabinowitz, the Secretary-General of the Histradut Mr. Y. Meshel, Mr. A. Shavit, President of the Israel Manufacturers Association and the Secretary-General of the Israel Labour Party, Mr. M. Zarmy.

'Mr. Shore paid a visit to the Negev Phosphate Co. and the Dead Sea Works.'

Export control on potatoes

The Agricultural Departments in the United Kingdom have jointly announced that the Government has decided to prohibit the export of potatoes, other than seed potatoes, from midnight on 16 October 1975, in order to conserve supplies of potatoes for United Kingdom consumers. The Secretary of State for Trade has made an Order, The Export of Goods (Control) (Amendment No. 2) Order 1975 signed on 26 September 1975 imposing control on the export of potatoes from the United Kingdom with effect from 17 October 1975.

The prohibition will remain in force until further notice but will be kept under review in the light of developments in the market situation.

Export licences will not be issued for any potatoes (including sub-standard) except for:

seed potatoes, on condition that the relevant plant health certificates are produced to HM Customs and Excise;

essential shipments for consumption in Gibraltar or by British Forces abroad.

Copies of the Amendment Order will be available from HM Stationery Office, 49 High Holborn, London WC1V 6HB, and Branches, or by post from HM Stationery Office, PO Box 569, London SE1 9NH.

Inquiries about export licensing and applications for export licences should be addressed to Export Licensing Branch, Department of Trade, Sanctuary Buildings, 16-20 Great Smith Street, London SW1P 3DB (tel. 01-215 4247 or 01-215 4248).

ECGD news

Yugoslavia: £5m line of credit

A £5 million line of credit which Lloyds Bank International has made available to Privredna Banka, Zagreb, Yugoslavia, has been guaranteed by the Export Credits Guarantee Department.

The loan will help finance contracts placed in the UK for capital goods and associated services by Yugoslavian buyers. UK exporters will receive 85 per cent of the contract price from the loan after shipment of the goods; the remaining 15 per cent is payable from the buyer's own resources.

To qualify under the terms of the loan a contract must have a minimum value of £10,000 and be placed by 30 September 1976.

This is the second ECGD guaranteed line of credit for Yugoslavia to be opened this year. Contracts placed under the previous line have included a wide range of capital goods such as agricultural and textile machinery.

Exporters may obtain further details from Mrs. C. S. Muckersie of ECGD (tel. 01-606 6699, ext. 7313) or J. S. Briggs of Lloyds Bank International (tel. 01-248 9822, ext. 224).

Bulgaria: £2m line of credit

The Export Credits Guarantee Department has guaranteed a £2 million line of credit which National Westminster Bank has made available to the Bulgarian Foreign Trade Bank.

The loan will help finance contracts placed in the UK for capital goods and associated services. UK exporters will receive 85 per cent of the contract price from the loan after shipment of goods; the remaining 15 per cent is payable from the buyer's own resources.

To qualify under the terms of the loan a contract must have a minimum value of £5,000 and be placed by 31 March 1977.

This is the third line of credit for Bulgaria to be guaranteed by ECGD. Contracts placed under previous lines have included a wide range of plant and machinery for the textile and other industries.

Exporters interested in the details should contact Mrs. C. S. Muckersie of ECGD (tel. 01-606 6699, ext. 7313) or M. J. Hornsby of National Westminster Bank (tel. 01-606 1080, ext. 346).

USSR: two loans totalling £3.3m

The Export Credits Guarantee Department has guaranteed two loans totalling £3.3 million which Morgan Grenfell and Co. Ltd., in conjunction with Moscow Narodny Bank Ltd., have arranged with Vneshtorgbank, the bank for foreign trade of the USSR.

The first loan of £1.6 million will help finance a contract for an automated conveyor system for use in a tyre factory which is being supplied by Fata Ltd., of Watford, to V/O Techmashimport. Finance for this loan has been made available by Barclays Bank.

The second loan of £1.7 million will help finance a contract for endless belt vertical head buffing machines used in the processing of leather which are being supplied by Turner Machinery Ltd., of Leeds, to V/O Technopromimport. Finance for this loan has been made available by Williams and Glyn's Bank Ltd.

Hints to business men booklets

A revised edition of the booklet on China has been published in the 'Hints to Business Men' series. British business men who intend visiting the country on export business can obtain copies of the booklet from Export Services and Promotions Division, Department of Trade, Room D 05-09, Export House, 50 Ludgate Hill, London EC4M 7HU, tel. 01-248 5757, ext. 7146, or any Regional Office of the Department of Industry.

Monsieur Babacar Bâ, Minister for Finance and Economic Affairs in Senegal (second from right), seen at the Department of Trade headquarters with Eric Deakins, Parliamentary Under-Secretary of State (far left), during talks about increasing trade between the two countries. Pictured (left to right around the table are: Mr. Deakins; William Knighton, Under-Secretary, Commercial Relations and Exports Division 2, Department of Trade; interpreter; Brian Nicholls, Industrial Adviser to the Secretary of State for Trade; Neville Date, West African Department, Foreign and Commonwealth Office; Monsieur M. A. Mbacke, Director of the Treasury, Senegal; HE Monsieur A. Dia, Senegalese Ambassador in London; Monsieur Bâ; and Monsieur A. M. Diop, Director of Price Stabilisation, Senegal.

Application for reimposition of import duty on EEC goods and associated reductions of duty on non-EEC goods

The Department of Trade has received applications for the reimposition of the United Kingdom 'M' and 'full' rate of duties with effect from 1 January 1976 on the following items, this is in response to the notice of the Annual Review in *Trade and Industry* on 22 August 1975.

Tariff heading	Description	Reference
05.15	Horse mackerel (trachurus trachurus)	T 11783
	Mackerel (scomber scombrus)	T 11783
28.17	Sodium hydroxide, aqueous solution containing not less than 680g and not more than 770g per litre	T 15663
73.10	Wire rod, of iron or steel, of circular cross-section, and in coils, containing not less than 0.0005% by weight of boron	T 15583
73.12	Strip of iron or steel, in coil form, coated with tin, whether or not lacquered, of a width of not less than 140mm and not more than 155mm, and of a thickness of not less than 0.20mm and not more than 0.5mm	T 10813/2
73.15	Alloy steel wire having a diameter of not less than 2.514mm and not more than 2.590mm, containing not less than 11% and not more than 14% chromium by weight, as the major alloying element, with not less than 0.10% and not more than 0.40% sulphur by weight, not more than 1.0% silicon by weight, not more than 1.25% manganese by weight and not more than 0.15% carbon by weight, the tensile strength being not less than 75.6 and not more than 86.625kg/mm² and the yield strength being not less than 44.1kg/mm²	T 12626

Representations should be addressed to Department of Trade, General Division, Kingsgate House, 66/74 Victoria Street, London SW1E 6SJ, giving the reference shown above. These should be received by 31 October 1975.

Applications for temporary exemption from import duty

The Department of Trade is considering applications for the temporary exemption from import duty of the materials listed below on the grounds that these materials are not made in this country or the Commonwealth or the supply available is not substantial having regard to the existing United Kingdom demand.

Representations are invited from manufacturers in this country or agents of Commonwealth manufacturers who consider they are, or will be within a reasonable period, in a position to supply a substantial proportion of the United Kingdom demand for these materials, or who are interested in their future production.

Temporary exemptions come into effect on the operative date of the Treasury Order in which the materials are specified and *will remain in operation until the date shown in column 4 below* or for such shorter period as may be justified.

Interested parties who wish to make representations should address them to General Division, Department of Trade, Kingsgate House, 66/74 Victoria Street, London SW1E 6SJ, preferably through a Trade Association, giving the respective reference shown below and stating whether their names may be passed to the applicants for temporary exemption.

Representations should be received by 31 October 1975.

Tariff heading	Proposed defintion for tariff purposes	Applied for as	Exemption required until	Reference
29.04	Octanol, mixed primary isomers, for the manufacture of ester-based synthetic lubricants	Iso octanol	30 June 1977	15487
39.02	Laminated sheets in rolls being not less than 0.20mm and not more than 6.00mm in thickness and fitting one of the following descriptions:	Laminated sheets	30 June 1977	14377
	a having not more than five plies all consisting of polymers or copolymers of styrene, or			
	b having not more than two plies consisting of polypropylene or a polymer or copolymer of ethylene and not more than four plies consisting of a polymer or copolymer of styrene, the latter ply/plies predominating by weight, or			
	c having three plies, the centre ply consisting of poly (vinylidene chloride) film, of not less than 0.03mm in thickness, and at least one of the outer plies consisting of a polymer or copolymer of styrene, the latter ply/plies predominating by/weight, or			
	d having three plies, the centre ply consisting of poly (vinylidene chloride) film, of not less than 0.03mm in thickness, and at least one of the outer plies consisting of polypropylene or a polymer or copolymer of ethylene, the latter ply/plies predominating by weight: falling within subheading 39.02 CIV falling within subheadings 39.02 CI b)1 or 2 falling within subheadings 39.02 CXIV b) 2 aa) or bb)			
59.03	Bonded fibre fabrics of spun bonded polyethylene man-made fibres not exceeding 110g/m² in weight, in reels	Spun bonded olefin	30 June 1977	15651
85.21	Digital displays, consisting of a glass tube up to ½ in diameter and 3 in long, into which a single straight line of digits is mounted. Each digit may be up to ½ in high and comprises seven segments plus a decimal point, manufactured from light emitting materials. Each segment, when bombarded with electrons from an internally mounted wire heater, glows green. The whole tube is sealed under vacuum, with wire or pin connections and mounted with holders	Greenline displays	30 June 1977	14312

CRE Commercial Relations and Exports Divisions
Department of Trade
1 Victoria Street, London SW1H 0ET
Tel. Direct dialling (see end of each notice)

OTAR Overseas Tariffs and Regulations Section
Export Data Branch
Export Services and Promotions Division
Department of Trade
Export House, 50 Ludgate Hill, London EC4M 7HU
Tel. 01-248 5757 (extension at end of each notice)

Australia: foreign investment policy

The Australian Prime Minister has issued a complete statement of his Government's policy in the field of foreign investment. Foreign investment proposals will in future be screened by the Foreign Investment Advisory Committee created by merging the Foreign Investment Committee and the Committee on Foreign Takeovers. The Foreign Takeovers Bill 1975 has now been passed by both Houses of Parliament and received the Royal Assent.

Copies of the Foreign Takeovers Act 1975 and the Prime Minister's statement on foreign investment are available from Room 336, Department of Trade, 1 Victoria Street, London SW1H 0ET, tel. 01-215 5319. Ref. CRE 44314.

Tariff and Trade Notices

France

Monosodium glutamate in foodstuffs. An *arrêté* has been published in the French *Journal Officiel*, 23 September 1975, which lays down the definition, specifications and conditions of marketing monosodium glutamate. It can be added to foodstuffs and drinks only in the amount necessary to attain the required savouriness. It must be free from all harmful impurities. The components of the chemical composition are listed.

Monosodium glutamate mixed with other food substances in the maximum limit of 20 per cent can be sold as a seasoning product.

Containers and packages must bear in large letters:

Nature of sale (retail, wholesale, etc.)
Composition of the mixture with indication of percentage of monosodium glutamate
Purpose or directions for use.

This *arrêté* comes into force six months after publication. Copies of the French text can be sent on request or seen at Export House. Inquiries: OTAR ext. 423/408/7174/482.

Belgium

Price control regulations. The *Moniteur Belge* 188, 30 September 1975, published a decree dated 26 September 1975 fixing prices at levels prevailing on 30 September 1975 until 31 December 1975. The decree entered into force on 30 September. Copies of the decree (in French) are available. Inquiries: OTAR ext. 288/466/467.

Spain

Hides and skins: import duty suspended. The Spanish *State Gazette*, 9 October 1975, announced the suspension of import duty, valid as from 1 August 1975 to 31 October 1975 inclusive, on hides and skins used in the footwear industry, classified under the following tariff headings:

41.02.A.1.a	41.02.A.1.b	41.03.A.1.a	41.03.A.l.b	41.03.A.1.c	41.03.A.1.d
41.03.A.2.a	41.03.A.2.b	41.04.B.1.a	41.04.B.1.b	41.04.B.1.c	41.05.A.1.a
41.05.A.1.b					

During the same period the import duty to be paid on goods under tariff heading 41.04.B.2 is reduced to 1.3 per cent and under tariff heading 41.04.B.3 to 2.4 per cent. Inquiries: OTAR ext. 462/471/472/473.

Cocoa beans: home compensation tax. The Spanish *State Gazette*, 9 October 1975, announced a temporary concessional rate of 1.5 per cent home compensation tax levy valid as from 23 August to 22 November 1975 on raw cocoa beans, tariff heading 18.01.A. Inquiries: OTAR ext. 462/471/472/473.

Yugoslavia

Import and exchange categories. The Yugoslav *Official Gazette*, 13 June 1975, modifies the categories of the following commodities which were formerly in the DL list (automatic import licensing by the Yugoslav Federal Secretariat for Foreign Trade) as follows:

Yugoslav tariff number	Abbreviation for Modified Import Category
11.07 1, 2	RK foreign exchange (quantitative quota)
19.03	D (specific import licence)
22.03 1, 2ab	D (specific import licence)
28.03 1b	LB (liberalised)
28.42 2a 8a	LB (liberalised)
66.01 1a1/2, 1b1/2, 1c1/2, 1d1/2, 2	DK foreign exchange (value quota)
84.06 5	D
84.17 1d2	DK
84.26 3	DK
84.30 6	DK
85.14 4	D
86.08.4, 6	D
87.01 1a1, 1b2b	D
92.11 1, 2	D
98.03 1	LB
98.03 3	D

Inquiries: OTAR ext. 288/466/467.

Standards for marking of crates. A correction should be made to the notice on Yugoslav standards that appeared in *Trade and Industry*, 26 September 1975, page 750. JUS DFO 021 should read JUS DFO 012.

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Greece

Countervailing duty on tinned milk and fresh meat. The Greek press of 9 September 1975 reported Joint Ministerial Decision no. 189150/13567 of 5 September 1975 which established countervailing duties on imported tinned evaporated and condensed milk falling within tariff class 04.02 A1. Duties per kg of net weight are as follows: condensed sweetened milk Dr 2.2; evaporated milk Dr 2.

Also reported is Joint Ministerial Decision no. 189198/13589 of 5 September 1975 establishing a countervailing duty of Dr 17.40 per kg of imported fresh meat of bovine animals falling within tariff class 02.01 A1a. This duty assumes a rate of exchange of 33.50 Dr to the $US. In the event of a final settlement of a transaction at a rate of exchange higher or lower by Dr 0.10, the countervailing duty will be correspondingly altered by Dr 0.17.

Inquiries: OTAR ext. 439.

Libya

Cement and building materials to unload at Gabes. The British Embassy in Tripoli has been advised by the General Corporation for Ports and Lights that arrangements have been made with the Tunisian authorities for all cement and building material consignments to be unloaded in the Tunisian port of Gabes. Accordingly, all forthcoming cement and building material consignments are to be directed towards the port of Gabes, as no unloading of these items will be allowed in the port of Tripoli. Shipments to Benghazi will not be affected. No further information is available. Inquiries: OTAR ext. 461.

South Africa

Tariff applications. Customs Tariff Application List 688, published in the South African *Government Gazette*, 10 October 1975, contains an application to the Board of Trade and Industries for increase in duty on the following:

1 various aluminium products classifiable under tariff subheadings 76.03.20.10, 76.03.20.15, 76.03.30.30, 76.03.30.40, 76.03.60.30, 76.03.80.10, 76.03.80.20, and 76.03.80.30

2 a varnishes and lacquers classifiable under tariff subheading 32.09.10

b water pigments classifiable under tariff subheading 32.09.30

c paints and enamels classifiable under tariff subheading 32.09.40

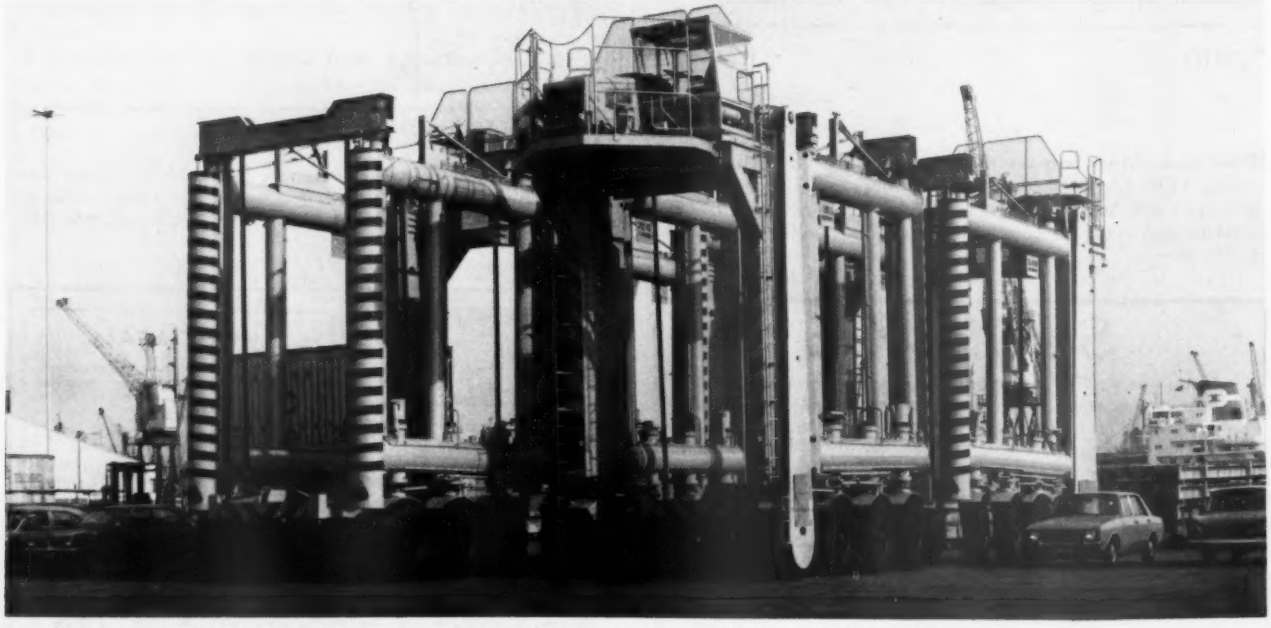
d pigments in paint or enamel medical assifiable under tariff subheading 32.09.70

British trade organisations thought to be interested in the application are being informed. Any British firm affected which wishes to make representations to the South African Board of Trade and Industries and belongs to a trade organisation should, therefore, first contact its own trade association.

If any firm proposes to make independent representations to the South African authorities and requires further information concerning the application, it should address inquiries to CRE tel. 01-215 5274.

Further information

In many cases further information on the notices published on these pages is available to British exporters from the Department of Trade. The main branches concerned are: Commercial Relations and Exporters (CRE) Division, 1 Victoria Street, London SW1H 0ET (tel: direct dialling); and Overseas Tariffs and Regulations Section (OTAR), Export Data Branch, Export Services and Promotions Division, Export House, 50 Ludgate Hill, London EC4M 7HU (tel: 01-248 5757). In each case, the relevant information source is indicated at the end of the notice by its initials (OTAR or CRE) and, in the case of OTAR, the telephone extension. In the Tariff and Trade Notices section countries are grouped by continents as far as possible; they are listed alphabetically on the contents page.



Four Clark van carriers at Hull dockside awaiting shipment to the Soviet Union as the first part of a £3 million contract with 'Machinoimport', the USSR foreign trade organisation. The 25 van carriers involved in the contract are being made at the Clark plant in Blackbush, near Camberley, Surrey. They will be used to handle the increased container traffic resulting from enlargement and modernisation of port facilities at Archangelsk Ilychevsk, Petropavlosvk on Kamchatka and Nagayevo.

Malaysia

Sugar: import control. The Malaysian Government has published the Customs (Prohibition of Imports) (Amendment) (No. 3) Order 1975 which came into effect on 28 August 1975.

This order amends the Customs (Prohibition of Imports) Order, 1969 as follows:

1 In the Second Schedule by adding, immediately after heading number 17.01 104, in column 2 against item 3, heading numbers 17.01 501, 17.01 502, 17.01 503, 17.01 504

2 In the Third Schedule by adding, immediately after heading number 17.01 104 in column 2 against item 20, heading numbers 17.01 501, 17.01 502 17.01 503, 17.01 504

3 In the Fourth Schedule by adding immediately after heading 17.01 104 in column 2 against item 6, heading numbers 17,01 501, 17.01 502, 17.01 503, 17.01 504.

The Second Schedule lists goods which are prohibited from entry into the States of Malaysia without an import licence.

The Third Schedule lists goods which are prohibited from entry into Sabah without an import licence.

The Fourth Schedule lists goods which are prohibited from entry into Sarawak without an import licence.

Inquiries: OTAR ext. 469/468/401.

Arsenic: import control. The Malaysian Government has published the Customs (Prohibition of Imports) (Temporary Protective Measure) (Amendment No. 4) Order 1976 which came into effect on 28 August 1975. This order amends the First Schedule to the Customs (Prohibition of Imports) (Temporary Protective Measure) Order 1973 by inserting in the appropriate place:

Heading no.	Description of goods	Country
28.11	Arsenic trioxide, arsenic pentoxide and acids of arsenic	
100	Arsenic pentoxide and acids of arsenic	All countries

The First Schedule lists goods prohibited from entry into the Federation of Malaysia without an import licence. Inquiries: OTAR ext. 468/469/401.

Malaysia (including Penang)

Bars and rods: import control. The Malaysian Ministry of Trade and Industry has announced that the following goods, if imported into Peninsular Malaysia and Penang Island are, with effect from 11 September 1975 subject to import licence and quota.

Heading no.	Description of goods	Country
73.10	Bars and rods (including wire rods) of iron and steel, hot-rolled forged extruded, cold-formed or cold-finished	
	Wire rods:	
190	other	All countries
	Other:	
	round:	
929	other	All countries
73.15	Bars and rods (including wire rods) of alloy steel and high carbon steel:	
	Wire rods:	
419	of high carbon steel	All countries
	Other:	
	of alloy steel:	
429	other	All countries
	Bars and rods:	
	of high carbon steel:	
519	other	All countries
	of alloy steel:	
529	other	All countries

Inquiries: OTAR ext. 468/469/401.

Arsenic: customs duties amendments. With effect from 28 August 1975 the Customs Duties (Amendment) No. 9 Order, 1975 amends the First Schedule to the Customs Duties Order 1968 as follows:

1 by deleting the heading no. 28.11 00 and all particulars that follow; and

2 by inserting in their appropriate places heading numbers and particulars as below:

Heading no.	Description	Import duty: Unit of quantity	Import duty: Federation Common Tariff
28.11	Arsenic trioxide, arsenic pentoxide and acids of arsenic:		
	100		
	Arsenic pentoxide and acids of arsenic	Ton	26 ct. per lb
	900		
	Other	Ton	Nil

The Schedule to the Customs Duties (Penang) Order 1973 is amended under the Customs Duties (Penang) (Amendment) (No. 7) Order 1975 by inserting in the appropriate place in the Schedule heading number 28.11 00. This Schedule lists items on which duty is payable when imported into Penang. Inquiries: OTAR ext. 468/469/401.

Australia

Men's and boys' suits: tariff changes. Details are given below of changes in the Australian tariff as set out in tariff alteration notice no. 14 (1975) operative on and from 24 September 1975, relating to men's and boys' suits.

ALTERATIONS TO PART II OF SCHEDULE 1 TO THE CUSTOMS TARIFF 1966-74

Tariff item	Goods	Rates of duty: General	Rates of duty: Preferential
1. Omit paragraph 60.05.12, substitute the following paragraph:			
60.05.12	Men's and boys' suits, not being tracksuits, playsuits, rompersuits or the like:		
60.05.121	Having a fob price exceeding $5 each	34%, and $25 each	21%, and $25 each
60.05.129	Other	34%, and $12 per kg	21%, and $12 per kg

Inquiries: OTAR ext. 468/469/401.

Mattresses: tariff changes. Details are given below of changes in the Australian tariff as set out in tariff alteration notice no. 14 (1975) operative on and from 24 September 1975, consequent upon recommendations made by the Industries Assistance Commission in its report on mattresses, quilts, eiderdowns and cushions.

ALTERATIONS TO PART II OF SCHEDULE 1 TO THE CUSTOMS TARIFF 1966-74

Tariff item	Goods	Rates of duty: General	Rates of duty: Preferential
3. Omit item 94.04, substitute the following item:			
94.04	* Mattress supports; articles of bedding or similar furnishing fitted with springs or stuffed or internally fitted with any material or of expanded, foam or sponge rubber or expanded, foam or sponge artificial plastic material, whether or not covered:		
94.04.1	Mattress supports; mattresses	5%	5%
94.04.9	Other	To and including 23 September 1976 – 35%; From and including 24 September 1976 to and including 23 September 1977 – 25%; From and including 24 September 1977 – 15%	To and including 23 September 1976 – 35%; From and including 24 September 1976 to and including 23 September 1977 – 25%; From and including 24 September 1977 – 15%

Inquiries: OTAR ext. 468/469/401.

Fabricated asbestos: tariff changes. Details are given below of changes in the Australian tariff as set out in tariff alteration notice no. 14 (1975) operative on and from 24 September 1975 consequent upon recommendations made by the Industries Assistance Commission in its report on fabricated asbestos.

ALTERATIONS TO PART II OF SCHEDULE 1 TO THE CUSTOMS TARIFF 1966-74

Tariff item	Goods	Rates of duty: General	Preferential
2. Omit item 68.13, substitute the following item:			
68.13	* Fabricated asbestos and goods made thereof, whether reinforced or not, other than goods falling within item 68.14; mixtures with a basis of asbestos and magnesium carbonate, and goods made of such mixtures:		
68.13.1	Goods, as follows: a compressed asbestos fibre sheet bonded with rubber, rubber latex or artificial plastic material of a kind used solely or principally in the manufacture of gaskets and similar joints made therefrom; b cord, being two or more yarns folded together, and goods made therefrom; c goods made from yarn; d woven, plaited or knitted fabric and goods made therefrom	15%	15%
68.13.9	Other	5%	5%

Inquiries: OTAR ext. 468/469/401.

Man-made fibre bags and sacks: tariff changes. Details are given below of changes in the Australian customs tariff as set out in Customs Tariff Proposals no. 25 (1975) operative on and from 21 August 1975 consequent upon recommendations by the Industries Assistance Commission in its report on bags and sacks of man-made fibre.

ALTERATIONS TO PART II OF SCHEDULE 1 TO THE CUSTOMS TARIFF 1966-74

Tariff item	Goods	Rates of duty: General	Preferential
Omit sub-item 62.03.1, substitute the following sub-item:			
62.03.1	Of man made fibre materials, not being woolpacks:		
62.03.11	As prescribed by by-law	22.5%	22.5%
62.03.19	Other	22.5%, and $0.18 each	22.5%, and $0.18 each

Inquiries: OTAR ext. 468/469/401.

Alcoholic beverages and cigarettes: tariff changes. Details are given below of changes in the Australian tariff as set out in Customs tariff proposals no. 24 (1975) operative on and after 8 o'clock in the evening by standard time in the Australian Capital Territory on 19 August 1975.

ALTERATIONS TO PART II OF SCHEDULE 1 TO THE CUSTOMS TARIFF 1966-74

Tariff item	Goods	Rates of duty: General	Preferential
1. Omit sub-item 22.03.1, substitute the following sub-item:			
22.03.1	Containing more than 1.15% by volume of alcohol	$0.441 per 1	$0.421 per 1
2. Omit sub-item 22.08.9, substitute the following sub-item:			
22.08.9	Other	$11.02 per 1 of alcohol	$11.02 per 1 of alcohol
3. Omit item 22.09, substitute the following item:			
22.09	* Spirits not falling within item 22.08; liqueurs and other spirituous beverages; compound alcoholic preparations (known as concentrated extracts) for the manufacture of beverages:		
22.09.1	Brandy:		
22.09.11	Containing not more than 57% by volume of alcohol	$1.29 per 1 and $8.15 per 1 of alcohol	$1.26 per 1, and $8.15 per 1 of alcohol
22.09.12	Containing more than 57% by volume of alcohol	$10.40 per 1 of alcohol	$10.36 per 1 of alcohol
22.09.2	Whisky, including liqueur whisky:		
22.09.21	Containing not more than 57% by volume of alcohol	$1.57 per 1 and $8.12 per 1 of alcohol	$1.51 per 1, and $8.12 per 1 of alcohol
22.09.22	Containing more than 57% by volume of alcohol	$10.87 per 1 of alcohol	$10.75 per 1 of alcohol
22.09.3	Gin, distilled wholly from barley malt, grain, grape wine or fruit and certified in a manner approved by the Minister to be gin so distilled:		
22.09.31	Containing not more than 57% by volume of alcohol	$1.44 per 1, and $8.12 per 1 of alcohol	$1.42 per 1, and $8.12 per 1 of alcohol
22.09.32	Containing more than 57% by volume of alcohol	$10.64 per 1 of alcohol	$10.60 per 1 of alcohol
22.09.4	Rum, pure, distilled wholly from sugar, sugar syrup, molasses or the refuse of sugar cane by a pot-still or similar process at a strength at which the rum does not contain more than 83% by volume of alcohol and certified in a manner approved by the Minister to be pure rum so distilled:		
22.09.41	Containing not more than 57% by volume of alcohol	$1.44 per 1, and $8.12 per 1 of alcohol	$1.37 per 1, and $8.12 per 1 of alcohol
22.09.42	Containing more than 57% by volume of alcohol	$10.64 per 1 of alcohol	$10.52 per 1 of alcohol
22.09.5	Rum, distilled wholly from sugar, sugar syrup, molasses or the refuse of sugar cane, blended (being a blend containing not less than 25% by volume of pure rum separately distilled from sugar, sugar syrup, molasses or the refuse of sugar cane by a pot-still or similar process at a strength at which the pure rum does not contain more than 83% by volume of alcohol) and certified in a manner approved by the Minister to be rum so distilled and so blended:		
22.09.51	Containing not more than 57% by volume of alcohol	$1.46 per 1, and $8.12 per 1 of alcohol	$1.40 per 1, and $8.12 per 1 of alcohol
22.09.52	Containing more than 57% by volume of alcohol	$10.68 per 1 of alcohol	$10.56 per 1 of alcohol
22.09.6	Bitters; compound alcoholic preparations (known as concentrated extracts) for the manufacture of beverages:		
22.09.61	Bitters	$1.55 per 1, and $8.12 per 1 of alcohol	$1.48 per 1, and $8.12 per 1 of alcohol
22.09.62	Compound alcoholic preparations (known as concentrated extracts) for the manufacture of beverages	28%	13%
22.09.7	Liqueurs; flavoured spirituous beverages, as prescribed by by-law:		
22.09.71	Containing not more than 57% by volume of alcohol	$1.24 per 1, and $8.12 per 1 of alcohol	$1.24 per 1, and $8.12 per 1 of alcohol
22.09.72	Containing more than 57% by volume of alcohol	$10.29 per 1 of alcohol	$10.29 per 1 of alcohol
22.09.9	Other:		
22.09.91	Containing not more than 57% by volume of alcohol	$1.66 per 1, and $8.12 per 1 of alcohol	$1.66 per 1, and $8.12 per 1 of alcohol
22.09.92	Containing more than 57% by volume of alcohol	$11.02 per 1 of alcohol	$11.02 per 1 of alcohol
4. Omit sub-items 24.02.1 and 24.02.2, substitute the following sub-items:			
24.02.1	Cigarettes; fine cut tobacco suitable for the manufacture of cigarettes, not put up for retail sale	$21.80 per kg	$21.80 per kg
24.02.2	Cigars, cigarillos and cheroots	$20.37 per kg	$20.37 per kg
5. Omit sub-item 24.02.9, substitute the following sub-item:			
24.02.9	Other	$11.53 per kg	$11.31 per kg

Inquiries: OTAR ext. 468/469/401.

Textile yarns and fabrics: Industries Assistance Commission reference. The Industries Assistance Commission has been asked to examine and report on the question whether the Australian Government should provide assistance for the manufacture of textile yarns and fabrics, under the following tariff headings, 39.01.32, 39.01.33, 39.02.32, 39.02.33, 39.03.32, 39.03.33, 50.04.9, 50.09.1, 50.09.2, 50.09.9, 50.10.1, 50.10.9, 51.01.3, 51.03.3, 51.04.1, 53.06, 53.07, 53.08, 53.09, 53.10, 53.11, 53.12, 53.13, 55.04, 55.05, 55.06, 55.08, 55.09.1, 55.09.3, 55.09.5, 55.09.6, 55.09.7, 55.09.9, 56.05, 56.06, 56.07.1, 56.07.2, 56.07.3, 58.02.1, 58.04.1, 58.05.11 in respect of terry towelling and similar terry fabrics, 58.07.1, 59.08.4, 59.08.5,

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59.08.9, 59.12.9, 59.17.29. 60.01.1, 60.01.9, 60.05.2, 60.05.3, 60.05.9, 62.02. This reference supersedes the reference of 4 December 1974 on certain discontinuous man-made fibre yarns, knitted fabrics, towels and towelling.

Evidence may be submitted at the public hearings, either by a nominated representative of the firm or trade association concerned or through the Australian British Trade Association, 21 Tothill Street, London SW1 (tel. 01-799 7447), who will represent UK interests if authorised. The association charges a fee for its services, the amount varying according to the work entailed in the preparation of a submission and whether or not the interested party is a member.

UK firms or trade associations intending to submit evidence should advise the Secretary, Industries Assistance Commission, PO Box 80, Canberra, ACT 2600, Australia, without delay. Ref. CRE 2143/75. Inquiries: CRE tel. 01-215 5319.

Copper mining industry. The Special Minister of State in Australia has asked the Industries Assistance Commission to inquire into and report on the question whether short-term assistance should be given to the production in Australia of copper ore and concentrates, and if so what should be the nature, extent and duration of such assistance.

Evidence may be formally submitted at the public hearings, either by a nominated representative of the firm or trade association concerned, or through the Australian British Trade Association, 21 Tothill Street, London SW1 (01-799 7447), who will represent UK interests if authorised. The Association charges a fee for its services, the amount varying according to the work entailed in the preparation of a submission and whether or not the interested party is a member.

UK firms or trade associations intending to submit evidence should advise the Secretary, Industries Assistance Commission, PO Box 80, Canberra, Act 2600, Australia without delay indicating the goods with which they are concerned and the request they anticipate submitting. Ref. CRE 1882/75. Inquiries: CRE tel. 01-215 5319.

Dumping law. A pamphlet entitled 'Facts about the Australian Dumping Law', has been issued by the Department of Police and Customs in Australia. Copies are available from Room 336, Department of Trade, 1 Victoria Street, London SW1H 0ET (tel. 01-215 5319). Ref. CRE 36493.

New Zealand

Customs Tariff Review. The New Zealand Customs Department has published the first list of items to be covered under the Customs Tariff Review (see *Trade and Industry*, 27 June 1975, page 779). The closing date for receipt of submissions in respect of the tariff items listed below is 31 October 1975.

Section I
LIVE ANIMALS; ANIMAL PRODUCTS
1 Live animals
2 Meat and edible meat offals
3 Fish, crustaceans and molluscs
4 Dairy produce; birds' eggs; natural honey; edible products of animal origin, not elsewhere specified or included
5 Products of animal origin, not elsewhere specified or included

Section II
VEGETABLE PRODUCTS
6 Live trees and other plants; bulbs, roots and the like; cut flowers and ornamental foliage
7 Edible vegetables and certain roots and tubers
8 Edible fruit and nuts; peel of melons or citrus fruit
9 Coffee, tea, maté and spices
10 Cereals
11 Products of the milling industry; malt and starches; gluten; inulin
12 Oil seeds and oleaginous fruit; miscellaneous grains, seeds and fruit; industrial and medical plants; straw and fodder
13 Raw vegetable materials of a kind suitable for use in dyeing or in tanning, lacs; gums, resins and other vegetable saps and extracts
14 Vegetable plaiting and carving materials; vegetable products not elsewhere specified or included

Section III
ANIMAL AND VEGETABLE FATS AND OILS AND THEIR CLEAVAGE PRODUCTS; PREPARED EDIBLE FATS; ANIMAL AND VEGETABLE WAXES
15 Animal and vegetable fats and oils and their cleavage products; prepared edible fats; animal and vegetable waxes

The Customs Department has indicated that British exporters who wish to make submissions should do so in the form of a letter (five copies) through the Commercial Department, British High Commission, PO Box 369, Wellington, New Zealand. Ref CRE 45466. Inquiries: CRE tel. 01-215 5321.

United States

Escape clause investigation on prepared or preserved mushrooms. The US International Trade Commission has commenced an escape clause investigation into imports of mushrooms, prepared or preserved, except fresh or dried. Public hearings will take place on 6 January 1976. Details are available. Inquiries: CRE tel. 01-215 5629.

Dairy products invoicing. The US *Federal Register*, 25 September 1975, published details of additional information requirements on all invoices for imports of dairy products, with the effective date of 28 October 1975. A copy of the text is available to British exporters from OTAR ext. 456/457/7312.

Canada

Fruit drinks: addition of Vitamin C. The Canadian Department of Health and Welfare has issued information letter 426. It is proposed that the addition of Vitamin C be made mandatory in fruit drinks and bases, concentrates and mixes for fruit drinks. Comments should be made by 4 November to: Assistant Director-General, Foods Directorate, Health Protection Branch, Department of National Health and Welfare, Ottawa, Ontario KIA OL2. Inquiries: OTAR ext. 455/456/457.

Mexico

Goods released from import licensing. Goods within the following tariff classification subheadings have been exempted by the Mexican authorities from the requirement of import licence. The list was published in the *Diario Oficial*, 10 September 1975.

01.02.A.001	01.02.A.002	01.02.A.003	01.03.A.001	01.04.A.001	01.04.A.002
01.05.A.001	04.03.A.003	05.09.A.001	05.12.A.002	05.14.A.002	05.15.A.002
06.01.A.001	06.02.A.002	06.02.A.003	06.02.A.004	06.02.A.005	06.02.A.006
06.02.A.999	06.04.A.001	06.04.A.002	07.02.A.001	07.05.A.001	07.05.A.002
07.05.A.003	07.05.A.999	07.06.A.001	09.08.A.001	09.09.A.001	09.09.A.002
09.09.A.999	09.10.A.999				

JAPAN DISSATISFIED WITH THE LIMITED RESULTS ACHIEVED THROUGH AGENTS AND DISTRIBUTORS?

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Mr. Rock from our Tokyo office is now stationed in the U.K. His address is 88 Wimborne Road, Poole, BH15 2DA, (Tel: 020 13 79820), and he is available for consultations with clients whenever necessary.

G. INOUYE, Managing Director
RAYDEN (JAPAN) LTD, Shokin Building, 11-12, 8-chome, Ginza, Chuo-ku, Tokyo, Japan. Tel: 571-8023/5. Telex: J26847 (Raydenco).
Cables: Raydenco, TOKYO

10.02.A.001	10.03.A.001	10.03.A.999	10.05.A.001	12.03.A.001	12.03.A.002
12.03.A.003	12.03.A.004	12.03.A.005	12.03.A.006	12.03.A.007	12.03.A.008
12.03.A.009	12.03.A.010	12.03.A.011	12.03.A.012	12.03.A.013	12.03.A.014
12.03.A.105	12.03.A.016	12.03.A.017	12.03.A.018	12.03.A.019	12.03.A.020
12.03.A.021	12.03.A.999	12.05.A.001	12.06.A.001	13.01.A.001	13.01.A.002
13.01.A.003	13.02.A.004	13.02.A.005	13.02.A.006	13.02.A.007	13.02.A.008
13.02.A.009	13.02.A.010	13.03.A.004			
25.06.A.002	25.13.A.004	25.14.A.001	25.24.A.001	25.24.A.002	25.32.A.001
25.32.A.002	25.32.A.003	25.32.A.999	26.04.A.001	27.01.A.001	27.04.A.001
27.06.A.999	28.12.A.002	28.12.A.003	28.12.A.004	28.14.A.003	28.15.A.004
28.28.A.006	28.29.A.010	28.30.A.004	28.30.A.009	28.30.A.010	28.30.A.014
28.30.A.015	28.33.A.001	28.33.A.002	28.39.A.004	28.42.A.001	28.42.A.002
28.43.A.003	28.46.A.002	28.47.A.000	28.47.A.003	28.57.A.001	
29.01.A.007	29.03.B.010	29.04.A.038	29.05.A.003	29.05.B.002	29.05.B.004
29.05.B.005	29.06.A.003	29.08.B.003	29.08.B.004	29.11.A.015	29.13.A.018
29.13.A.019	29.13.A.020	29.13.B.001	29.13.B.002	29.13.B.003	29.14.A.010
29.14.A.011	29.14.A.012	29.14.A.016	29.14.A.019	29.14.A.052	29.14.A.075
29.15.A.006	29.15.A.003	29.15.B.001	29.15.B.003	29.16.A.003	29.16.A.007
29.16.A.012	29.16.A.020	29.16.A.023	29.16.A.024	29.16.A.025	29.16.A.026
29.16.A.027	29.16.A.029	29.16.A.030	29.16.A.037	29.16.A.038	29.16.A.039
29.16.A.041	29.16.A.042	29.16.A.043	29.16.A.047	29.16.A.050	29.16.A.051
29.16.A.054	29.16.A.055	29.16.B.002	29.16.B.006	29.16.B.008	
29.18.A.001	29.19.A.001	29.19.A.002	29.19.A.003	29.19.A.007	29.19.A.008
29.19.A.009	29.19.A.013	29.19.A.015	29.22.A.017	29.22.A.018	29.23.A.010
29.23.A.012	29.23.A.013	29.23.A.015	29.23.A.016	29.23.A.024	29.23.A.025
29.23.A.033	29.23.A.037	29.23.A.039	29.23.A.040	29.23.A.041	29.23.A.042
29.23.A.043	29.23.A.055	29.23.A.059	29.23.A.060	29.23.A.065	29.23.A.066
29.23.A.068	29.23.A.069	29.23.A.071	29.23.A.072	29.24.A.001	
29.25.A.011	29.25.A.029	29.25.A.030	29.25.A.034	29.25.A.042	29.25.A.051
29.26.A.004	29.28.A.002	29.29.A.001	29.29.A.005	29.31.A.003	29.31.A.007
29.32.A.003	29.35.A.044	29.35.B.002	29.35.B.006	29.35.B.010	29.35.B.022
29.35.B.025	29.35.B.048	29.35.B.056	29.35.C.022	29.35.C.023	29.35.C.043
29.35.C.045	29.35.C.055	29.35.C.059	29.35.C.061	29.35.C.064	29.35.C.065
29.35.C.069	29.35.C.077				
29.36.A.020	29.38.A.001	29.38.A.002	29.38.A.003	29.38.A.005	29.38.A.014
29.38.A.015	29.38.A.017	29.38.A.024	29.38.A.025	29.40.A.015	29.40.A.016
29.41.A.001	29.41.A.003	29.41.A.004	29.41.A.005	29.41.A.006	29.41.A.007
29.42.A.001	29.42.A.004	29.42.A.011	29.42.A.020	29.42.A.034	29.42.A.035
29.43.A.001	29.45.A.001				
30.01.A.007	30.01.A.008	30.01.A.009	30.01.A.010	30.01.A.023	30.01.A.025
30.01.A.026	30.01.A.028	32.07.A.003	32.07.A.004	32.11.A.001	39.02.C.018
44.01.A.001	44.01.A.002	44.02.A.001	44.03.A.001	44.03.A.002	44.03.A.003
44.03.A.004	44.03.A.005	44.03.A.006	44.03.A.007	44.03.A.008	44.03.A.009
44.03.A.010	44.03.A.011	44.03.A.012	44.03.A.013	44.03.A.014	44.03.A.015
44.03.A.016	44.03.A.017	44.03.A.018	44.03.A.999	44.03.B.001	44.03.B.999
44.04.A.001	44.05.A.001	44.05.A.002	44.05.A.003	44.05.A.004	44.05.A.999
48.01.B.004					
50.01.A.001	50.02.A.001	50.03.A.001	50.04.A.001	50.05.A.001	50.06.A.001
50.07.A.001	50.07.A.002	50.08.A.001	53.02.A.001	53.02.A.002	53.02.A.003
53.02.A.004	53.02.A.005	53.02.A.006	53.02.A.007	53.02.A.999	53.03.A.001
53.03.A.002	53.03.A.003	53.03.A.999	53.05.A.999	54.02.A.001	54.02.A.999
54.05.A.001	55.01.A.001	55.01.A.002	55.02.A.001	55.03.A.999	57.01.A.001
57.01.A.999	57.04.A.001	57.05.A.001	57.05.A.999	57.09.A.001	59.01.A.002
59.07.A.001					
62.04.A.003	67.03.A.001	68.16.A.002	68.16.A.003	68.16.A.004	68.16.A.005
69.02.A.005	69.02.A.006	69.02.A.007	69.03.A.006	69.03.A.007	69.03.A.009
69.03.A.010					
73.29.A.005	73.35.A.004	73.38.A.003	73.38.A.005	73.40.A.017	77.04.A.001
81.01.A.002	81.02.A.002	81.03.A.001	81.04.A.003	81.04.A.004	83.02.A.010
83.02.A.014	84.03.A.001	84.03.A.002	84.06.A.025	84.06.B.027	84.08.A.001
84.16.B.001	84.17.A.013	84.18.B.016	84.19.A.005	84.19.A.010	84.19.A.022
84.19.A.026	84.19.B.006	84.22.A.008	84.22.A.022	84.30.A.031	84.30.A.033
84.31.A.006	84.31.A.007	84.31.B.004	84.34.A.001	84.34.A.002	84.34.A.003
84.34.B.001	84.35.A.007	84.35.A.006	84.35.A.004	84.35.A.005	84.35.A.009
84.35.A.013	84.49.A.004	84.57.A.003	84.63.A.003		
85.08.A.003	85.15.A.026	85.15.A.027	85.21.A.001	85.21.A.003	86.01.A.001
86.02.A.001	86.04.A.001	86.06.A.001	86.09.A.003	86.09.A.006	87.01.A.005
87.02.B.003	87.05.A.001	87.06.A.003	87.06.A.004	87.06.A.006	87.06.A.014
87.06.A.039	87.06.A.051	87.06.A.052	87.08.A.001	87.11.A.001	88.01.A.001
88.04.A.001	88.05.A.001	89.03.A.001			
90.25.A.002	90.25.A.006	90.25.A.008	90.25.A.009	90.25.A.010	90.25.A.011
90.25.A.012	90.25.A.014	90.25.A.015	90.25.A.021	90.25.A.022	90.25.A.023
90.25.A.024	90.25.A.025	90.28.B.051	91.05.A.004	91.06.A.001	91.06.A.002
91.06.A.003	91.06.A.999	92.10.A.005	92.12.A.001	92.12.A.002	92.12.A.003
92.12.A.006					

Inquiries: Import Licencing Branch tel. 01-603 4644.

Registered trade marks

The lists of tariff, customs and import regulation changes in overseas countries published in this section of *Trade and Industry* sometimes contain words which are registered trade marks in the United Kingdom. So far as is practicable, all lists of goods are checked before publication from this point of view. Items which fall into this category are preceded by the letters rtm. Readers should note that this prefix signifies that the words are registered as trade marks in the United Kingdom but that in the present context are assumed to refer generally to products of the descriptions stated in brackets. While every attempt will be made to ensure that the scrutiny is complete, the lists may contain other words which are registered as trade marks in the United Kingdom or in other countries but which it has not been possible to identify.

Uruguay

Imports of assembled tractors and trucks. By Decree of 23 September 1975 the Uruguayan Government has decided:

1 To suspend until 30 November 1975 the import of assembled trucks.

2 To fix a surcharge of 15 per cent on the import of assembled tractors for agricultural use. Such surcharge will be reduced as follows:

1977	10%
1978	5%
1979	eliminated

3 To fix a surcharge of 40 per cent on the import of assembled trucks Such surcharge will be reduced as follows:

1977	38%
1978	20%
1979	10%

4 That import declarations for these vehicles must be submitted for the approval of the Commission of the Automobile Industry (Comisión de la Industria Automotriz).

Inquiries: OTAR ext. 474/476.

Bolivia

Chewing gum: duty reduced. Supreme Decree 12711 reduces the *ad valorem* duty on chewing gum under BTN number 17.04.00.02 to 5 per cent and abolishes the specific duty of 8 pesos per kilogram gross weight. Inquiries: OTAR ext. 474/476.

New import licensing and approval list. The Bolivian Customs Division has prepared an up-to-date list of the goods which require licensing or approval before importation can be effected.

All of the following headings require prior licensing or approval:

Chapter 1, 15.07, 17.01, 27.07, 27.11, 29.42, 29.44, 32.04, 36.01 to 36.06, 49.07, 93.04, 93.07.

Parts of the following headings require prior licensing or approval:

02.01, 03.01, 04.05, 10.01, 10.06, 11.01, 12.01, 22.09, 27.09, 28.50, 29.36, 30.03, 30.05, 33.05, 48.01, 48.05, 49.01, 51.04, 55.09, 56.07, 58.05, 61.10, 62.03, 63.01, 63.02, 64.01, 64.02, 84.17, 85.15, 93.02, 93.06.

British exporters with inquiries should specify the products with which they are concerned. Inquiries: OTAR ext. 474/476.

Have you a good export picture?

Each week *Trade and Industry* publishes pictures illustrating Britain's export business. Companies with export successes are invited to send in the story with a photograph showing the goods in manufacture, ready for despatch, or, preferably, on arrival overseas. The story must, of course, reach us while it is still news.

Send your export photographs to the Editor, *Trade and Industry*, Room 439, 1 Victoria Street, London SW1H 0ET.

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BALTIMORE, 19 S. Charles St.,
Baltimore, Md. 21201 (301) 383-5753
Cable MARPORT; Telex 710-234-1075

BRUSSELS, Shell Bldg., 60 Rue Ravenstein
1000 Brussels, Belgium 513.01.49 and 513.54.05
Cable MARPORT; Telex 846-26862

LONDON & BIRMINGHAM, Carolyn House
Dingwall Road, Croydon, England CRO 3ET
01-681-1918 or 1919
Cable BALTPORT; Telex 851-944584

Statistics

The economy: selected indicators

Series expressed as index numbers and seasonally adjusted except where shown otherwise

	Gross domestic product (average estimate)	Consumers' expenditure	Fixed capital expenditure			Changes in stocks				Balance of payments		
			Total	of which: Manufacturing industry	of which: Distributive and service industries	Total	of which: Manufacturing industry	of which: Wholesalers	of which: Retailers	Current balance	Visible balance	Invisible balance
	at 1970 prices		at 1970 prices			at 1970 prices				at current prices		
Base of index	1970	1970	1970	1970	1970							
£m in base year		31,365	9,380	2,130	2,090	series in £ million				series in £ million		
1970	100	100	100	100	100	450	325	68	−30	735	−12	747
1971	102	103	102	93	104	70	−148	52	−10	1,048	282	766
1972	104	109	104	82	117	−5	−175	48	−11	128	−690	818
1973	110	114	107	88	125	960	396	102	334	−835	−2,295	1,460
1974	110	114	105	98	113	553	666	81	−68	−3,668	−5,234	1,566
1972 2nd qtr.	104	108	104	81	118	4	−81	1	33	138	−64	202
3rd qtr.	104	110	103	79	115	8	−35	6	−16	−89	−280	191
4th qtr.	107	111	105	80	124	19	13	24	−10	−11	−213	202
1973 1st qtr.	110	115	109	86	130	353	166	37	51	−150	−354	204
2nd qtr.	109	112	104	83	118	274	88	3	185	−78	−403	325
3rd qtr.	110	114	107	92	120	155	46	29	47	−198	−564	366
4th qtr	109	114	107	89	132	178	96	32	51	−409	−974	565
1974 1st qtr.	106	113	108	97	112	−174	−31	18	−59	−849	−1,275	426
2nd qtr.	110	112	100	96	110	274	191	43	27	−918	−1,307	389
3rd qtr.	112	114	103	97	119	359	368	3	−14	−830	−1,206	376
4th qtr.	111	116	107	101	113	94	139	17	−22	−1,071	−1,446	375
1975 1st qtr.	110	116	106	93	102	−172	−4	−31	−57	−316	−722	406
2nd qtr.	107	114	103	86	100	−340	−121	−52	−52	−235	−525	290
% change last 2 qtrs. on prev. 2 qtrs.	−2.5	—	−0.8	−9.4	−13.2							
on a year earlier	+0.5	+2.2	+0.5	−7.4	−8.9							

	Index of industrial production		Personal expenditure		Prices and costs					Labour			Trade§	
	Total all industries	Total manufacturing industries	Retail sales	Cars: new registrations	Index of retail prices	% increase on a year earlier	Index of wholesale prices: all manufacturing industry: basic materials and fuel used‡	Index of wholesale prices: all manufacturing industry: manufactured products: home sales‡	Basic hourly wage rates of manual workers (all industries and services)‡	Unemployed excluding school leavers and adult students: mid-month count	Unemployed excluding school leavers and adult students: % of total employees	Unfilled vacancies for adults: mid-month count	Exports	Imports
Base of index	1970	1970	1971		Jan. 1974		1970	1970	31 July 1972				Series in	
£m in base year			15,895	thousands						thousands		thousands	£ million	
1971	100.5	99.7	100.0	108.5	153.4†	9.4	104.6	109.0	88.9	737	3.2	129	8,810	8,528
1972	102.6	102.3	105.8	138.6	164.3†	7.1	109.2	114.8	101.4	816	3.6	145	9,140	9,830
1973	110.2	110.9	110.7	137.3	179.4†	9.2	144.5	123.2*	115.6	581	2.6	304	11,771	14,066
1974	106.4	108.0	109.9	102.7	108.5	16.0	215.3	152.0	138.7	572ø	2.5ø	298ø	15,886	21,120
1974 1st qtr.	104.0	106.3	109.8	103	101.4	12.9	212.5	138.3	125.0	546	2.4	286	3,563	4,838
2nd qtr.	107.9	109.6	107.3	104	107.5	15.8	213.7	148.9	132.3	552	2.4	311	3,977	5,284
3rd qtr.	108.4	109.9	111.0	109	110.2	17.0	212.9	156.1	144.0	592	2.6	306	4,239	5,445
4th qtr.	105.3	106.1	111.6	96	115.1	18.2	222.1	164.9	153.5	..	..	..	4,106	5,553
1975 1st qtr.	104.4	105.7	111.5	106	122.0	20.3	220.9	176.0	163.6	701	3.1	..	4,637	5,359
2nd qtr.	100.1	100.2	108.7	91	133.6	24.3	225.6	186.3	176.2	814	3.6	166	4,479	5,004
3rd qtr.										967	4.2	133		
1974 Sept.	107.3	108.5	112.2	118	111.0	17.1	212.8	158.6	146.4	603	2.7	301	1,465	1,838
Oct.	106.2	106.6	111.4	102	113.2	17.1	220.1	162.2	148.7	607	2.7	294	1,371	1,859
Nov.	105.8	106.9	112.8	98	115.2	18.3	223.8	164.8	153.9	613	2.7	273	1,327	1,929
Dec.	103.8	104.9	110.8	87	116.9	19.1	222.5	167.6	158.0	..	..	..	1,408	1,765
1975 Jan.	105.1	107.2	113.0	109	119.9	19.9	222.1	173.0	159.7	678 e	3.0	..	1,589	1,876
Feb.	105.0	106.6	112.3	113	121.9	19.9	218.8	175.9	162.0	705	3.1	192	1,480	1,796
Mar.	103.2	103.3	109.4	97	124.3	21.2	221.9	179.2	169.0	722	3.2	186	1,568	1,687
Apr.	101.5	101.7	120.2	89	129.1	21.7	222.9	182.5	170.1	760	3.3	173	1,393	1,690
May	99.5	99.5	102.5	90	134.5	25.0	226.2	187.3	176.4	817	3.6	156	1,616	1,664
June	99.5	99.6	104.5	95	137.1	26.1	227.7	189.0	182.2	864	3.8	141	1,470	1,650
July	100.0	100.3	104.7	89	138.5	26.3	233.2	191.7	184.1	938	4.1	129	1,579	1,872
Aug.	99.1	99.4	104.9	92	139.3	26.9	241.1 p	193.5 p		967	4.2	134	1,494 p	1,864 p
Sept.				118 p			242.7 p	195.0 p		997	4.4	135		
% change latest 3 months on prev. 3 months	−1.8	−1.7	−5.3	+9.4	+7.0		+5.9	+3.8	+8.3	+18.9		−15.4	−1	+7
on a year earlier	−8.5	−9.7	−4.4	−8.2	+26.4		+12.2	+23.9	+23.9	+63.3		−56.7	+10	—

‡ Not seasonally adjusted. § On a balance of payments basis. * After April 1973, affected by changes due to VAT. † Base of index Jan. 1962 = 100.
ø Average of 11 months. e Figure is estimate.

Trends in invisibles

The net surplus on invisibles increased by 7 per cent between 1973 and 1974. In 1974 the net surplus is estimated to have been £1,566 million, compared with £1,460 million in 1973 and £818 million in 1972. These figures, which incorporate some revisions to previous estimates, were given in the UK Balance of Payments 1964-74, published last month.

Travel showed a large net surplus in 1974 compared with a virtual balance in 1973. This, combined with the increase in the net surplus on other services more than offset the increase in the deficit on sea transport, resulting in an increase in the net surplus of private and public corporations' services. This surplus more than offset the net deficit on Government services. The net surplus for 1974 on interest, profits and dividends fell compared with 1973. The net deficit on Government transfer payments was lower whilst that on private transfers remained unchanged.

In the first half of 1975 the net surplus on invisibles of £696 million was well below the figure of £815 million for the first half of 1974. A fall in the net surplus on private and public corporations' services (despite an increase in net surplus on travel) and on net earnings in the form of interest, profits and dividends were the main contributions to the reduction in the net surplus on invisibles. An improvement on the Government transfer net deficit was more than offset by an increase in the net deficit on Government services.

Sea transport

There was a further deterioration in the net position on the sea transport account in 1974. It is estimated that there was a deficit of £170 million compared with one of £122 million in 1973, £81 million in 1972 and £57 million in 1971. Revisions have been made to the 1972 and 1973 figures in light of the results of the General Council of British Shipping's full, quadrennial Invisible Exports Inquiry for 1974. The 1971-73 figures are based on sample inquiry results and the 1974 figures have yet to be finalised.

The effects of the oil crisis at the end of 1973 featured prominently in 1974, mainly in two ways. The reduction in oil production and consumption resulted in a tanker glut and a rapid fall in charter rates. At the same time the large increase in the price of oil and, hence, bunker fuel meant much higher operating costs, particularly for the faster liner and container vessels. In addition, while tanker rates, particularly for the larger vessels, fell dramatically dry cargo rates remained firm reflecting the expanding volume of world trade in most raw materials and finished products. However from about the middle of the year, rates for large bulk carriers were forced down under the impact of combination carriers from the transportation of oil. There was little overall expansion in the UK owned and registered dry cargo fleet during 1974 though several new and large bulk carriers were delivered. On the other hand the tanker fleet continued to expand rapidly with a number of very large crude carriers (VLCCs) being delivered and, despite the generally depressed state of the tanker market, UK operators' revenue did not fall because some rates were obtained which had been fixed prior to the oil crisis, when rates were particularly high.

When the net contributions of ships owned by UK operators, ships on charter to them and ships operated by overseas owners are separated, it can be seen that the net earnings of UK owned ships were £789 million, 31 per cent higher than in 1973. As in 1973 this was due largely to appreciable rises in the earnings of both dry cargo vessels and tankers, particularly in cross-trades (ie non-UK trades) and in the charter markets. Net payments for ships (mainly tankers) chartered by UK operators stood at £328 million, 40 per cent more than in 1973. The earnings of chartered-in ships increased by less than 10 per cent in 1974 but their disbursements abroad rose more rapidly, particularly payments for bunkers for voyage chartered ships. At the same time net payments to overseas owners for ships operated by them rose by 28 per cent. Freight payments to overseas operators for carrying UK imports rose by 32 per cent as a result of further, large increases in liner rates and the comparatively small (10 per cent) increase in the earnings of UK operators from carrying UK imports. As in 1973 therefore, the improvement in the net earnings of UK owned ships in 1974 was outweighed by additional net payments to overseas owners for the services of ships operated by them and for ships chartered from them by UK operators.

Symbols used in all statistical tables

.. not available	r revised
— nil or less than half the final digit shown	* five week period
p provisional	ø fifty-three week period

The net deficit on the sea transport account was £11 million greater in the first half of 1975 than in the first half of 1974. Tanker rates remained depressed while dry cargo rates fell quite rapidly in the first half of this year. Demand for liner shipping services was also reduced but operating costs continued to escalate.

SEA TRANSPORT — £ million

	Year	Credits	Debits	Balance
Ships owned by UK operators	1971	849	396	+453
	1972	861	428	+433
	1973	1,096	493	+603
	1974	1,516	727	+789
Ships on charter to UK operators	1971	589	863	−274
	1972	552	757	−205
	1973	725	959	−234
	1974	789	1,117	−328
Overseas operators	1971	177	413	−236
	1972	193	502	−309
	1973	231	722	−491
	1974	316	947	−631
Total	1971	1,615	1,672	−57
	1972	1,606	1,687	−81
	1973	2,062	2,174	−122
	1974	2,621	2,791	−170

Civil aviation

The net surplus on the civil aviation account in 1974, at £58 million, was £3 million lower than in 1973. Results for the first half of 1975 were £34 million greater than those for the first half of 1974.

UK airlines' earnings in foreign currency in 1974, at £451 million, were 26 per cent higher than in 1973. About three quarters of this revenue came from the carriage of overseas residents. Earnings from freight on exports rose by £13 million to £71 million in 1974 and other earnings rose by £14 million to £35 million.

Expenditure overseas by UK airlines increased by 37 per cent between 1973 and 1974 to £290 million. The resulting net balance for UK airlines was, at £161 million, some 9 per cent higher than in 1973.

The growth in payments made to overseas airlines by UK residents, 30 per cent in 1974, was similar to the previous year's, and such payments stood at £271 million in 1974, compared with £209 million in 1973. Overseas airlines' expenditure in the UK rose by 38 per cent to £168 million in 1974.

The resultant increase of £16 million in the net earnings of overseas airlines from UK residents was slightly more than the increase of £13 million in UK airlines' earnings and the net civil aviation balance fell by £3 million between 1973 and 1974.

CIVIL AVIATION — £ million

	1971	1972	1973	1974
UK airlines' earnings overseas	256	304	359	451
UK airlines' expenditure overseas	162	183	211	290
UK airlines' net balance	+94	+121	+148	+161
Overseas airlines' earnings in the UK	147	163	209	271
Overseas airlines' expenditure in the UK	98	106	122	168
Overseas airlines' net balance	−49	−57	−87	−103
Total balance	+45	+64	+61	+58

Travel

The travel account showed a large surplus of £151 million in 1974 compared with a virtual balance in 1973 and smaller surpluses in the two previous years. Earnings from overseas visitors increased by 22 per cent. As the total number of nights spent in the UK by overseas visitors rose by less than 1 per cent, the rise in earnings was due almost entirely to a large increase in average expenditure, reflecting price inflation in the UK. A significant drop of 15 per cent in numbers of visitors from USA was compensated for by the general increase

INVISIBLES

	1971	1972	1973	1974	1974†				1975†	
					1st qtr.	2nd qtr.	3rd qtr.	4th qtr.	1st qtr.	2nd qtr.
CREDITS:										
Private § services:										
Sea transport:										
Freight and fares	1,331	1,222	1,539	1,834						
Charter receipts	107	191	282	471						
Disbursement of overseas shipping	177	193	231	316						
Total	1,615	1,606	2,052	2,621	623	679	669	650	635	639
Civil aviation:										
Fares, freights, etc.	256	304	359	451						
Disbursements of overseas airlines	98	106	122	168						
Total	354	410	481	619	152	143	150	174	198	171
Travel:	486	546	681	833	190	205	209	229	264	273
Other services:										
Financial and allied	407	444	518	630						
Films and television	40	32	28	26						
Royalties, etc.	147	166	201	1,496						
Miscellaneous	725	823	1,006							
Total	1,319	1,465	1,753	2,152	507	535	548	562	553	586
Total private § services	3,774	4,027	4,967	6,225	1,472	1,562	1,576	1,615	1,650	1,669
Interest, profits and dividends‡:										
Direct investment	717	915	1,458	1,539	375	392	365	407	416	391
Portfolio investment	166	162	191	231	53	65	55	58	52	56
Oil and other	598	685	1,249	1,401	414	300	319	368	361	383
Total	1,481	1,762	2,898	3,171	842	757	739	833	829	830
Transfers:										
Private	215	231	295	355	85	85	90	95	95	100
Government	—	—	63	130	24	26	26	54	106	78
Government services	59	72	80	94	23	27	19	25	22	34
Total credits	5,529	6,092	8,303	9,975	2,446	2,457	2,450	2,622	2,702	2,711
DEBITS:										
Private § services:										
Sea transport:										
Freight and fares	413	502	722	947						
Charter payments	743	628	793	798						
Disbursements abroad	516	557	659	1,046						
Total	1,672	1,687	2,174	2,791	664	716	711	700	672	691
Civil aviation:										
Freight, fares, etc.	147	163	209	271						
Disbursements abroad	162	183	211	290						
Total	309	346	420	561	141	133	133	154	164	150
Travel:	439	527	682	682	160	159	173	190	206	215
Other services:										
Films and television	21	21	25	27						
Royalties, etc.	123	138	160	979						
Miscellaneous	415	449	553							
Total	559	608	738	1,006	214	239	270	283	303	334
Total private § services	2,979	3,168	4,014	5,040	1,179	1,247	1,287	1,327	1,345	1,390
Interest, profits and dividends‡:										
Direct investment	390	523	654	608	144	164	142	158	135	134
Portfolio investment	135	158	186	235	55	56	58	66	68	75
Oil and other	445	501	662	976	272	227	224	253	318	330
Total	970	1,182	1,502	1,819	471	447	424	477	521	539
Transfers:										
Private	228	288	386	446	105	100	111	130	105	127
Government	205	208	423	451	111	103	92	145	149	169
Government services	381	428	518	653	154	171	160	168	176	196
Total debits	4,763	5,274	6,843	8,409	2,020	2,068	2,074	2,247	2,296	2,421
NET BALANCES:										
Private § services	+795	+859	+953	+1,185	+293	+315	+289	+288	+305	+279
Interest, profits and dividends‡	+511	+580	+1,396	+1,352	+371	+310	+315	+356	+308	+291
Private transfers	−13	−57	−91	−91	−20	−15	−21	−35	−10	−27
Government transfer payments	−205	−208	−360	−321	−87	−77	−66	−91	−43	−91
Government services	−322	−356	−438	−559	−131	−144	−141	−143	−154	−162
Net invisible balance	+766	+818	+1,460	+1,566	+426	+389	+376	+375	+406	+290

‡ An alternative breakdown is:

	1971	1972	1973	1974	1974†				1975†	
					1st qtr.	2nd qtr.	3rd qtr.	4th qtr.	1st qtr.	2nd qtr.
Credits:										
Private sector	1,372	1,581	2,704	2,921	784	705	675	757	766	755
Public sector	109	181	194	250	58	52	54	76	63	75
Debits:										
Private sector	671	867	1,113	1,213	334	304	269	306	310	326
Public sector	299	315	389	606	137	143	155	171	211	213
Net balance:										
Private sector	+701	+714	+1,591	+1,708	+450	+401	+406	+451	+456	+429
Public sector	−190	−134	−195	−356	−79	−91	−91	−95	−148	−138

† Seasonally adjusted. § Including Public Corporations.

from other countries, amongst which Australia and Germany were particularly prominent.

The unchanged expenditure by UK residents going abroad was brought about by a 9 per cent reduction in numbers and 12 per cent reduction in visitor nights offsetting an increase in average expenditure. Travel abroad in 1974 was affected by the three day week, the increase in fuel costs and the failure of certain travel companies.

Estimates for the first and second quarters of 1975 show an increased volume of travel with credits and debits rising at similar rates, resulting in a net surplus of £116 million compared with £67 million in 1974 (seasonally adjusted).

TRAVEL £ million

	1971	1972	1973	1974
Credits				
Visitors from:				
North America	171	188	205	215
Western Europe:				
EEC countries	186	146	199	236
Non-EEC countries		64	82	113
Other countries	129	138	195	269
Total credits	486	546	681	833
Debits				
Visitors to:				
North America	28	32	42	50
Western Europe:				
EEC countries	363	207	255	267
Non-EEC countries		225	310	278
Other countries	48	63	75	87
Total debits	439	527	682	682
Balance	+47	+19	−1	+151

Other services

The category 'Other Services' includes a wide-ranging group of items including financial and technical services, commissions, royalties, etc.

Credits rose by 23 per cent between 1973 and 1974, a faster rate of growth than between 1972 and 1973. The rise in debits of 36 per cent was higher than in previous years, but the net surplus of credits over debits rose by 13 per cent to £1,146 million. The rise in credits continued into 1975 with a rise of 9 per cent between the first half of 1974 and the first half of 1975, but since debits rose by 41 per cent between the same two periods, the net surplus in the first half of 1975 was 15 per cent lower than in the first half of 1974. A full analysis of the components of 'Other Services' is given in Table 13 of the UK Balance of Payments 1964-74.

One of the most buoyant sectors within 'Other Services' has been the earnings on financial services. Details of the four main classes of financial and allied services are shown in the accompanying table.

£ million

	1971	1972	1973	1974
Insurance	236	235	228	244
Banking	59	78	92	109
Merchanting	55	57	99	118
Brokerage, etc.	57	74	99	159
Total	407	444	518	630

Earnings of all classes increased, with the increase of 61 per cent in brokerage earnings being particularly strong. The insurance figures in 'Other Services' only cover business written within the UK and excluded all the overseas earnings of insurers, part of which (the earnings of overseas branches and subsidiary companies of UK insurance companies and receipts of interest and dividends by the Corporation of Lloyds and by companies on holdings of foreign securities) appear under 'Interest, profits and dividends'. This situation is also true of the overseas earnings of banks and in Annex 5 of the UK Balance of Payments 1964-74. The total overseas earnings of financial institutions are brought together. The aggregated figures for insurance are shown below:

£ million

	1971	1972	1973	1974
Companies	137	160	153	148
Lloyds	149	149	147	148
Broker	55	58	60	76
Total	341	367	360	372

Other notable changes from 1973 within 'Other Services' were the rise in earnings from commissions on imports by 35 per cent to £378 million and the rise in the earnings on construction work abroad by 24 per cent to £172 million. There was also a fast growing expenditure on services associated with UK Continental Shelf activities.

Interest, profits and dividends

The net surplus on earnings from interest, profits and dividends fell to £1,352 million in 1974, having more than doubled between 1972 and 1973. This fall continued in the first half of 1975 when the net surplus was £599 million compared with £681 million in the first half of 1974.

Following an increase of 59 per cent between 1972 and 1973, earnings on direct investment abroad (excluding oil) are estimated to have risen by only 6 per cent between 1973 and 1974. Earnings have continued to increase in the first half of 1975, being some 5 per cent higher than in the first half of 1974.

Compared with an increase of 25 per cent between 1972 and 1973, earnings on foreign direct investments in the UK (excluding oil and insurance) fell by 7 per cent between 1973 and 1974. Earnings continued to fall in the first half of 1975, being some 13 per cent less than those in the first half of 1974. The fall in earnings is partly due to the depressed situation of the UK motor industry.

The net deficit from earnings on portfolio investments was £4 million compared with a surplus of £5 million between 1972 and 1973. Credits increased by £40 million and debits by £49 million over 1973 figures.

Other credits (which include the earnings of UK oil companies, UK banks, their lending and borrowing in overseas currencies, receipts of interest on inter-governmental loans, trade credit, etc.) rose by 12 per cent between 1973 and 1974, having more than doubled between 1972 and 1973.

Other debits rose by 47 per cent between 1973 and 1974 because of higher interest rates and the growing impact of interest paid on public sector borrowing from abroad. Total other debits were 30 per cent higher in the first half of 1975 compared with the first half of 1974.

Dividing interest, profits and dividends between private and public sector transactions, as shown in the footnote to the accompanying table, it can be seen that the net public sector deficit rose from £195 million to £356 million between 1973 and 1974 and has continued to rise during the first half of 1975, being some £116 million higher than in the first half of 1974. At the same time, the net private sector surplus rose in 1974 to £1,708 million and has continued to rise in the first half of 1975, being £34 million higher than in the first half of 1974.

Background to the Retail Prices Index

The background to the Retail Prices Index is given in this month's issue of *Employment News*, the Department of Employment newspaper. The main feature – 'How the "Prices Barometer" Works' – explains how the Retail Prices Index started, the work in collecting the prices weightings and why it has earned its high reputation for reliability as a measure of the movement of retail prices.

The index covers a large and representative selection of goods and services including food, clothing and footwear, fuel and light, general household rates and water charges. Prices are obtained locally in 200 towns throughout the country of nearly 350 separate goods and services. In all nearly 150,000 prices are used each month in compiling the index.

The broad range of commodities is divided into 11 groups and each group is split into a number of sections. For example, listed under the food group are 32 sections including bread, beef, fish, cheese, milk, potatoes, sweets and chocolates. The 12 sections under miscellaneous goods has, among others, books, newspapers and periodicals, medicines, travel and sports goods, and toys.

Each item is 'weighted' to represent its relative importance in the family budget, based on information from the Family Expenditure Survey.

Employment News goes to over 90,000 workers and managers in industry every month. It is available free of charge, and single or bulk copies can be obtained from the Department of Employment (INF 3), 12 St. James's Square, London SW1Y 4LL (tel. 01-214 6159).

Current account of the United Kingdom balance of payments for September

In September 1975 the current account is estimated to have been in deficit by £101 million. The deficit on trade in goods was £211 million, seasonally adjusted, made up of a deficit of £241 million in trade in oil (that is, petroleum and petroleum products) and a surplus of £30 million in trade in non-oil goods. The balance on services and other current transactions is estimated to have been running at a monthly surplus of about £110 million.

In the three months July to September 1975 the current account deficit averaged £187 million a month compared with £63 million a month in the previous four months.

£ million seasonally adjusted

	Current balance	Visible balance: trade in goods			Invisible balance:
		Petroleum and petroleum products	Other goods (e)	Total	Services and other current transactions
1974	−3,668	−3,423	−1,811	−5,234	+1,566
1974 1st quarter	−849	−760	−515	−1,275	+426
2nd quarter	−918	−874	−433	−1,307	+389
3rd quarter	−830	−870	−336	−1,206	+376
4th quarter	−1,071	−919	−527	−1,446	+375
1975 1st quarter (c)	−340	−781	+35	−746	+406
2nd quarter (c)	−258	−641	+93	−548	+290
3rd quarter	−560	−756	−134	−890	+330 (a)
April (c)	−207	−207	−97	−305	+97 (b)
May (c)	+41	−218	+162	−56	+97 (b)
June	−92	−216	+28	−188	+96 (b)
July	−191	−234	−67	−301	+110 (a)
August	−268	−282	−96	−378	+110 (a)
September	−101	−241	+30	−211	+110 (a)
Monthly averages (d)					
1975 Mar.-Jun.	−63	−212	+43	−169	+106
Jul.-Sept.	−187	−252	−45	−297	+110 (a)

(a) These figures are projections and are subject to revision as the relevant statistical information becomes available.
(b) One-third of the appropriate calendar quarter's estimate. Monthly figures of invisibles are not available.
(c) The monthly figures for visible trade in March, April and May were distorted by the industrial dispute at the Port of London.
(d) See Note 1(k) (next week).
(e) The figures for 1975 have been revised to exclude the adjustment previously made for net under-recording of exports (see Note 1(e) (next week).

The full version of this article will be published next week.

Wholesale price indices in September

Output prices

The provisional price index for the output of manufactured products rose by ¾ per cent to 195.0 (1970 = 100) in September. This index has increased at a rate equivalent to 13¼ per cent per annum in the third quarter of 1975. Both of these rises are the smallest recorded for this index since the second quarter of 1973.

The fall in the price of sugar in September was largely responsible for limiting the increase in the index for the food manufacturing industries, which is now 202.1, to less than ¼ per cent.

As in the food sector, a wide range of products, showing small price rises, contributed to the increase in the index for the output of manufactured goods other than food, drink and tobacco, with no individual sector making a significant contribution. This index rose by less than 1 per cent to 201.0 in September.

Detailed statistics of UK overseas trade

Each month the Overseas Trade Statistics give a considerable amount of detail about United Kingdom imports, exports of commodities and, for many of them the most important countries. The information in these statistics is a summary of much more detailed information. This is derived from declarations made by traders to HM Customs and Excise under the descriptions in the Tariff and Overseas Trade Classification (which has over 11,000 commodity headings); there are 199 specified countries.

The fully detailed information is not published on a monthly basis but, when circumstances allow. HM Customs and Excise can supply detailed information about trade under individual descriptions of the Tariff and Overseas Trade Classsification and with individual countries or through United Kingdom ports, either for particular months or for longer periods. A charge is made which covers the cost of the service.

Applications should be made to the Statistical Office, Bill of Entry Section, HM Customs and Excise, 27 Victoria Avenue; Southend-on-Sea, Essex, SS2 6AL (Tel. Southend (0702) 49421, ext. 316 or 323 for Imports, or ext. 314 or 315 for Exports; Telex 99112 CUSEX Southend).

Input prices

August's rise of 7½ per cent in the prices of materials and fuel purchased by the food manufacturing industries was followed by an increase of 3 per cent in September. The further increase in this index, which is now 214.4, was largely due to higher prices for home-produced materials with bacon factory pigs having the largest effect. Higher prices for imported wheat, butter and meat were partly offset by lower prices for imported maize, oils, tea and coffee.

Despite a further rise in the sterling price of crude oil, there was little change in the index for materials purchased by manufacturing industry other than food, drink and tobacco. The price of silver returned to its July level and other imported commodities, in particular steel and copper, were also cheaper in September.

The index for coal, gas and electricity has been revised downwards for August to 200.3, showing a small fall from the July level. This reflected more efficient production of electricity during the summer trough in demand.

There was an increase of ¾ per cent, to 242.7, in the index for materials and fuel purchased by all manufacturing industry, contributing to an increase of 6½ per cent in the third quarter of 1975. This is the steepest quarterly rise since the increase in oil prices at the end of 1973.

1970 = 100	July	August p	September p
OUTPUT PRICES (Home sales)			
All manufactured products	191.7	193.5	195.0
Products of manufacturing industry, other than food, drink and tobacco industries	197.1	199.2	201.0
Products of the food manufacturing industry	200.1	201.6	202.1
PRICES OF MATERIALS AND FUEL PURCHASED			
By manufacturing industry	233.2	241.1	242.7
Materials	236.6	245.4	247.2
Coal, gas and electricity	200.9	200.3	200.3
By manufacturing industry other than food, drink and tobacco industries	252.4	256.4	256.2
Materials	259.8	264.6	264.4
By food manufacturing industries	193.7	208.2	214.4

p = provisional

The full version of this article on wholesale price indices will appear next week.

Provisional estimates of vehicle production and new car registrations in September

Tables 1 and 2 show United Kingdom vehicle production as estimated from provisional returns supplied by the major manufacturers. Car production in the five weeks ending 27 September totalled 111,000 units, a weekly rate of 22,200 which was 11 per cent higher than the level of output in September 1974. Commercial vehicle output at 34,200 units (6,840 per week) was 8 per cent below the level of production in September 1974. Production of cars in the first nine months of 1975 is now estimated to have been 18 per cent below that in the corresponding period of 1974, while production of commercial vehicles has fallen by just under 2 per cent on the same comparison.

In seasonally adjusted terms, car output of 108,000 units was 15 per cent below the average monthly output in 1974. Production of commercial vehicles, at 32,300 units, was 4 per cent below the average monthly output last year.

Table 3 shows provisional estimates of new car registrations. Seasonally adjusted new car registrations in September are provisionally estimated at 118,000. The average monthly level of 100,000 in July-September was 9 per cent above that in the second quarter, but 6 per cent below that in the first quarter of 1975.

TABLE 1 Estimated UK production in September 1975

Thousands

	Cars		Commercial vehicles	
	Month	Weekly average	Month	Weekly average
Estimated output:				
1975 (5 weeks ended 27.9.75)	111.0	22.2	34.2	6.8
1974 (5 weeks ended 28.9.74)	99.9	20.0	37.0	7.4
Percentage change (28.9.74)		+11		−8

TABLE 2 UK vehicle production: monthly averages (seasonly adjusted)

Thousands

	1974		1975						Average of		
	3rd qtr.	4th qtr.	1st qtr.	2nd qtr.	3rd qtr.	Jul.	Aug.	Sept.	Apr.-Jun. 1975	Jul.-Sept. 1975	% change
Cars	138	130	119	89	111	122	102	108	89	111	+24
Commercial vehicles	37.5	34.6	35.6	30.8	32.0	32.4	31.2	32.3	30.8	32.0	+4

TABLE 3 New car registrations

Thousands

	1974		1975						Average of		
	3rd qtr.	4th qtr.	1st qtr.	2nd qtr.	3rd qtr.	Jul.	Aug.	Sept.	Apr.-Jun. 1975	Jul.-Sept. 1975	% change
Recorded	331	245	348	289	313	55.4	152.0	106			
Seasonally adjusted	326	287	319	274	299	89.1	92.2	118	91	100	+9

Statistics on retail trading in the North

A statistical report on retail trading in the North* is the eighth of 10 area analyses of information from the 1971 Census of Distribution and Other Services to be issued by the Business Statistics Office.

The statistics, covering Cumberland, Durham, Northumberland, Westmorland and Yorkshire, North Riding, are based on the situation as it was in 1971 and do not take account of the changes under the Local Government Act 1972. They are concerned mainly with retail trading but include some information on hairdressing and footwear repairing. Detailed tables show retail outlets by kind of business and where possible, form of organisation for all towns in the North with a population of 20,000 or more and where appropriate also for the town centres. There are total figures for each county and for the towns and rural areas within each county.

More detailed information for rural areas and for towns with smaller populations is available in a set of 78 special unpublished tables available at £1.25 plus VAT for up to five tables and 25p plus VAT for each additional table direct from the Business Statistics Office, (Census of Distribution), Cardiff Road, Newport, Gwent NPT 1XG (tel. 0633 56111, ext. 2000) from whom further information about the Census may also be obtained.

* Business Monitor SD13 available price £1.50 from Her Majesty's Stationery Office bookshops, through book sellers or by mail order direct from HMSO, PO Box 569, London SE1 9NH.

Name and address with cable

British firms cabling an overseas organisation for the first time should ensure that they include their name and full postal address. There is no comprehensive directory of cable addresses, and commercial departments in British embassies are often unable to help local firms who ask them to trace British firms from their cable address.

Safety of Loads on Vehicles

Code of Practice

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HMSO BOOKS

Footwear industry: orders, deliveries and stocks

In the three months ended July 1975 deliveries were estimated to be 7 per cent higher on a seasonally adjusted pairage basis, than in the three months ended April 1975. Net new orders were 21 per cent higher than in the previous three months, while at the end of July orders on hand were at the same level as in April 1975. The index of output in the three months ended July 1975 was 3 per cent higher than in the three months ended April 1975.

A detailed breakdown of manufacturers' deliveries by type of footwear in pairage and value terms, together with figures of exports, imports, consumer expenditure, prices and employment is published in the Business Monitor Production series under the reference PQ450.

The table below is compiled from the results of the monthly and quarterly inquiries which started at the beginning of 1971 and the KS inquiry which they superseded. Linkage factors spanning the fourth quarter 1970 and the first quarter 1971 have been calculated from matching samples of firms contributing to both the old and new inquiries and the KS results adjusted to provide a single, broadly comparable series. Since the linking factors cover only two quarters, however, the amended back data for 1966-70 should be interpreted with caution.

The index of output is calculated from the value of total sales and work done by firms classified to the footwear industry (Minimum List Heading 450 of the standard industrial classification). The movements shown by the index numbers will frequently differ from those shown by the absolute figures of pairage and value which relate to complete footwear only sold by manufacturers classified to MLH 450 and to other industries (eg rubber) in the SIC.

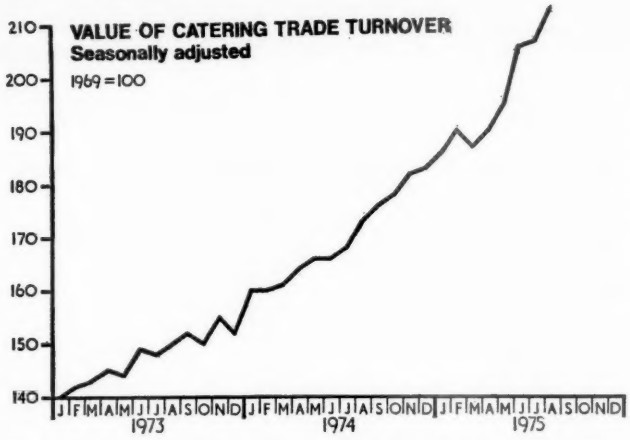
In using the index numbers it should be borne in mind that when price increases are large, the various problems associated with constructing a constant value series become more acute. Because of these difficulties the relative accuracy of the estimates is likely to have been reduced in recent months.

Index of output: Orders on hand, net new orders, deliveries and stocks of complete footwear

Monthly averages or monthly totals

	Index of output 1970 = 100	Orders on hand (end period)			Net new orders			Deliveries			Stocks (end period)
		Million pairs		£ million	Million pairs		£ million	Million pairs		£ million	Million pairs
1966		33.6			..			16.4			
1967		37.8			16.5			16.1			
1968	113	41.6			17.3			17.0			
1969	108	34.6			15.9			16.5			
1970	100	38.9			16.6			16.2			
1971	108	32.5		55.7	15.7			16.2		23.8	19.4
1972	104	29.5		59.6	15.2		24.8	15.4		24.5	18.5
1973	108	46.2		85.2	17.1		30.5	15.7		28.4	16.5
1974	107	46.2		80.8	14.8		31.4	14.8		31.7	18.0
	Seasonally adjusted	Actual	Seasonally adjusted	Actual	Actual	Seasonally adjusted	Actual	Actual	Seasonally adjusted	Actual	Actual
1973 1st quarter	105	36.2	34.9	62.4	18.1	15.4	29.6	15.9	15.5	28.7	18.7
2nd quarter	108	45.8	41.8	86.5	18.0	18.1	34.0	14.9	15.8	25.9	20.6
3rd quarter	110	40.6	50.7	73.9	13.7	18.2	25.0	15.5	15.2	29.2	16.3
4th quarter	111	46.2	51.2	85.2	18.4	16.5	33.6	16.5	16.3	29.8	16.5
1974 1st quarter	102	52.2	53.2	89.0	15.9	14.4	30.7	13.9	13.8	29.4	13.6
2nd quarter	112	51.9	50.2	95.1	14.3	14.3	32.1	14.4	15.3	30.0	19.4
3rd quarter	110	41.6	50.5	74.7	12.0	15.0	27.6	15.4	14.9	34.3	16.4
4th quarter	104	46.2	51.8	80.8	17.0	15.8	35.2	15.4	15.4	33.2	18.0
1975 1st quarter	110	34.4	37.9	61.7	10.2	9.4	29.8	14.1	14.1	36.2	18.3
2nd quarter p	95	39.3	39.0	80.9	15.0	14.5	37.8	13.3	14.1	31.4	23.1
1973 April	110	41.0	36.6	75.2	19.5	17.2	38.8	14.8	15.4	25.9	
May	106	45.4	37.7	86.7	20.1	17.3	38.6	15.6	16.2	27.0	
June	107	45.8	41.8	86.5	14.5	19.7	24.6	14.1	15.7	24.9	
July	110	42.7	44.1	76.6	11.9	17.7	17.4	15.0	15.5	27.3	
August	113	41.3	46.8	75.2	14.0	18.2	27.9	15.4	15.5	29.3	
September	109	40.6	50.7	73.9	15.4	18.6	29.7	16.1	14.7	31.0	
October	109	45.6	54.7	81.3	24.4	19.8	42.7	19.4	15.8	35.4	
November	114	49.1	55.3	92.5	21.5	17.3	43.2	17.9	16.7	32.0	
December	109	46.2	51.2	85.2	9.2	12.3	14.7	12.1	16.4	22.0	
1974 January	98	46.5	51.3	86.4	12.8	12.8	27.1	12.5	12.7	25.9	
February	101	50.8	53.8	88.0	17.4	15.9	29.3	13.1	13.4	27.6	
March	108	52.2	53.2	89.0	17.6	14.6	35.7	16.1	15.2	34.7	
April	113	55.2	53.3	92.4	18.4	15.5	35.0	15.5	15.4	31.6	
May	108	55.9	51.8	101.3	15.3	13.6	38.9	14.6	15.1	30.1	
June	114	51.9	50.2	95.1	9.3	13.7	22.3	13.2	15.3	28.5	
July	114	47.6	50.4	83.2	11.4	15.4	23.2	15.4	15.2	35.1	
August	111	43.0	49.1	75.9	10.0	13.8	24.6	14.6	15.1	31.8	
September	105	41.6	50.5	74.7	14.6	15.9	34.9	16.0	14.4	36.1	
October	101	41.0	50.3	79.1	17.8	14.4	42.8	17.9	14.7	38.5	
November	106	49.0	54.2	90.4	24.6	19.7	45.7	16.4	15.9	34.4	
December	105	46.2	51.8	80.8	9.1	13.2	17.1	12.0	15.6	26.7	
1975 January	113	37.2	42.5	69.9	5.1	5.0	25.2	14.0	14.3	36.0	
February	113	32.1	36.1	61.7	9.3	8.4	28.8	14.4	14.8	37.1	
March	103	34.4	37.9	61.7	16.3	14.9	35.4	14.0	13.1	35.4	
April p	88	38.5	37.7	73.8	17.9	13.5	44.3	13.7	13.7	32.3	
May p	90	42.1	38.9	86.3	15.9	14.6	41.2	12.4	13.4	28.6	
June p	107	39.3	39.0	80.9	11.1	15.4	27.9	13.8	15.3	33.3	
July p	116	34.0	37.8	67.9	11.0	14.7	27.4	16.4	15.9	40.4	

Turnover of the catering trades in August



The total turnover of the catering trades in the three months' period June to August 1975 was 9 per cent more than in the preceding three months, at current prices and after allowing for normal seasonal adjustments. This high rate of increase is a continuation of the upward acceleration that has become evident in recent months.

Recent percentage increases compared with a year earlier (*not* seasonally adjusted) for the main kinds of business are as follows:

	All caterers	Licensed hotels and holiday camps	Restaurants cafes and fish and chip shops	Public houses	Canteens
1975 2nd quarter	19	16	14	22	17
July	23	17	20	26	19
August	23	22	15	28	18

Turnover for all caterers in the *three months* June to August 1975 was 22 per cent more than in the same period a year ago. The largest increase was of 27 per cent for public houses (the largest component of the all-caterers index). Licensed hotels and holiday camps increased their turnover by 18 per cent and restaurants, cafes, and fish and chip shops, and canteens, both reported increases of 17 per cent.

TABLE 1 Turnover of all caterers seasonally adjusted

Index numbers of turnover per week (†) 1969 = 100

	Value at current prices (turnover in 1969 – £2,533 million)
1969	100
1970	108
1971	118
1972	131
1973	148
1974	170
1971 1st quarter	115
2nd quarter	117
3rd quarter	119
4th quarter	122
1972 1st quarter	125
2nd quarter	128
3rd quarter	133
4th quarter	138
1973 1st quarter	142
2nd quarter	146
3rd quarter	150
4th quarter	152
1974 1st quarter	160
2nd quarter	165
3rd quarter	173
4th quarter	181
1975 1st quarter	188
2nd quarter	198
1974 October	178
November	183
December*	183
1975 January*	187
February	190
March*	188
April	191
May	195
June*	208
July	207
August	213
1975 March-May	190
1975 June-August	208
Percentage increase	9

† The monthly periods consist of 4 weeks except those marked * which are of 5 weeks. The August 1975 period was the 4 weeks from 3 August 1975 to 30 August 1975; the August 1974 period was the 4 weeks from 28 July 1974 to 24 August 1974. The series are provisionally rebased using the broad results of the large scale inquiry into the catering trades for 1969. The detailed results of this inquiry will be incorporated in a final rebasing in due course. A full report on the 1969 inquiry was published in November 1972 under the title 'Catering Trades 1969: Statistical Inquiry' (HMSO 32p net).

Hosiery and other knitted goods – index of production

In the three months ended August 1975 the volume of production of hosiery and other knitted goods, seasonally adjusted (including knitted fabrics), was provisionally estimated to have been 5 per cent more than in the three months ended May 1975 and 15 per cent less than in the three months ended August 1974.

The seasonally adjusted figures for 1974 are based on the seasonal pattern up to the end of 1973 and may be subject to slight revision when the complete figures for 1974 have been incorporated. The actual figures allow for differences in the length of calendar months, but not for other seasonal variations.

In using the index numbers shown in the table, it should be borne in mind that, when price increases are large, the various problems associated with constructing a constant value series become more acute. Because of these difficulties the relative accuracy of the estimates is likely to have been reduced in recent months.

1970 = 100

1968	88
1969	98
1970	100
1971	99
1972	100
1973	103
1974	100

	Including warp knitting	
	Actual	Seasonally adjusted
1973 1st quarter	97	104
2nd quarter	101	103
3rd quarter	98	102
4th quarter	115	102
1974 1st quarter	91	97
2nd quarter	103	105
3rd quarter	97	101
4th quarter	108	95
1975 1st quarter p	88	94
2nd quarter p	82	83
1974 January	77	91
February	94	98
March	101	102
April	95	101
May	99	102
June	116	112
July	88	100
August	91	101
September	113	102
October	120	100
November	124	104
December	79	82
1975 January p	78	92
February p	94	98
March p	91	91
April p	77	82
May p	79	82
June p	90	87
July p	78	89
August p	81	91

p = provisional.

Regional selective assistance

The table below shows offers of £10,000 or more made since 31 July 1974 under Section 7 of the Industry Act 1972 against which a first payment to the company concerned was made in the period 1 April-30 June 1975. Offers of interest relief grant with a loan equivalent of £10,000 or more are also shown.

Region and company	Type of assistance	Amount of assistance committed (£)	Reason
SCOTLAND			
Adroit Tool and Production Ltd.	L	23,000	A
Alpine Soft Drinks (Scotland) Ltd.	IRG	32,900	A
W. M. Baxter and Son Ltd.	IRG	3,240	A
Carron Company	IRG x 2	116,400	A
Andrew Chalmers and Mitchell Ltd.	IRG	1,200	A
Del Monte Kitchens Ltd.	IRG	96,000	A
James Donaldson and Sons Ltd.	IRG	12,000	A
Eadie Cairns	IRG	13,395	A
Edwards (Aberdeen) Ltd.	IRG	36,000	A
Ethicon Arbrook Ltd.	IRG	117,600	A
J. H. Fenner Co. Ltd.	IRG	84,000	A
Glenrothes Jig and Tool Co. Ltd.	IRG	16,800	A
Gymnastic Equipment Engineering Co. Ltd.	IRG	17,760	A
Wm. Hay and Son (Aberdeen) Ltd.	IRG	14,400	A
Holt Insulation Ltd.	IRG	3,600	A
J.B.E. Offshore Ltd.	L	1,000,000	A
Leisuropa Ltd.	IRG	8,280	A
Mainetti (UK) Ltd.	IRG	25,440	A
D. B. Marshall (Newbridge) Ltd.	L	2,000,000	A
Matrix Engineering Ltd.	IRG	12,000	A
Metal Box Co. Ltd.	IRG	96,000	A
Polytape Ltd.	L	270,000	A
Scottish Meat Producers	IRG	36,000	A
Scottish News Enterprises Ltd.	L	1,200,000	B
L. S. Starrett Co. Ltd.	L	250 000	A
Synthetic Fabrics (Scotland) Ltd.	L	135,000	A
Timex Corporation	IRG	79,200	A
Total		5,700,215	
WALES			
Airfix Industries Ltd. (Triang-Pedigree (1971) Ltd.	L-E-G	3,500,000	B
Allied Insulators Ltd.	L and RG	520,000	A
Bailey Carpets	IRG	8,400	A
Cambrian Board Mills Ltd.	L	70,000	A
Cambrian Cap Co. Ltd.	IRG	3,000	A
Dynevor Engineering Co. Ltd.	L	50,000	A
B. Elliott and Co. Ltd.	IRG	16,400	A
Fiona Footwear Ltd.	L	58,000	A
Lewthwaite Miller Bearings Ltd.	IRG and RG	18,200	A
Midland Oil Refineries Ltd.	L	100,000	A
Penrad Group Ltd.	L	300,000	B
Porth Textiles Ltd.	IRG	108,000	A
Portland Chemicals Ltd.	IRG	32,550	A
Risca Engineering Ltd.	IRG	8,250	A
Semenar Components Ltd.	L	12,000	A
Total		4,804,800	
NORTHERN			
Allen Bradley Electronics Ltd.	IRG	17,100	A
Alutol Ltd.	IRG	5,760	A
Austin and Pickersgill	L	9,000,000	B
Cementation Construction Co. Ltd.	RG	10,200	A
Elders Walker Ltd.	IRG	4,500	A
Hadrian Fashions Ltd.	IRG	5,280	A
Hivent Ltd.	IRG	4,080	A
Hunters the Bakers Ltd.	IRG	8,300	A
ICI (Fibres) Ltd.	IRG	93,000	A
International Research and Development Co. Ltd.	RG x 3	120,400	A
Pickford Holland and Co. Ltd.	IRG	24,000	A
Smart and Brown (Engineers) Ltd.	IRG	528,120	A
Sunderland Shipbuilders Ltd.	L	6,000,000	B
Tyne Tees Filtration Ltd.	IRG	1,440	A
Triphos (Northern) Ltd.	IRG	42,000	A
Total		15,864,180	
NORTH WEST			
Abbey Electronics Ltd.	IRG and RG	22,241	A
Avdel Ltd.	IRG	71,550	A
Bear Brand Ltd.	L	350,000	B
BTR Hose Ltd.	IRG and RG	104,134	A
Curry's Ltd.	IRG	111,300	A
Eversheds Ltd.	IRG and RG	7,467	A
F. Harding (Macclesfield) Ltd.	IRG	2,720	A
Industrial Construction Plant Ltd.	IRG	15,600	A
Ingersoll-Rand Co. Ltd.	IRG x 2	191,000	A
Kerax Ltd.	IRG	9,500	A
Lancaster Carpets Ltd.	IRG	216,000	A
Lawco Avistrap Ltd.	IRG	9,450	A
Lever Bros. Ltd.	IRG	16,800	A
Lewis Clark and Co. (London) Ltd.	IRG and RG	16,062	A
Manuel del Villar and Co.	IRG	2,880	A
Morrell Mills and Co. Ltd.	IRG	13,600	A
Moss Bridge Yarns Ltd.	IRG	51,700	A
North West Fibres Ltd.	L	80,000	A
R. E Ormerod and Sons Ltd.	IRG	2,700	A
A. Parsons and Co. (Liverpool) Ltd.	IRG	3,225	A
Presbar Projects Ltd.	IRG	13,680	A
A. Robinson (Engineering Services) Ltd.	L	180,000	B
Rosenda (Blackburn) Ltd.	IRG	15,200	A
W. H. Shaw and Son Ltd.	IRG	16,150	A
J. D. Spencer and Co. Ltd.	IRG	8,400	A
Stowe Woodward BTR Ltd.	IRG	7,500	A
The Moseley Rubber Co. Ltd.	IRG	12,375	A
The Moss Gear Co. (Accrington) Ltd.	IRG	9,165	A
Transolver Ltd.	IRG	1,440	A
Twinlock Ltd.	IRG	45,900	A
Total		1,607,739	
YORKSHIRE AND HUMBERSIDE			
Aven Tools Ltd.	IRG	11,423	A
H. Bingham and Son Ltd.	IRG	2,176	A
Bunzl Adhesive Materials Ltd.	L and RG	871,600	A
E. Green and Son Ltd.	IRG	25,630	A
E. Green and Son Castings Ltd. (J. W. Harrison Ltd.)	IRG	3,064	A
E Green and Son (Tubes) Ltd.	IRG	35,970	A
Hirst Buckley Ltd.	IRG	75,556	A
R. J. Hydleman and Co. Ltd.	RG x 2	33,140	A
Hargreaves Industrial Services Ltd.	IRG	9,996	A
Kingfisher Lubrication Ltd.	IRG	12,112	A
Lance Blades Ltd.	L	36,000	A
Loks Profiling Services (Wakefield) Ltd.	IRG	5,124	A
Mechan (Materials Holdings) Ltd.	IRG	2,800	A
Millspaugh Ltd.	IRG	160,000	A
Mitchell Walker and Co. Ltd.	IRG	11,884	A
Vernon Moss Ltd.	IRG	2,172	A
Perfecta Bedding Ltd.	IRG	26,652	A
Pioneer Foods Ltd.	IRG	11,556	A
Plibrico Co. Ltd.	IRG	7,580	A
Singlehurst Holdings Ltd.	IRG	8,008	A
Shasco Ltd.	IRG	2,526	A
The Burton Group Ltd.	RG x 3	20,744	A
UBM Glass Ltd.	IRG	10,920	A
Webb's Cooked Meats (Bradford) Ltd.	IRG	9,114	A
West Riding Pressings Ltd.	IRG	3,280	A
Wm. Don Ltd.	IRG	1,888	A
Total		1,400,915	
EAST MIDLANDS			
Alumasc Ltd.	IRG and RG	78,275	A
Diversey Ltd.	IRG	5,376	A
A. R. Gibbon	L	150,000	A
Hallam Polymers and Engineering Ltd.	IRG	8,640	A
J. Lester (Bedding) Ltd.	IRG	32,040	A
Peak Furniture Crafts Ltd.	IRG	1,800	A
Total		276,131	
SOUTH WEST			
Probus Pork and Poultry Products Ltd.	IRG	7,360	A
Total		7,360	
Total amount of assistance committed:		29,661,340	
Total amount paid in regional selective assistance during period:		18,821,400	

Notes:
A – Increased employment. B – Preservation of employment. E – Equity. G – Grant for general purposes. IRG – Interest relief grant. L – Loan. RG – Removal grants.

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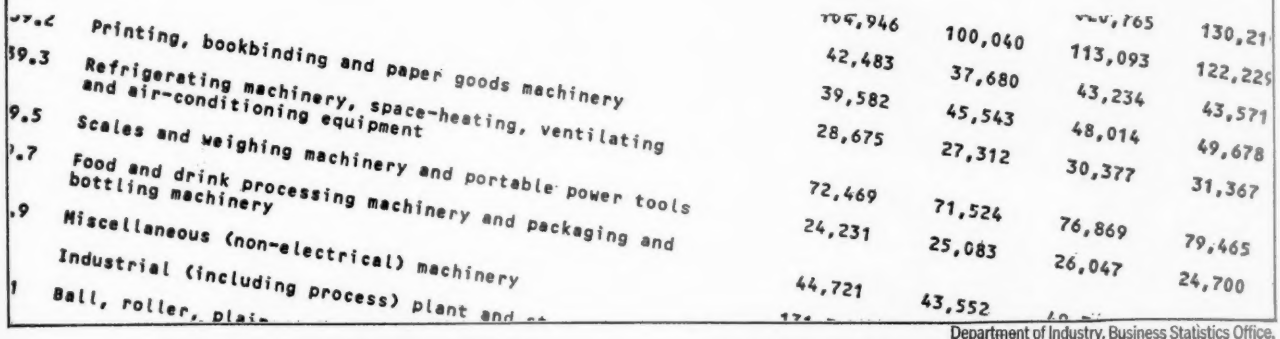

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Retailer's stocks in August

Based on the non-seasonally adjusted data of Table 1, the level of stocks at book values in August was 14 per cent higher than a year earlier, but at constant prices it was 6 per cent lower.

The estimates of value of physical increase of retailers' stocks at 1970 prices and seasonally adjusted (Table 2) show that stock levels were unchanged in August. Since the substantial fall in April only a limited amount of stockbuilding has occurred.

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TABLE 1 Level of retailers' stocks

Index numbers (end 1971 = 100) *and percentage increase on a year earlier* (At cost at end of month)

	January	February	March	April	May	June	July	August	September	October	November	December
At book values:												
1971	89	91	94	95	95	97	95	95	98	106	110	100
1972	96	98	101	102	102	104	101	102	104	113	119	106
1973	103	106	111	111	111	115	115	116	121	131	140	129
1974	126	127	133	137	142	143	143	142	148	161	171	154
1975	148	151	159	155	160	163	162	163				
1972	7	8	8	6	7	8	7	7	7	7	8	6
1973	7	8	9	—	—	—	—	—	—	—	—	—
1974	—	—	—	24	28	24	24	22	23	22	22	20
1975	18	19	20	13	13	14	14	14				
At constant (1970) prices:												
1971	95	97	99	99	98	99	96	96	99	107	111	100
1972	95	97	99	100	100	102	98	98	100	107	112	99
1973	96	99	103	108	111	114	112	112	116	124	131	120
1974	113	112	116	117	118	118	116	114	116	124	129	115
1975	108	109	112	107	109	109	108	107				
1972	—	—	—	1	2	2	2	2	1	—	1	−1
1973	1	2	4	9	11	13	15	14	17	16	17	20
1974	18	14	13	8	6	3	3	1	—	—	−1	−3
1975	−5	−3	−4	−8	−8	−7	−7	−6				

1 The book value of retailers' stocks in the United Kingdom at end of December 1971 was £1,860 million.

2 With the introduction of VAT, the book values are being valued exclusive of this tax. There is, therefore, a discontinuity in the series in 1973 between March and April. For the year up to March, the usual comparisons with a year earlier for the book values series have not been given. As the basis of valuation is now comparable with that of a year earlier these percentages changes have been re-introduced. The estimates at constant prices take account of this method of valuation, and are on a consistent basis throughout.

3 The statistics given in Table 2 were introduced in an article in the issue of 28 March 1975.

4 Long-run series back to 1966 for both Table 1 and Table 2 were included in the article in the issue of 26 September 1975.

TABLE 2 Value of physical increase of retailers' stocks at 1970 prices

Seasonally adjusted £ million

	January	February	March	April	May	June	July	August	September	October	November	December
1971	−14	−1	−17	2	−18	16	−8	4	12	18	−8	4
1972	−9	3	−12	9	4	20	−16	12	−12	8	8	−26
1973	26	16	9	88	55	42	18	8	21	5	23	23
1974	−7	−54	2	14	25	−12	18	−29	−3	−5	1	−18
1975	−27	−24	−6	−83	35	−4	19 r					

See footnote 2 to Table 1.

Registrations of British, Community and foreign films

The following are details of films registered by the Department of Trade under the Films Acts 1960 to 1970, as amended by the European Communities Act 1972, during the week ended Friday 10 October 1975.
BR/E indicates that the film is a British quota film, EC that the film is a quota film. The date which forms part of the registration number of each is the date on which quota life of the film expires.

Title of film	Registered no.	Playing time minutes	Date of registration	Registered in the name of	Maker's name
			BRITISH		
Movietone News 2418	BR/E 38133/11/10/80	8	10 October	British Movietonews Ltd.	British Movietonews Ltd.
			FOREIGN		
One By One	F 38272	94	7 October	Ron Harris Cinema Services Ltd.	Leavell-Brunswick, California
Kaseki	F38273	205	10 October	Essential Cinema Ltd.	Haiyuza/Shiki-No-Kai, Tokyo

Correction to the Register

The registration number of the film 'Crystal Voyager', registered on 5 December 1974, has been corrected to BR/E 37841/8/12/79 and the maker's name to read Voyager Films Pty. Ltd., Sydney.

Index to statistics and organisational information published regularly in 'Trade and Industry'

A = annually M = monthly Q = quarterly 6M = every six months.

Title	Last published
Air transport: trade by air (6M)	16 May 1975
Balance of payments:	
current account (M)	This week
trends in invisible transactions (Q)	This week
(*see also* Overseas trade of the UK)	
Bankruptcies *see* Insolvencies	
Business names and limited partnerships (A)	30 Jan. 1975
Capital expenditure: manufacturing, distributive and service industries (Q)	3 Oct. 1975
Catering trades turnover (M)	This week
Census of production (A)	19 Dec. 1974
(amendment)	16 Jan. 1975
Chemicals industry activity (Q)	26 Sept. 1975
Companies:	
acquisitions and mergers (Q)	15 Aug. 1975
insolvencies (Q)	1 Aug. 1975
liquidity (Q)	12 Sept. 1975
new registrations:	
Gt. Britain (M)	19 Sept. 1975
N. Ireland (M)	3 Oct. 1975
Construction work overseas (A)	This week
EEC economic indicators	3 Oct. 1975
Energy trends (M)	3 Oct. 1975
Engineering industries: sales and orders (M)	26 Sept. 1975
Film industry	
British Film Fund Agency returns (M)	10 Oct. 1975
cinema admissions and takings (M)	3 Oct. 1975
overseas payments and earnings (A)	8 Aug. 1975
registrations of films (A)	6 Feb. 1975
Food:	
consumption levels (6M)	10 Oct. 1975
household consumption (Q)	3 Oct. 1975
Footwear industry: production, orders and deliveries (M)	This week
Foreign exchange: official reserves (M)	10 Oct. 1975
Foreign trade: industrial countries' production and trade (Q)	8 Aug. 1975
(*see also* Overseas trade of the UK)	
Hire-purchase business (M)	10 Oct. 1975
Industrial production:	
index numbers (M)	26 Sept. 1975
N. Ireland index (M)	26 Sept. 1975
Wales	10 Oct. 1975
Insolvencies in England and Wales (Q)	1 Aug. 1975
Insurance companies: investments and assets (A)	22 Aug. 1975
Investment:	
book values of overseas direct investments (every 3 years)	15 Nov. 1973
industry's investment intentions (3 times a year)	10 Oct. 1975
investment and earnings overseas (A)	14 Mar. 1975
(amendment)	21 Mar. 1975
Machine tools: sales and orders (M)	5 Sept. 1975
Man-made fibres:	
deliveries (Q)	5 Sept. 1975
production (M)	3 Oct. 1975
production: quarterly analysis (Q)	5 Sept. 1975
Motor industry:	
car and commercial vehicle production (M)	26 Sept. 1975
estimated figures (M)	This week
motor trade turnover (Q)	22 Aug. 1975
Office development permits (Q)	26 Sept. 1975
Overseas trade of the UK:	
direct exporters and credit terms (A)	11 Apr. 1975
UK overseas trade in 1973	16 May 1974
unit value and volume index numbers (M)	19 Sept. 1975
value: analysis of trends (Q)	29 Aug. 1975
(*see also* Balance of payments)	
Paper and board production (M)	30 Jan. 1975
Pension funds: investments and assets (A)	22 Aug. 1975
Regional selective assistance (M)	This week
Retail prices index (M)	19 Sept. 1975
Retail trades:	
sales (M)	10 Oct. 1975
provisional figures (M)	19 Sept. 1975
sales, N. Ireland (M)	3 Oct. 1975
stocks (M)	This week
Royalties: overseas transactions (A)	11 Apr. 1975
Shipping: nationality of vessels in UK sea-borne trade (A)	23 Jan. 1975
Steel consumption and stocks (Q)	26 Sept. 1975
Stocks:	
manufacturers' and distributors' quarterly figures (Q)	3 Oct. 1975
manufacturers' stocks: monthly estimates (M)	3 Oct. 1975
retail (M)	This week
Television: overseas payments and earnings (A)	8 Aug. 1975
Textiles:	
activity in the industry (Q)	25 Apr. 1975
carpet sales (M)	26 Sept. 1975
cotton industry production (M)	19 Sept. 1975
hosiery production (M)	This week
made-up clothing: orders and deliveries (M)	10 Oct. 1975
wholesale houses' sales (M)	3 Oct. 1975
wool exports (Q)	20 June 1975
wool output (M)	19 Sept. 1975
Tourism:	
foreign visitor arrivals (M)	26 Sept. 1975
overseas travel and tourism (A)	7 Mar. 1975
Wholesale prices:	
average prices of selected commodities (A)	13 June 1975
index numbers (M)	This week

Departmental organisations, etc.

Subjects	Last published
British commercial representations overseas	3 Oct. 1975
Customs notices of interest to exporters	10 Oct. 1975
ECGD local offices	10 Oct. 1975
Guide to Departments	11 July 1975
Official Receivers' offices	3 Oct. 1975
Programme of trade promotions	15 Aug. 1975
Release dates of economic statistics	26 Sept. 1975

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ISBN 0 11 724226 8